
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d) of
The Securities Exchange Act of 1934

April 23, 2015
Date of Report (Date of earliest event reported)

CAPITAL ONE FINANCIAL CORPORATION
(Exact name of registrant as specified in its charter)

Commission File No. 1-13300

Delaware
(State or Other Jurisdiction
of Incorporation or Organization)

54-1719854
(I.R.S. Employer
Identification No.)

1680 Capital One Drive McLean, Virginia
(Address of Principal Executive Offices)

22102
(Zip Code)

Registrant's telephone number, including area code: (703) 720-1000

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02. Results of Operations and Financial Condition.

On April 23, 2015, Capital One Financial Corporation (the “Company”) issued a press release announcing its financial results for the first quarter ended March 31, 2015. Copies of the Company’s press release and financial supplement are attached and furnished herewith as Exhibits 99.1 and 99.2 to this Form 8-K and are incorporated herein by reference.

Note: Information in this report (including Exhibits 99.1 and 99.2) furnished pursuant to Item 2.02 shall not be deemed to be “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

| Exhibit No. | Description of Exhibit |
|--------------------|--|
| <u>99.1</u> | Press Release, dated April 23, 2015 – First Quarter 2015 |
| <u>99.2</u> | Financial Supplement – First Quarter 2015 |

Earnings Conference Call Webcast Information.

The Company will hold an earnings conference call on April 23, 2015 at 5:00 PM Eastern Time. The conference call will be accessible through live webcast. Interested investors and other individuals can access the webcast via the Company's home page (www.capitalone.com). Choose "About Us," then choose "Investors" to access the Investor Center and view and/or download the earnings press release, the financial supplement, including a reconciliation of non-GAAP financial measures, and the earnings release presentation. A replay of the webcast will be archived on the Company's website through May 5, 2015 at 5:00 PM Eastern Time.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned, hereunto duly authorized.

CAPITAL ONE FINANCIAL CORPORATION

Dated: April 23, 2015

By: /s/ Stephen S. Crawford

Stephen S. Crawford
Chief Financial Officer

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FOR IMMEDIATE RELEASE: April 23, 2015

Capital One Reports First Quarter 2015 Net Income of \$1.2 billion, or \$2.00 per share

McLean, Va. (April 23, 2015) – Capital One Financial Corporation (NYSE: COF) today announced net income for the first quarter of 2015 of \$1.2 billion, or \$2.00 per diluted common share, compared to the fourth quarter of 2014 with net income of \$999 million, or \$1.73 per diluted common share, and the first quarter of 2014 with net income of \$1.2 billion, or \$1.96 per diluted common share.

“In the first quarter, we continued to post strong results across our businesses,” said Richard D. Fairbank, Chair and Chief Executive Officer. “As always, we’re focused on sustaining strong performance and shareholder value. We are pursuing growth and resilience, managing costs tightly while we invest to grow, and actively working to return capital to shareholders.”

All comparisons below are for the first quarter of 2015 compared with the fourth quarter of 2014 unless otherwise noted.

First Quarter 2015 Income Summary:

- Total net revenue decreased 3 percent to \$5.6 billion.
- Total non-interest expense decreased 7 percent to \$3.0 billion:
 - 26 percent decrease in marketing.
 - 3 percent decrease in operating expense.
- Pre-provision earnings increased 3 percent to \$2.6 billion.
- Provision for credit losses decreased 16 percent to \$935 million.
- Mortgage representation & warranty benefit of \$19 million (\$12 million net of tax) in discontinued operations.

First Quarter 2015 Balance Sheet Summary:

- Common equity Tier 1 capital ratio under Basel III Standardized Approach of 12.5 percent at March 31, 2015.
- Net interest margin of 6.57 percent, down 24 basis points.
- Period-end loans held for investment in the quarter decreased \$4.3 billion, or 2 percent, to \$204.0 billion.
 - Domestic Card period-end loans decreased \$3.6 billion, or 5 percent, to \$74.1 billion.
 - Consumer Banking period-end loans decreased \$60 million, or less than 1 percent, to \$71.4 billion:
 - Auto period-end loans increased \$1.1 billion, or 3 percent, to \$38.9 billion.
 - Home loans period-end loans decreased \$1.1 billion, or 4 percent, to \$28.9 billion, driven by run-off of acquired portfolios.
 - Commercial Banking period-end loans decreased \$149 million, or less than 1 percent, to \$50.7 billion.
- Average loans held for investment in the quarter increased \$1.8 billion, or less than 1 percent, to \$205.2 billion.
 - Domestic Card average loans increased \$744 million, or 1 percent, to \$74.8 billion.
 - Consumer Banking average loans increased \$187 million, or less than 1 percent, to \$71.4 billion:
 - Auto average loans increased \$1.3 billion, or 4 percent, to \$38.4 billion.
 - Home loans average loans decreased by \$1.1 billion, or 4 percent, to \$29.5 billion, driven by run-off of acquired portfolios.
 - Commercial Banking average loans increased \$731 million, or 1 percent, to \$51.1 billion.
- Period-end total deposits increased \$4.9 billion, or 2 percent, to \$210.4 billion, while average deposits increased \$2.5 billion to \$207.9 billion.
- Interest-bearing deposit rate remained relatively flat at 0.59 percent.

Earnings Conference Call Webcast Information

The company will hold an earnings conference call on April 23, 2015 at 5:00 PM Eastern Time. The conference call will be accessible through live webcast. Interested investors and other individuals can access the webcast via the company's home page (www.capitalone.com). Choose "About Us", then choose "Investors" to access the Investor Center and view and/or download the earnings press release, the financial supplement, including a reconciliation of non-GAAP financial measures, and the earnings release presentation. The replay of the webcast will be archived on the company's website through May 5, 2015 at 5:00 PM Eastern Time.

Forward-Looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks and uncertainties. Capital One cautions readers that any forward-looking information is not a guarantee of future performance and that actual results could differ materially from those contained in the forward-looking information due to a number of factors, including those listed from time to time in reports that Capital One files with the Securities and Exchange Commission, including, but not limited to, the Annual Report on Form 10-K for the year ended December 31, 2014.

About Capital One

Capital One Financial Corporation (www.capitalone.com) is a financial holding company whose subsidiaries, which include Capital One, N.A., and Capital One Bank (USA), N.A., had \$210.4 billion in deposits and \$306.2 billion in total assets as of

March 31, 2015. Headquartered in McLean, Virginia, Capital One offers a broad spectrum of financial products and services to consumers, small businesses and commercial clients through a variety of channels. Capital One, N.A. has branches located primarily in New York, New Jersey, Texas, Louisiana, Maryland, Virginia and the District of Columbia. A Fortune 500 company, Capital One trades on the New York Stock Exchange under the symbol "COF" and is included in the S&P 100 index.

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Capital One Financial Corporation
Financial Supplement
First Quarter 2015⁽¹⁾
Table of Contents

| | <u>Page</u> |
|---|-------------|
| Capital One Financial Corporation Consolidated Results | |
| Table 1: Financial Summary—Consolidated | 1 |
| Table 2: Selected Metrics—Consolidated | 3 |
| Table 3: Consolidated Statements of Income | 4 |
| Table 4: Consolidated Balance Sheets | 6 |
| Table 5: Notes to Financial & Selected Metrics and Consolidated Financial Statements (Tables 1—4) | 8 |
| Table 6: Average Balances, Net Interest Income and Net Interest Margin | 9 |
| Table 7: Loan Information and Performance Statistics | 10 |
| Business Segments Detail | |
| Table 8: Financial Summary—Business Segments | 12 |
| Table 9: Financial & Statistical Summary—Credit Card Business | 13 |
| Table 10: Financial & Statistical Summary—Consumer Banking Business | 15 |
| Table 11: Financial & Statistical Summary—Commercial Banking Business | 16 |
| Table 12: Financial & Statistical Summary—Other and Total | 17 |
| Table 13: Notes to Loan and Business Segments Disclosures (Tables 7—12) | 18 |
| Other | |
| Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures | 19 |

⁽¹⁾ The information contained in this Financial Supplement is preliminary and based on data available at the time of the earnings presentation. Investors should refer to our Quarterly Report on Form 10-Q for the period ended March 31, 2015 once it is filed with the Securities and Exchange Commission.

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 1: Financial Summary—Consolidated⁽¹⁾

| | | | | | | 2015 Q1 vs. | |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-------------|------|
| | 2015 | 2014 | 2014 | 2014 | 2014 | 2014 | 2014 |
| <i>(Dollars in millions, except per share data and as noted) (unaudited)</i> | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q1 |
| Earnings | | | | | | | |
| Net interest income | \$ 4,576 | \$ 4,656 | \$ 4,497 | \$ 4,315 | \$ 4,350 | (2)% | 5% |
| Non-interest income ⁽²⁾ | 1,071 | 1,157 | 1,142 | 1,153 | 1,020 | (7) | 5 |
| Total net revenue ⁽³⁾ | <u>\$ 5,647</u> | <u>\$ 5,813</u> | <u>\$ 5,639</u> | <u>\$ 5,468</u> | <u>\$ 5,370</u> | (3) | 5 |
| Provision for credit losses | 935 | 1,109 | 993 | 704 | 735 | (16) | 27 |
| Non-interest expense: | | | | | | | |
| Marketing | 375 | 509 | 392 | 335 | 325 | (26) | 15 |
| Amortization of intangibles | 110 | 123 | 130 | 136 | 143 | (11) | (23) |
| Acquisition-related ⁽⁴⁾ | 7 | 10 | 13 | 18 | 23 | (30) | (70) |
| Operating expenses | 2,557 | 2,642 | 2,450 | 2,490 | 2,441 | (3) | 5 |
| Total non-interest expense | <u>3,049</u> | <u>3,284</u> | <u>2,985</u> | <u>2,979</u> | <u>2,932</u> | (7) | 4 |
| Income from continuing operations before income taxes | 1,663 | 1,420 | 1,661 | 1,785 | 1,703 | 17 | (2) |
| Income tax provision | 529 | 450 | 536 | 581 | 579 | 18 | (9) |
| Income from continuing operations, net of tax | 1,134 | 970 | 1,125 | 1,204 | 1,124 | 17 | 1 |
| Income (loss) from discontinued operations, net of tax ⁽²⁾ | 19 | 29 | (44) | (10) | 30 | (34) | (37) |
| Net income | 1,153 | 999 | 1,081 | 1,194 | 1,154 | 15 | — |
| Dividends and undistributed earnings allocated to participating securities ⁽⁵⁾ | (6) | (4) | (5) | (4) | (5) | 50 | 20 |
| Preferred stock dividends ⁽⁵⁾ | (32) | (21) | (20) | (13) | (13) | 52 | 146 |
| Net income available to common stockholders | <u>\$ 1,115</u> | <u>\$ 974</u> | <u>\$ 1,056</u> | <u>\$ 1,177</u> | <u>\$ 1,136</u> | 14 | (2) |
| Common Share Statistics | | | | | | | |
| Basic earnings per common share:⁽⁶⁾ | | | | | | | |
| Net income from continuing operations | \$ 2.00 | \$ 1.71 | \$ 1.97 | \$ 2.09 | \$ 1.94 | 17% | 3% |
| Income (loss) from discontinued operations | 0.03 | 0.05 | (0.08) | (0.02) | 0.05 | (40) | (40) |
| Net income per basic common share | <u>\$ 2.03</u> | <u>\$ 1.76</u> | <u>\$ 1.89</u> | <u>\$ 2.07</u> | <u>\$ 1.99</u> | 15 | 2 |
| Diluted earnings per common share:⁽⁶⁾ | | | | | | | |
| Net income from continuing operations | \$ 1.97 | \$ 1.68 | \$ 1.94 | \$ 2.06 | \$ 1.91 | 17 | 3 |
| Income (loss) from discontinued operations | 0.03 | 0.05 | (0.08) | (0.02) | 0.05 | (40) | (40) |
| Net income per diluted common share | <u>\$ 2.00</u> | <u>\$ 1.73</u> | <u>\$ 1.86</u> | <u>\$ 2.04</u> | <u>\$ 1.96</u> | 16 | 2 |
| Weighted-average common shares outstanding (in millions) for: | | | | | | | |
| Basic common shares | 550.2 | 554.3 | 559.9 | 567.5 | 571.0 | (1) | (4) |
| Diluted common shares | 557.2 | 561.8 | 567.9 | 577.6 | 580.3 | (1) | (4) |
| Common shares outstanding (period end, in millions) | 548.0 | 553.4 | 558.5 | 561.8 | 572.9 | (1) | (4) |
| Dividends paid per common share | \$ 0.30 | \$ 0.30 | \$ 0.30 | \$ 0.30 | \$ 0.30 | — | — |
| Tangible book value per common share (period end) ⁽⁶⁾ | 52.19 | 50.32 | 48.72 | 47.90 | 45.88 | 4 | 14 |

| | 2015 | 2014 | 2014 | 2014 | 2014 | 2015 Q1 vs. | |
|--|-----------|-----------|-----------|-----------|-----------|-------------|------|
| | | | | | | 2014 | 2014 |
| <i>(Dollars in millions) (unaudited)</i> | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q1 |
| Balance Sheet (Period End) | | | | | | | |
| Loans held for investment ⁽⁷⁾ | \$203,978 | \$208,316 | \$201,592 | \$198,528 | \$192,941 | (2)% | 6 % |
| Interest-earning assets | 275,837 | 277,849 | 270,001 | 266,720 | 259,422 | (1) | 6 |
| Total assets | 306,224 | 308,167 | 299,640 | 297,434 | 289,814 | (1) | 6 |
| Interest-bearing deposits | 185,208 | 180,467 | 178,876 | 180,970 | 184,214 | 3 | 1 |
| Total deposits | 210,440 | 205,548 | 204,264 | 205,890 | 208,324 | 2 | 1 |
| Borrowings | 41,029 | 48,457 | 42,243 | 39,114 | 30,118 | (15) | 36 |
| Common equity | 43,908 | 43,231 | 42,682 | 42,477 | 41,948 | 2 | 5 |
| Total stockholders' equity | 45,730 | 45,053 | 44,018 | 43,815 | 42,801 | 2 | 7 |
| Balance Sheet (Average Balances) | | | | | | | |
| Loans held for investment ⁽⁷⁾ | \$205,194 | \$203,436 | \$199,422 | \$194,996 | \$193,722 | 1% | 6 % |
| Interest-earning assets | 278,427 | 273,436 | 268,890 | 263,570 | 262,659 | 2 | 6 |
| Total assets | 309,401 | 304,153 | 298,913 | 294,089 | 293,551 | 2 | 5 |
| Interest-bearing deposits | 182,998 | 179,401 | 179,928 | 182,053 | 184,183 | 2 | (1) |
| Total deposits | 207,851 | 205,355 | 205,199 | 206,315 | 205,842 | 1 | 1 |
| Borrowings | 46,082 | 43,479 | 40,314 | 35,658 | 35,978 | 6 | 28 |
| Common equity | 44,575 | 43,895 | 43,489 | 42,797 | 42,006 | 2 | 6 |
| Total stockholders' equity | 46,397 | 45,576 | 44,827 | 43,767 | 42,859 | 2 | 8 |

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 2: Selected Metrics—Consolidated⁽¹⁾

| | 2015 Q1 vs. | | | | | | |
|---|--------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | 2015 | 2014 | 2014 | 2014 | 2014 | 2014 | 2014 |
| | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q1 |
| <i>(Dollars in millions except as noted) (unaudited)</i> | | | | | | | |
| Performance Metrics | | | | | | | |
| Net interest income growth (quarter over quarter) | (2)% | 4% | 4% | (1)% | (2)% | ** | ** |
| Non-interest income growth (quarter over quarter) | (7) | 1 | (1) | 13 | (9) | ** | ** |
| Total net revenue growth (quarter over quarter) | (3) | 3 | 3 | 2 | (3) | ** | ** |
| Total net revenue margin ⁽⁸⁾ | 8.11 | 8.50 | 8.39 | 8.30 | 8.18 | (39)bps | (7)bps |
| Net interest margin ⁽⁹⁾ | 6.57 | 6.81 | 6.69 | 6.55 | 6.62 | (24) | (5) |
| Return on average assets | 1.47 | 1.28 | 1.51 | 1.64 | 1.53 | 19 | (6) |
| Return on average tangible assets ⁽¹⁰⁾ | 1.54 | 1.34 | 1.59 | 1.73 | 1.62 | 20 | (8) |
| Return on average common equity ⁽¹¹⁾ | 9.84 | 8.61 | 10.12 | 11.09 | 10.53 | 123 | (69) |
| Return on average tangible common equity ⁽¹²⁾ | 15.00 | 13.28 | 15.73 | 17.47 | 16.83 | 172 | (183) |
| Non-interest expense as a percentage of average loans held for investment | 5.94 | 6.46 | 5.99 | 6.11 | 6.05 | (52) | (11) |
| Efficiency ratio ⁽¹³⁾ | 53.99 | 56.49 | 52.93 | 54.48 | 54.60 | (250) | (61) |
| Effective income tax rate for continuing operations | 31.8 | 31.7 | 32.3 | 32.5 | 34.0 | 10 | (220) |
| Employees (in thousands), period end ⁽¹⁴⁾ | 47.0 | 46.0 | 44.9 | 44.6 | 44.9 | 2% | 5% |
| Credit Quality Metrics⁽⁷⁾ | | | | | | | |
| Allowance for loan and lease losses | \$ 4,405 | \$ 4,383 | \$ 4,212 | \$ 3,998 | \$ 4,098 | 1% | 7% |
| Allowance as a percentage of loans held for investment | 2.16% | 2.10% | 2.09% | 2.01% | 2.12% | 6bps | 4bps |
| Allowance as a percentage of loans held for investment (excluding acquired loans) | 2.41 | 2.36 | 2.37 | 2.30 | 2.45 | 5 | (4) |
| Net charge-offs | \$ 881 | \$ 915 | \$ 756 | \$ 812 | \$ 931 | (4)% | (5)% |
| Net charge-off rate ⁽¹⁵⁾ | 1.72% | 1.80% | 1.52% | 1.67% | 1.92% | (8)bps | (20)bps |
| Net charge-off rate (excluding acquired loans) ⁽¹⁵⁾ | 1.93 | 2.04 | 1.73 | 1.93 | 2.24 | (11) | (31) |
| 30+ day performing delinquency rate | 2.32 | 2.62 | 2.46 | 2.24 | 2.22 | (30) | 10 |
| 30+ day performing delinquency rate (excluding acquired loans) | 2.61 | 2.95 | 2.81 | 2.58 | 2.59 | (34) | 2 |
| 30+ day delinquency rate | 2.58 | 2.91 | 2.76 | 2.53 | 2.51 | (33) | 7 |
| 30+ day delinquency rate (excluding acquired loans) | 2.90 | 3.28 | 3.14 | 2.91 | 2.93 | (38) | (3) |
| Capital Ratios⁽¹⁶⁾ | | | | | | | |
| Common equity Tier 1 capital ratio | 12.5% | 12.5% | 12.7% | 12.7% | 13.0% | — | (50)bps |
| Tier 1 risk-based capital ratio | 13.2 | 13.2 | 13.3 | 13.3 | 13.4 | — | (20) |
| Total risk-based capital ratio | 15.1 | 15.1 | 15.2 | 15.4 | 15.4 | — | (30) |
| Tier 1 leverage ratio | 10.7 | 10.8 | 10.6 | 10.7 | 10.4 | (10) | 30 |
| Tangible common equity (“TCE”) ratio ⁽¹⁷⁾ | 9.8 | 9.5 | 9.6 | 9.5 | 9.6 | 30 | 20 |

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 3: Consolidated Statements of Income

| | Three Months Ended | | | 2015 Q1 vs. | |
|---|--------------------|---------------|-----------------|-------------|-------------|
| | 2015 | 2014 | 2014 | 2014 | 2014 |
| | Q1 | Q4 | Q1 | Q4 | Q1 |
| <i>(Dollars in millions, except per share data and as noted) (unaudited)</i> | | | | | |
| Interest income: | | | | | |
| Loans, including loans held for sale | \$ 4,540 | \$ 4,613 | \$ 4,307 | (2)% | 5% |
| Investment securities | 406 | 405 | 416 | — | (2) |
| Other | 28 | 27 | 30 | 4 | (7) |
| Total interest income | 4,974 | 5,045 | 4,753 | (1) | 5 |
| Interest expense: | | | | | |
| Deposits | 271 | 269 | 276 | 1 | (2) |
| Securitized debt obligations | 33 | 36 | 38 | (8) | (13) |
| Senior and subordinated notes | 79 | 73 | 77 | 8 | 3 |
| Other borrowings | 15 | 11 | 12 | 36 | 25 |
| Total interest expense | 398 | 389 | 403 | 2 | (1) |
| Net interest income | 4,576 | 4,656 | 4,350 | (2) | 5 |
| Provision for credit losses | 935 | 1,109 | 735 | (16) | 27 |
| Net interest income after provision for credit losses | 3,641 | 3,547 | 3,615 | 3 | 1 |
| Non-interest income:⁽²⁾ | | | | | |
| Service charges and other customer-related fees | 437 | 462 | 474 | (5) | (8) |
| Interchange fees, net | 496 | 523 | 440 | (5) | 13 |
| Net other-than-temporary impairment recognized in earnings | (15) | (9) | (5) | 67 | 200 |
| Other | 153 | 181 | 111 | (15) | 38 |
| Total non-interest income | 1,071 | 1,157 | 1,020 | (7) | 5 |
| Non-interest expense: | | | | | |
| Salaries and associate benefits | 1,211 | 1,179 | 1,161 | 3 | 4 |
| Occupancy and equipment | 435 | 474 | 405 | (8) | 7 |
| Marketing | 375 | 509 | 325 | (26) | 15 |
| Professional services | 296 | 329 | 287 | (10) | 3 |
| Communications and data processing | 202 | 203 | 196 | — | 3 |
| Amortization of intangibles | 110 | 123 | 143 | (11) | (23) |
| Other | 420 | 467 | 415 | (10) | 1 |
| Total non-interest expense | 3,049 | 3,284 | 2,932 | (7) | 4 |
| Income from continuing operations before income taxes | 1,663 | 1,420 | 1,703 | 17 | (2) |
| Income tax provision | 529 | 450 | 579 | 18 | (9) |
| Income from continuing operations, net of tax | 1,134 | 970 | 1,124 | 17 | 1 |
| Income from discontinued operations, net of tax⁽²⁾ | 19 | 29 | 30 | (34) | (37) |
| Net income | 1,153 | 999 | 1,154 | 15 | — |
| Dividends and undistributed earnings allocated to participating securities ⁽⁵⁾ | (6) | (4) | (5) | 50 | 20 |
| Preferred stock dividends ⁽⁵⁾ | (32) | (21) | (13) | 52 | 146 |
| Net income available to common stockholders | \$ 1,115 | \$ 974 | \$ 1,136 | 14 | (2) |

| | Three Months Ended | | | 2015 Q1 vs. | |
|--|--------------------|---------|---------|-------------|------|
| | 2015 | 2014 | 2014 | 2014 | 2014 |
| | Q1 | Q4 | Q1 | Q4 | Q1 |
| <i>(Dollars in millions, except per share data and as noted) (unaudited)</i> | | | | | |
| Basic earnings per common share:⁽⁵⁾ | | | | | |
| Net income from continuing operations | \$ 2.00 | \$ 1.71 | \$ 1.94 | 17% | 3% |
| Income from discontinued operations | 0.03 | 0.05 | 0.05 | (40) | (40) |
| Net income per basic common share | \$ 2.03 | \$ 1.76 | \$ 1.99 | 15 | 2 |
| Diluted earnings per common share:⁽⁵⁾ | | | | | |
| Net income from continuing operations | \$ 1.97 | \$ 1.68 | \$ 1.91 | 17 | 3 |
| Income from discontinued operations | 0.03 | 0.05 | 0.05 | (40) | (40) |
| Net income per diluted common share | \$ 2.00 | \$ 1.73 | \$ 1.96 | 16 | 2 |
| Weighted average common shares outstanding (in millions): | | | | | |
| Basic common shares | 550.2 | 554.3 | 571.0 | (1) | (4) |
| Diluted common shares | 557.2 | 561.8 | 580.3 | (1) | (4) |
| Dividends paid per common share | \$ 0.30 | \$ 0.30 | \$ 0.30 | — | — |

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 4: Consolidated Balance Sheets⁽¹⁾

| <i>(Dollars in millions) (unaudited)</i> | March 31, 2015 | December 31, 2014 | March 31, 2014 | March 31, 2015 vs. | |
|--|-------------------|----------------------|-------------------|----------------------|-------------------|
| | | | | December 31, 2014 | March 31, 2014 |
| Assets: | | | | | |
| Cash and cash equivalents: | | | | | |
| Cash and due from banks | \$ 2,853 | \$ 3,147 | \$ 3,373 | (9)% | (15)% |
| Interest-bearing deposits with banks | 6,038 | 4,095 | 2,641 | 47 | 129 |
| Federal funds sold and securities purchased under agreements to resell | 0 | 0 | 168 | — | ** |
| Total cash and cash equivalents | 8,891 | 7,242 | 6,182 | 23 | 44 |
| Restricted cash for securitization investors | 234 | 234 | 550 | — | (57) |
| Securities available for sale, at fair value | 39,321 | 39,508 | 40,721 | — | (3) |
| Securities held to maturity, at carrying value | 23,241 | 22,500 | 20,150 | 3 | 15 |
| Loans held for investment: ⁽⁷⁾ | | | | | |
| Unsecuritized loans held for investment | 170,040 | 171,771 | 156,072 | (1) | 9 |
| Restricted loans for securitization investors | 33,938 | 36,545 | 36,869 | (7) | (8) |
| Total loans held for investment | 203,978 | 208,316 | 192,941 | (2) | 6 |
| Allowance for loan and lease losses | (4,405) | (4,383) | (4,098) | 1 | 7 |
| Net loans held for investment | 199,573 | 203,933 | 188,843 | (2) | 6 |
| Loans held for sale, at lower of cost or fair value | 1,331 | 626 | 259 | 113 | 414 |
| Premises and equipment, net | 3,684 | 3,685 | 3,807 | — | (3) |
| Interest receivable | 1,078 | 1,079 | 1,045 | — | 3 |
| Goodwill | 13,978 | 13,978 | 13,974 | — | — |
| Other assets | 14,893 | 15,382 | 14,283 | (3) | 4 |
| Total assets | \$ 306,224 | \$ 308,167 | \$ 289,814 | (1) | 6 |

| <i>(Dollars in millions) (unaudited)</i> | March 31, 2015 | December 31, 2014 | March 31, 2014 | March 31, 2015 vs. | |
|--|-------------------|----------------------|-------------------|----------------------|-------------------|
| | | | | December 31, 2014 | March 31, 2014 |
| Liabilities: | | | | | |
| Interest payable | \$ 195 | \$ 254 | \$ 182 | (23)% | 7% |
| Deposits: | | | | | |
| Non-interest bearing deposits | 25,232 | 25,081 | 24,110 | 1 | 5 |
| Interest-bearing deposits | 185,208 | 180,467 | 184,214 | 3 | 1 |
| Total deposits | 210,440 | 205,548 | 208,324 | 2 | 1 |
| Securitized debt obligations | 12,717 | 11,624 | 9,783 | 9 | 30 |
| Other debt: | | | | | |
| Federal funds purchased and securities loaned or sold under agreements to repurchase | 933 | 880 | 1,544 | 6 | (40) |
| Senior and subordinated notes | 20,559 | 18,684 | 14,891 | 10 | 38 |
| Other borrowings | 6,820 | 17,269 | 3,900 | (61) | 75 |
| Total other debt | 28,312 | 36,833 | 20,335 | (23) | 39 |
| Other liabilities | 8,830 | 8,855 | 8,389 | — | 5 |
| Total liabilities | 260,494 | 263,114 | 247,013 | (1) | 5 |
| Stockholders' equity: | | | | | |
| Preferred stock | 0 | 0 | 0 | — | — |
| Common stock | 6 | 6 | 6 | — | — |
| Additional paid-in capital, net | 27,939 | 27,869 | 26,605 | — | 5 |
| Retained earnings | 24,925 | 23,973 | 21,259 | 4 | 17 |
| Accumulated other comprehensive income ("AOCI") | (212) | (430) | (710) | (51) | (70) |
| Treasury stock, at cost | (6,928) | (6,365) | (4,359) | 9 | 59 |
| Total stockholders' equity | 45,730 | 45,053 | 42,801 | 2 | 7 |
| Total liabilities and stockholders' equity | \$ 306,224 | \$ 308,167 | \$ 289,814 | (1) | 6 |

CAPITAL ONE FINANCIAL CORPORATION (COF)

Table 5: Notes to Financial & Selected Metrics and Consolidated Financial Statements (Tables 1 — 4)

** Not meaningful.

- (1) As of January 1, 2015, we changed our accounting principle from a gross basis of presentation to a net basis, for presenting qualifying derivative assets and liabilities, as well as the related fair value amounts recognized for the right to reclaim cash collateral (a receivable) or the obligation to return cash collateral (a payable). Prior period results and related metrics have been recast to conform to this presentation. Prior period regulatory ratios have not been recast.
- (2) We recorded the following related to the mortgage representation and warranty reserve:

| <i>(Dollars in millions) (unaudited)</i> | 2015 | 2014 | 2014 | 2014 | 2014 |
|---|----------------|----------------|--------------|----------------|----------------|
| | Q1 | Q4 | Q3 | Q2 | Q1 |
| Provision (benefit) for mortgage representation and warranty losses before income taxes: | | | | | |
| Recorded in continuing operations | \$ 1 | \$ (11) | \$ — | \$ (29) | \$ 14 |
| Recorded in discontinued operations | (19) | (41) | 70 | 11 | (47) |
| Total (benefit) provision for mortgage representation and warranty losses before income taxes | <u>\$ (18)</u> | <u>\$ (52)</u> | <u>\$ 70</u> | <u>\$ (18)</u> | <u>\$ (33)</u> |

Historically, the majority of the provision for representation and warranty losses is included net of tax in discontinued operations, with the remaining amount included before income taxes in non-interest income. The mortgage representation and warranty reserve was \$673 million as of March 31, 2015, \$731 millions as of December 31, 2014 and \$1.1 billion as of March 31, 2014.

- (3) Total net revenue was reduced by \$147 million in Q1 2015, \$165 million in Q4 2014, \$164 million in Q3 2014, \$153 million in Q2 2014 and \$163 million in Q1 2014 for the estimated uncollectible amount of billed finance charges and fees.
- (4) Acquisition-related costs include transaction costs, legal and other professional or consulting fees, restructuring costs, and integration expense.
- (5) Dividends and undistributed earnings allocated to participating securities, earnings per share, and preferred stock dividends are computed independently for each period. Accordingly, the sum of each quarter may not agree to the year-to-date total.
- (6) Tangible book value per common share is a non-GAAP measure calculated based on tangible common equity divided by common shares outstanding. See "Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for additional information on tangible common equity.
- (7) Loans held for investment includes acquired loans. We use the term "acquired loans" to refer to a certain portion of the loans acquired in the following transactions: (i) the February 2012 transaction where we acquired the assets and assumed the liabilities of substantially all of ING Direct; (ii) the February 2009 Chevy Chase Bank acquisition; and (iii) May 2012 transaction in which we acquired substantially all of HSBC's credit card and private-label credit card business in the United States. These loans were recorded at fair value at acquisition and subsequently accounted for based on estimated cash flows expected to be collected over the life of the loans (under the accounting standard formerly known as "SOP 03-3", or Accounting Standard Codification 310-30). The table below presents amounts related to acquired loans accounted for under SOP 03-3:

| <i>(Dollars in millions) (unaudited)</i> | 2015 | 2014 | 2014 | 2014 | 2014 |
|--|-------------|-------------|-------------|-------------|-------------|
| | Q1 | Q4 | Q3 | Q2 | Q1 |
| Acquired loans accounted for under SOP 03-3: | | | | | |
| Period-end unpaid principal balance | \$ 23,248 | \$ 24,473 | \$ 25,726 | \$ 27,117 | \$ 28,549 |
| Period-end loans held for investment | 22,334 | 23,500 | 24,685 | 26,019 | 27,390 |
| Average loans held for investment | 22,773 | 23,907 | 25,104 | 26,491 | 27,760 |

- (8) Calculated based on annualized total net revenue for the period divided by average interest-earning assets for the period.
- (9) Calculated based on annualized net interest income for the period divided by average interest-earning assets for the period.
- (10) Calculated based on annualized income from continuing operations, net of tax, for the period divided by average tangible assets for the period. Return on average tangible assets is a non-GAAP measure and See "Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for additional information.
- (11) Calculated based on the annualized sum of (i) income from continuing operations, net of tax; (ii) less dividends and undistributed earnings allocated to participating securities; (iii) less preferred stock dividends, for the period, divided by average common equity for the period. Our calculation of return on average common equity may not be comparable to similarly titled measures reported by other companies.
- (12) Calculated based on the annualized sum of (i) income from continuing operations, net of tax; (ii) less dividends and undistributed earnings allocated to participating securities; (iii) less preferred stock dividends, for the period, divided by average tangible common equity for the period. Return on average tangible common equity is a non-GAAP measure and our calculation may not be comparable to similarly titled measures reported by other companies. See "Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for additional information.
- (13) Calculated based on total non-interest expense for the period divided by total net revenue for the period.
- (14) Effective Q2 2014, we changed our presentation from total full-time equivalent employees to total employees. All prior periods have been recast to conform to the current presentation.
- (15) Calculated based on annualized net charge-offs for the period divided by average loans held for investment for the period.
- (16) Ratios as of the end of Q1 2015 are preliminary and therefore subject to change. See "Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for information on the calculation of each of these ratios.
- (17) TCE ratio is a non-GAAP measure calculated based on TCE divided by tangible assets. See "Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for additional information.

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 6: Average Balances, Net Interest Income and Net Interest Margin

| <i>(Dollars in millions) (unaudited)</i> | 2015 Q1 | | | 2014 Q4 | | | 2014 Q1 | | |
|--|-----------------|--|---------------------------|-----------------|--|---------------------------|-----------------|--|---------------------------|
| | Average Balance | Interest Income/Expense ⁽¹⁾ | Yield/Rate ⁽¹⁾ | Average Balance | Interest Income/Expense ⁽¹⁾ | Yield/Rate ⁽¹⁾ | Average Balance | Interest Income/Expense ⁽¹⁾ | Yield/Rate ⁽¹⁾ |
| Interest-earning assets: | | | | | | | | | |
| Loans, including loans held for sale | \$205,854 | \$ 4,540 | 8.82% | \$204,137 | \$ 4,613 | 9.04% | \$194,020 | \$ 4,307 | 8.88% |
| Investment securities | 63,181 | 406 | 2.57 | 62,952 | 405 | 2.57 | 62,124 | 416 | 2.68 |
| Cash equivalents and other | 9,392 | 28 | 1.19 | 6,347 | 27 | 1.70 | 6,515 | 30 | 1.84 |
| Total interest-earning assets | \$278,427 | \$ 4,974 | 7.15 | \$273,436 | \$ 5,045 | 7.38 | \$262,659 | \$ 4,753 | 7.24 |
| Interest-bearing liabilities: | | | | | | | | | |
| Interest-bearing deposits | \$182,998 | \$ 271 | 0.59 | \$179,401 | \$ 269 | 0.60 | \$184,183 | \$ 276 | 0.60 |
| Securitized debt obligations | 11,563 | 33 | 1.14 | 11,479 | 36 | 1.25 | 10,418 | 38 | 1.46 |
| Senior and subordinated notes | 20,595 | 79 | 1.53 | 18,680 | 73 | 1.56 | 14,162 | 77 | 2.17 |
| Other borrowings and liabilities | 14,721 | 15 | 0.41 | 14,058 | 11 | 0.31 | 11,398 | 12 | 0.42 |
| Total interest-bearing liabilities | \$229,877 | \$ 398 | 0.69 | \$223,618 | \$ 389 | 0.70 | \$220,161 | \$ 403 | 0.73 |
| Net interest income/spread | | \$ 4,576 | 6.46 | | \$ 4,656 | 6.68 | | \$ 4,350 | 6.51 |
| Impact of non-interest bearing funding | | | 0.11 | | | 0.13 | | | 0.11 |
| Net interest margin | | | 6.57% | | | 6.81% | | | 6.62% |

(1) Interest income and interest expense and the calculation of average yields on interest-earning assets and average rates on interest-bearing liabilities include the impact of hedge accounting.

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 7: Loan Information and Performance Statistics⁽¹⁾

| <i>(Dollars in millions) (unaudited)</i> | 2015 Q1 | 2014 Q4 | 2014 Q3 | 2014 Q2 | 2014 Q1 | 2015 Q1 vs. | |
|--|------------|------------|------------|------------|------------|-------------|------------|
| | | | | | | 2014 Q4 | 2014 Q1 |
| Period-end Loans Held For Investment | | | | | | | |
| Credit card: | | | | | | | |
| Domestic credit card | \$ 74,131 | \$ 77,704 | \$ 73,143 | \$ 71,165 | \$ 68,275 | (5)% | 9% |
| International credit card | 7,623 | 8,172 | 7,488 | 7,853 | 7,575 | (7) | 1 |
| Total credit card | 81,754 | 85,876 | 80,631 | 79,018 | 75,850 | (5) | 8 |
| Consumer banking: | | | | | | | |
| Auto | 38,937 | 37,824 | 36,254 | 34,792 | 33,080 | 3 | 18 |
| Home loan | 28,905 | 30,035 | 31,203 | 32,644 | 34,035 | (4) | (15) |
| Retail banking | 3,537 | 3,580 | 3,604 | 3,626 | 3,612 | (1) | (2) |
| Total consumer banking | 71,379 | 71,439 | 71,061 | 71,062 | 70,727 | — | 1 |
| Commercial banking: | | | | | | | |
| Commercial and multifamily real estate | 22,831 | 23,137 | 22,895 | 22,040 | 21,256 | (1) | 7 |
| Commercial and industrial | 27,172 | 26,972 | 26,071 | 25,402 | 24,064 | 1 | 13 |
| Total commercial lending | 50,003 | 50,109 | 48,966 | 47,442 | 45,320 | — | 10 |
| Small-ticket commercial real estate | 738 | 781 | 822 | 879 | 910 | (6) | (19) |
| Total commercial banking ⁽²⁾ | 50,741 | 50,890 | 49,788 | 48,321 | 46,230 | — | 10 |
| Other loans | 104 | 111 | 112 | 127 | 134 | (6) | (22) |
| Total loans held for investment ⁽²⁾ | \$ 203,978 | \$ 208,316 | \$ 201,592 | \$ 198,528 | \$ 192,941 | (2) | 6 |
| Average Loans Held For Investment | | | | | | | |
| Credit card: | | | | | | | |
| Domestic credit card | \$ 74,770 | \$ 74,026 | \$ 71,784 | \$ 69,376 | \$ 69,810 | 1% | 7% |
| International credit card | 7,811 | 7,714 | 7,710 | 7,621 | 7,692 | 1 | 2 |
| Total credit card | 82,581 | 81,740 | 79,494 | 76,997 | 77,502 | 1 | 7 |
| Consumer banking: | | | | | | | |
| Auto | 38,387 | 37,072 | 35,584 | 33,972 | 32,387 | 4 | 19 |
| Home loan | 29,493 | 30,604 | 31,859 | 33,299 | 34,646 | (4) | (15) |
| Retail banking | 3,561 | 3,578 | 3,605 | 3,613 | 3,630 | — | (2) |
| Total consumer banking | 71,441 | 71,254 | 71,048 | 70,884 | 70,663 | — | 1 |
| Commercial banking: | | | | | | | |
| Commercial and multifamily real estate | 23,120 | 23,129 | 22,409 | 21,484 | 20,962 | — | 10 |
| Commercial and industrial | 27,190 | 26,409 | 25,512 | 24,611 | 23,541 | 3 | 16 |
| Total commercial lending | 50,310 | 49,538 | 47,921 | 46,095 | 44,503 | 2 | 13 |
| Small-ticket commercial real estate | 760 | 801 | 845 | 896 | 932 | (5) | (18) |
| Total commercial banking | 51,070 | 50,339 | 48,766 | 46,991 | 45,435 | 1 | 12 |
| Other loans | 102 | 103 | 114 | 124 | 122 | (1) | (16) |
| Total average loans held for investment | \$ 205,194 | \$ 203,436 | \$ 199,422 | \$ 194,996 | \$ 193,722 | 1 | 6 |
| Net Charge-off Rates | | | | | | | |
| Credit card: | | | | | | | |
| Domestic credit card | 3.55% | 3.39% | 2.83% | 3.52% | 4.01% | 16bps | (46)bps |
| International credit card | 2.80 | 3.34 | 3.32 | 3.93 | 4.17 | (54) | (137) |
| Total credit card | 3.48 | 3.38 | 2.88 | 3.56 | 4.02 | 10 | (54) |

| (Dollars in millions) (unaudited) | 2015 Q1 | 2014 Q4 | 2014 Q3 | 2014 Q2 | 2014 Q1 | 2015 Q1 vs. | |
|--|-------------|-------------|---------------|-------------|-------------|-------------|-------------|
| | | | | | | 2014 Q4 | 2014 Q1 |
| Consumer banking: | | | | | | | |
| Auto | 1.55 % | 2.14% | 1.98 % | 1.31% | 1.66 % | (59)bps | (11)bps |
| Home loan | 0.03 | 0.07 | 0.02 | 0.05 | 0.06 | (4) | (3) |
| Retail banking | 0.96 | 1.28 | 1.36 | 0.70 | 0.95 | (32) | 1 |
| Total consumer banking | 0.89 | 1.20 | 1.07 | 0.69 | 0.84 | (31) | 5 |
| Commercial banking: | | | | | | | |
| Commercial and multifamily real estate | (0.03) | 0.01 | (0.10) | — | 0.01 | (4) | (4) |
| Commercial and industrial | 0.05 | 0.10 | (0.01) | 0.04 | 0.03 | (5) | 2 |
| Total commercial lending | 0.01 | 0.06 | (0.05) | 0.02 | 0.02 | (5) | (1) |
| Small-ticket commercial real estate | 0.47 | 0.80 | (0.01) | 0.61 | 0.67 | (33) | (20) |
| Total commercial banking | 0.02 | 0.07 | (0.05) | 0.03 | 0.04 | (5) | (2) |
| Other loans | 1.56 | 0.47 | (0.61) | 2.18 | (0.68) | 109 | 224 |
| Total net charge-offs | 1.72 | 1.80 | 1.52 | 1.67 | 1.92 | (8) | (20) |
| 30+ Day Performing Delinquency Rates | | | | | | | |
| Credit card: | | | | | | | |
| Domestic credit card | 2.92 % | 3.27% | 3.21 % | 2.83% | 3.02 % | (35)bps | (10)bps |
| International credit card | 2.81 | 2.94 | 3.34 | 3.40 | 3.59 | (13) | (78) |
| Total credit card | 2.91 | 3.24 | 3.22 | 2.89 | 3.08 | (33) | (17) |
| Consumer banking: | | | | | | | |
| Auto | 5.21 | 6.57 | 6.14 | 5.77 | 5.29 | (136) | (8) |
| Home loan | 0.18 | 0.21 | 0.14 | 0.13 | 0.12 | (3) | 6 |
| Retail banking | 0.60 | 0.64 | 0.53 | 0.48 | 0.74 | (4) | (14) |
| Total consumer banking | 2.95 | 3.60 | 3.22 | 2.91 | 2.57 | (65) | 38 |
| Nonperforming Loans and Nonperforming Assets Rates⁽³⁾⁽⁴⁾ | | | | | | | |
| Credit card: | | | | | | | |
| International credit card | 0.84 % | 0.86% | 0.98 % | 1.03% | 1.07 % | (2)bps | (23)bps |
| Total credit card | 0.08 | 0.08 | 0.09 | 0.10 | 0.11 | — | (3) |
| Consumer banking: | | | | | | | |
| Auto | 0.31 | 0.52 | 0.49 | 0.43 | 0.34 | (21) | (3) |
| Home loan | 1.16 | 1.10 | 1.04 | 1.07 | 1.09 | 6 | 7 |
| Retail banking | 0.71 | 0.61 | 0.54 | 0.79 | 1.15 | 10 | (44) |
| Total consumer banking | 0.67 | 0.77 | 0.73 | 0.75 | 0.74 | (10) | (7) |
| Commercial banking: | | | | | | | |
| Commercial and multifamily real estate | 0.18 | 0.27 | 0.26 | 0.29 | 0.27 | (9) | (9) |
| Commercial and industrial | 0.39 | 0.39 | 0.37 | 0.41 | 0.36 | — | 3 |
| Total commercial lending | 0.29 | 0.33 | 0.32 | 0.36 | 0.32 | (4) | (3) |
| Small-ticket commercial real estate | 1.62 | 0.96 | 0.42 | 1.40 | 0.73 | 66 | 89 |
| Total commercial banking | 0.31 | 0.34 | 0.32 | 0.38 | 0.33 | (3) | (2) |
| Other loans | 13.33 | 13.37 | 14.66 | 12.74 | 12.47 | (4) | 86 |
| Total nonperforming loans | 0.35 | 0.39 | 0.38 | 0.41 | 0.40 | (4) | (5) |
| Total nonperforming assets | 0.50 | 0.54 | 0.53 | 0.55 | 0.54 | (4) | (4) |

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 8: Financial Summary—Business Segments⁽¹⁾

| <i>(Dollars in millions) (unaudited)</i> | Three Months Ended March 31, 2015 | | | | |
|--|--|--------------------|-------------------------|---------------------------|--------------|
| | Total | Credit Card | Consumer Banking | Commercial Banking | Other |
| Earnings: | | | | | |
| Net interest income | \$ 4,576 | \$ 2,666 | \$ 1,434 | \$ 461 | \$ 15 |
| Non-interest income | 1,071 | 816 | 158 | 114 | (17) |
| Total net revenue (loss) ⁽⁵⁾ | 5,647 | 3,482 | 1,592 | 575 | (2) |
| Provision for credit losses | 935 | 669 | 206 | 60 | — |
| Non-interest expense | 3,049 | 1,776 | 970 | 272 | 31 |
| Income (loss) from continuing operations before income taxes | 1,663 | 1,037 | 416 | 243 | (33) |
| Income tax provision (benefit) | 529 | 369 | 150 | 88 | (78) |
| Income from continuing operations, net of tax | <u>\$ 1,134</u> | <u>\$ 668</u> | <u>\$ 266</u> | <u>\$ 155</u> | <u>\$ 45</u> |

| <i>(Dollars in millions) (unaudited)</i> | Three Months Ended December 31, 2014 | | | | |
|--|---|--------------------|-------------------------|---------------------------|--------------|
| | Total | Credit Card | Consumer Banking | Commercial Banking | Other |
| Earnings: | | | | | |
| Net interest income | \$ 4,656 | \$ 2,697 | \$ 1,459 | \$ 455 | \$ 45 |
| Non-interest income | 1,157 | 841 | 185 | 132 | (1) |
| Total net revenue ⁽⁵⁾ | 5,813 | 3,538 | 1,644 | 587 | 44 |
| Provision (benefit) for credit losses | 1,109 | 856 | 222 | 32 | (1) |
| Non-interest expense | 3,284 | 1,888 | 1,045 | 293 | 58 |
| Income (loss) from continuing operations before income taxes | 1,420 | 794 | 377 | 262 | (13) |
| Income tax provision (benefit) | 450 | 275 | 135 | 93 | (53) |
| Income from continuing operations, net of tax | <u>\$ 970</u> | <u>\$ 519</u> | <u>\$ 242</u> | <u>\$ 169</u> | <u>\$ 40</u> |

| <i>(Dollars in millions) (unaudited)</i> | Three Months Ended March 31, 2014 | | | | |
|--|--|--------------------|-------------------------|---------------------------|----------------|
| | Total | Credit Card | Consumer Banking | Commercial Banking | Other |
| Earnings: | | | | | |
| Net interest income (expense) | \$ 4,350 | \$ 2,525 | \$ 1,433 | \$ 421 | \$ (29) |
| Non-interest income | 1,020 | 785 | 150 | 87 | (2) |
| Total net revenue (loss) ⁽⁵⁾ | 5,370 | 3,310 | 1,583 | 508 | (31) |
| Provision (benefit) for credit losses | 735 | 558 | 140 | 40 | (3) |
| Non-interest expense | 2,932 | 1,726 | 930 | 255 | 21 |
| Income (loss) from continuing operations before income taxes | 1,703 | 1,026 | 513 | 213 | (49) |
| Income tax provision (benefit) | 579 | 358 | 183 | 76 | (38) |
| Income (loss) from continuing operations, net of tax | <u>\$ 1,124</u> | <u>\$ 668</u> | <u>\$ 330</u> | <u>\$ 137</u> | <u>\$ (11)</u> |

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 9: Financial & Statistical Summary—Credit Card Business⁽¹⁾

| | 2015 | 2014 | 2014 | 2014 | 2014 | 2015 Q1 vs. | |
|--|-----------|-----------|-----------|-----------|-----------|-------------|---------|
| | | | | | | 2014 | 2014 |
| <i>(Dollars in millions) (unaudited)</i> | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q1 |
| Credit Card | | | | | | | |
| Earnings: | | | | | | | |
| Net interest income | \$ 2,666 | \$ 2,697 | \$ 2,627 | \$ 2,461 | \$ 2,525 | (1)% | 6% |
| Non-interest income | 816 | 841 | 846 | 839 | 785 | (3) | 4 |
| Total net revenue | 3,482 | 3,538 | 3,473 | 3,300 | 3,310 | (2) | 5 |
| Provision for credit losses | 669 | 856 | 787 | 549 | 558 | (22) | 20 |
| Non-interest expense | 1,776 | 1,888 | 1,730 | 1,719 | 1,726 | (6) | 3 |
| Income from continuing operations before income taxes | 1,037 | 794 | 956 | 1,032 | 1,026 | 31 | 1 |
| Income tax provision | 369 | 275 | 332 | 364 | 358 | 34 | 3 |
| Income from continuing operations, net of tax | \$ 668 | \$ 519 | \$ 624 | \$ 668 | \$ 668 | 29 | — |
| Selected performance metrics: | | | | | | | |
| Period-end loans held for investment | \$ 81,754 | \$ 85,876 | \$ 80,631 | \$ 79,018 | \$ 75,850 | (5)% | 8% |
| Average loans held for investment | 82,581 | 81,740 | 79,494 | 76,997 | 77,502 | 1 | 7 |
| Average yield on loans held for investment ⁽⁶⁾ | 14.30% | 14.61% | 14.65% | 14.22% | 14.43% | (31)bps | (13)bps |
| Total net revenue margin | 16.87 | 17.31 | 17.48 | 17.14 | 17.08 | (44) | (21) |
| Net charge-off rate | 3.48 | 3.38 | 2.88 | 3.56 | 4.02 | 10 | (54) |
| 30+ day performing delinquency rate | 2.91 | 3.24 | 3.22 | 2.89 | 3.08 | (33) | (17) |
| 30+ day delinquency rate | 2.97 | 3.30 | 3.29 | 2.97 | 3.16 | (33) | (19) |
| Nonperforming loan rate ⁽³⁾ | 0.08 | 0.08 | 0.09 | 0.10 | 0.11 | — | (3) |
| Card loan premium amortization and other intangible accretion ⁽⁷⁾ | \$ 11 | \$ 11 | \$ 18 | \$ 31 | \$ 37 | — | (70)% |
| PCCR intangible amortization | 84 | 87 | 90 | 94 | 98 | (3) | (14) |
| Purchase volume ⁽⁸⁾ | 57,383 | 63,484 | 57,474 | 56,358 | 47,434 | (10) | 21 |
| Domestic Card | | | | | | | |
| Earnings: | | | | | | | |
| Net interest income | \$ 2,421 | \$ 2,432 | \$ 2,361 | \$ 2,193 | \$ 2,255 | — | 7% |
| Non-interest income | 743 | 768 | 763 | 768 | 702 | (3) | 6 |
| Total net revenue | 3,164 | 3,200 | 3,124 | 2,961 | 2,957 | (1) | 7 |
| Provision for credit losses | 610 | 765 | 738 | 504 | 486 | (20) | 26 |
| Non-interest expense | 1,580 | 1,676 | 1,530 | 1,513 | 1,545 | (6) | 2 |
| Income from continuing operations before income taxes | 974 | 759 | 856 | 944 | 926 | 28 | 5 |
| Income tax provision | 353 | 272 | 306 | 337 | 331 | 30 | 7 |
| Income from continuing operations, net of tax | \$ 621 | \$ 487 | \$ 550 | \$ 607 | \$ 595 | 28 | 4 |

| | 2015 | 2014 | 2014 | 2014 | 2014 | 2015 Q1 vs. | |
|---|-----------|-----------|-----------|-----------|-----------|-------------|----------|
| | | | | | | 2014 | 2014 |
| (Dollars in millions) (unaudited) | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q1 |
| Selected performance metrics: | | | | | | | |
| Period-end loans held for investment | \$ 74,131 | \$ 77,704 | \$ 73,143 | \$ 71,165 | \$ 68,275 | (5)% | 9% |
| Average loans held for investment | 74,770 | 74,026 | 71,784 | 69,376 | 69,810 | 1 | 7 |
| Average yield on loans held for investment ⁽⁶⁾ | 14.23% | 14.43% | 14.46% | 13.95% | 14.19% | (20)bps | 4bps |
| Total net revenue margin | 16.93 | 17.29 | 17.41 | 17.07 | 16.94 | (36) | (1) |
| Net charge-off rate | 3.55 | 3.39 | 2.83 | 3.52 | 4.01 | 16 | (46) |
| 30+ day performing delinquency rate | 2.92 | 3.27 | 3.21 | 2.83 | 3.02 | (35) | (10) |
| 30+ day delinquency rate | 2.92 | 3.27 | 3.21 | 2.83 | 3.02 | (35) | (10) |
| Purchase volume ⁽⁸⁾ | \$ 52,025 | \$ 58,234 | \$ 53,690 | \$ 52,653 | \$ 44,139 | (11) % | 18 % |
| International Card | | | | | | | |
| Earnings: | | | | | | | |
| Net interest income | \$ 245 | \$ 265 | \$ 266 | \$ 268 | \$ 270 | (8)% | (9)% |
| Non-interest income | 73 | 73 | 83 | 71 | 83 | — | (12) |
| Total net revenue | 318 | 338 | 349 | 339 | 353 | (6) | (10) |
| Provision for credit losses | 59 | 91 | 49 | 45 | 72 | (35) | (18) |
| Non-interest expense | 196 | 212 | 200 | 206 | 181 | (8) | 8 |
| Income from continuing operations before income taxes | 63 | 35 | 100 | 88 | 100 | 80 | (37) |
| Income tax provision | 16 | 3 | 26 | 27 | 27 | ** | (41) |
| Income from continuing operations, net of tax | \$ 47 | \$ 32 | \$ 74 | \$ 61 | \$ 73 | 47 | (36) |
| Selected performance metrics: | | | | | | | |
| Period-end loans held for investment | \$ 7,623 | \$ 8,172 | \$ 7,488 | \$ 7,853 | \$ 7,575 | (7)% | 1% |
| Average loans held for investment | 7,811 | 7,714 | 7,710 | 7,621 | 7,692 | 1 | 2 |
| Average yield on loans held for investment ⁽⁶⁾ | 14.93% | 16.31% | 16.42% | 16.74% | 16.64% | (138)bps | (171)bps |
| Total net revenue margin | 16.31 | 17.55 | 18.13 | 17.76 | 18.38 | (124) | (207) |
| Net charge-off rate | 2.80 | 3.34 | 3.32 | 3.93 | 4.17 | (54) | (137) |
| 30+ day performing delinquency rate | 2.81 | 2.94 | 3.34 | 3.40 | 3.59 | (13) | (78) |
| 30+ day delinquency rate | 3.44 | 3.60 | 4.08 | 4.20 | 4.41 | (16) | (97) |
| Nonperforming loan rate ⁽³⁾ | 0.84 | 0.86 | 0.98 | 1.03 | 1.07 | (2) | (23) |
| Purchase volume ⁽⁸⁾ | \$ 5,358 | \$ 5,250 | \$ 3,784 | \$ 3,705 | \$ 3,295 | 2% | 63% |

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 10: Financial & Statistical Summary—Consumer Banking Business⁽¹⁾

| | | | | | | 2015 Q1 vs. | |
|---|-------------|-------------|-------------|-------------|-------------|--------------------|-------------|
| | 2015 | 2014 | 2014 | 2014 | 2014 | 2014 | 2014 |
| <i>(Dollars in millions) (unaudited)</i> | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q1 |
| Consumer Banking | | | | | | | |
| Earnings: | | | | | | | |
| Net interest income | \$ 1,434 | \$ 1,459 | \$ 1,425 | \$ 1,431 | \$ 1,433 | (2)% | — |
| Non-interest income | 158 | 185 | 179 | 170 | 150 | (15) | 5 |
| Total net revenue | 1,592 | 1,644 | 1,604 | 1,601 | 1,583 | (3) | 1 |
| Provision for credit losses | 206 | 222 | 198 | 143 | 140 | (7) | 47 |
| Non-interest expense | 970 | 1,045 | 956 | 938 | 930 | (7) | 4 |
| Income from continuing operations before income taxes | 416 | 377 | 450 | 520 | 513 | 10 | (19) |
| Income tax provision | 150 | 135 | 161 | 186 | 183 | 11 | (18) |
| Income from continuing operations, net of tax | \$ 266 | \$ 242 | \$ 289 | \$ 334 | \$ 330 | 10 | (19) |
| Selected performance metrics: | | | | | | | |
| Period-end loans held for investment | \$ 71,379 | \$ 71,439 | \$ 71,061 | \$ 71,062 | \$ 70,727 | — | 1% |
| Average loans held for investment | 71,441 | 71,254 | 71,048 | 70,884 | 70,663 | — | 1 |
| Average yield on loans held for investment ⁽⁶⁾ | 6.26% | 6.45% | 6.18% | 6.22% | 6.18% | (19)bps | 8bps |
| Auto loan originations | \$ 5,185 | \$ 5,390 | \$ 5,410 | \$ 5,376 | \$ 4,727 | (4)% | 10% |
| Period-end deposits | 172,502 | 168,078 | 167,624 | 169,153 | 171,529 | 3 | 1 |
| Average deposits | 169,593 | 167,727 | 168,407 | 169,694 | 168,676 | 1 | 1 |
| Average deposit interest rate | 0.57% | 0.57% | 0.58% | 0.57% | 0.57% | — | — |
| Core deposit intangible amortization | \$ 22 | \$ 24 | \$ 26 | \$ 28 | \$ 30 | (8)% | (27)% |
| Net charge-off rate | 0.89% | 1.20% | 1.07% | 0.69% | 0.84% | (31)bps | 5bps |
| 30+ day performing delinquency rate | 2.95 | 3.60 | 3.22 | 2.91 | 2.57 | (65) | 38 |
| 30+ day delinquency rate | 3.46 | 4.23 | 3.82 | 3.49 | 3.14 | (77) | 32 |
| Nonperforming loan rate ⁽³⁾ | 0.67 | 0.77 | 0.73 | 0.75 | 0.74 | (10) | (7) |
| Nonperforming asset rate ⁽⁴⁾ | 0.95 | 1.06 | 1.01 | 1.01 | 1.00 | (11) | (5) |

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 11: Financial & Statistical Summary—Commercial Banking Business⁽¹⁾

| | 2015 | 2014 | 2014 | 2014 | 2014 | 2015 Q1 vs. | |
|--|-----------|-----------|-----------|-----------|-----------|-------------|----------|
| | | | | | | 2014 | 2014 |
| | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q1 |
| <i>(Dollars in millions) (unaudited)</i> | | | | | | | |
| Commercial Banking | | | | | | | |
| Earnings: | | | | | | | |
| Net interest income | \$ 461 | \$ 455 | \$ 439 | \$ 436 | \$ 421 | 1% | 10% |
| Non-interest income | 114 | 132 | 122 | 109 | 87 | (14) | 31 |
| Total net revenue ⁽⁵⁾ | 575 | 587 | 561 | 545 | 508 | (2) | 13 |
| Provision for credit losses | 60 | 32 | 9 | 12 | 40 | 88 | 50 |
| Non-interest expense | 272 | 293 | 268 | 267 | 255 | (7) | 7 |
| Income from continuing operations before income taxes | 243 | 262 | 284 | 266 | 213 | (7) | 14 |
| Income tax provision | 88 | 93 | 102 | 95 | 76 | (5) | 16 |
| Income from continuing operations, net of tax | \$ 155 | \$ 169 | \$ 182 | \$ 171 | \$ 137 | (8) | 13 |
| Selected performance metrics: | | | | | | | |
| Period-end loans held for investment ⁽²⁾ | \$ 50,741 | \$ 50,890 | \$ 49,788 | \$ 48,321 | \$ 46,230 | — | 10% |
| Average loans held for investment | 51,070 | 50,339 | 48,766 | 46,991 | 45,435 | 1 | 12 |
| Average yield on loans held for investment ⁽⁵⁾⁽⁶⁾ | 3.22% | 3.33% | 3.39% | 3.50% | 3.47% | (11)bps | (25)bps |
| Period-end deposits | \$ 32,575 | \$ 31,954 | \$ 31,918 | \$ 31,440 | \$ 31,485 | 2% | 3% |
| Average deposits | 32,845 | 32,363 | 31,772 | 31,238 | 31,627 | 1 | 4 |
| Average deposit interest rate | 0.24% | 0.24% | 0.24% | 0.24% | 0.25% | — | (1)bps |
| Core deposit intangible amortization | \$ 4 | \$ 5 | \$ 5 | \$ 5 | \$ 6 | (20)% | (33)% |
| Net charge-off (recovery) rate | 0.02% | 0.07% | (0.05)% | 0.03% | 0.04% | (5)bps | (2)bps |
| Nonperforming loan rate ⁽³⁾ | 0.31 | 0.34 | 0.32 | 0.38 | 0.33 | (3) | (2) |
| Nonperforming asset rate ⁽⁴⁾ | 0.31 | 0.36 | 0.35 | 0.41 | 0.36 | (5) | (5) |
| Risk category:⁽⁹⁾ | | | | | | | |
| Noncriticized | \$ 48,938 | \$ 49,284 | \$ 48,408 | \$ 46,881 | \$ 45,103 | (1)% | 9% |
| Criticized performing | 1,645 | 1,431 | 1,219 | 1,259 | 977 | 15 | 68 |
| Criticized nonperforming | 158 | 175 | 161 | 181 | 150 | (10) | 5 |
| Total commercial loans | \$ 50,741 | \$ 50,890 | \$ 49,788 | \$ 48,321 | \$ 46,230 | — | 10 |
| Risk category as a percentage of period-end commercial loans held for investment: | | | | | | | |
| Noncriticized | 96.5% | 96.9% | 97.3% | 97.0% | 97.5% | (40)bps | (100)bps |
| Criticized performing | 3.2 | 2.8 | 2.4 | 2.6 | 2.2 | 40 | 100 |
| Criticized nonperforming | 0.3 | 0.3 | 0.3 | 0.4 | 0.3 | — | — |
| Total commercial loans | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | — | — |

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 12: Financial & Statistical Summary—Other and Total⁽¹⁾

| | <u>2015 Q1 vs.</u> | | | | | | |
|---|--------------------|-----------|-----------|-----------|-----------|-------|-------|
| | 2015 | 2014 | 2014 | 2014 | 2014 | 2014 | 2014 |
| | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q1 |
| <i>(Dollars in millions) (unaudited)</i> | | | | | | | |
| Other | | | | | | | |
| Earnings: | | | | | | | |
| Net interest income (expense) | \$ 15 | \$ 45 | \$ 6 | \$ (13) | \$ (29) | (67)% | ** |
| Non-interest income | (17) | (1) | (5) | 35 | (2) | ** | ** |
| Total net (loss) revenue ⁽⁵⁾ | (2) | 44 | 1 | 22 | (31) | ** | (94)% |
| Benefit for credit losses | — | (1) | (1) | — | (3) | ** | ** |
| Non-interest expense | 31 | 58 | 31 | 55 | 21 | (47) | 48 |
| Loss from continuing operations before income taxes | (33) | (13) | (29) | (33) | (49) | 154 | (33) |
| Income tax benefit | (78) | (53) | (59) | (64) | (38) | 47 | 105 |
| Income (loss) from continuing operations, net of tax | \$ 45 | \$ 40 | \$ 30 | \$ 31 | \$ (11) | 13 | ** |
| Selected performance metrics: | | | | | | | |
| Period-end loans held for investment | \$ 104 | \$ 111 | \$ 112 | \$ 127 | \$ 134 | (6)% | (22)% |
| Average loans held for investment | 102 | 103 | 114 | 124 | 122 | (1) | (16) |
| Period-end deposits | 5,363 | 5,516 | 4,722 | 5,297 | 5,310 | (3) | 1 |
| Average deposits | 5,413 | 5,265 | 5,020 | 5,383 | 5,539 | 3 | (2) |
| Total | | | | | | | |
| Earnings: | | | | | | | |
| Net interest income | \$ 4,576 | \$ 4,656 | \$ 4,497 | \$ 4,315 | \$ 4,350 | (2)% | 5% |
| Non-interest income | 1,071 | 1,157 | 1,142 | 1,153 | 1,020 | (7) | 5 |
| Total net revenue | 5,647 | 5,813 | 5,639 | 5,468 | 5,370 | (3) | 5 |
| Provision for credit losses | 935 | 1,109 | 993 | 704 | 735 | (16) | 27 |
| Non-interest expense | 3,049 | 3,284 | 2,985 | 2,979 | 2,932 | (7) | 4 |
| Income from continuing operations before income taxes | 1,663 | 1,420 | 1,661 | 1,785 | 1,703 | 17 | (2) |
| Income tax provision | 529 | 450 | 536 | 581 | 579 | 18 | (9) |
| Income from continuing operations, net of tax | \$ 1,134 | \$ 970 | \$ 1,125 | \$ 1,204 | \$ 1,124 | 17 | 1 |
| Selected performance metrics: | | | | | | | |
| Period-end loans held for investment ⁽²⁾ | \$203,978 | \$208,316 | \$201,592 | \$198,528 | \$192,941 | (2)% | 6% |
| Average loans held for investment | 205,194 | 203,436 | 199,422 | 194,996 | 193,722 | 1 | 6 |
| Period-end deposits | 210,440 | 205,548 | 204,264 | 205,890 | 208,324 | 2 | 1 |
| Average deposits | 207,851 | 205,355 | 205,199 | 206,315 | 205,842 | 1 | 1 |

CAPITAL ONE FINANCIAL CORPORATION (COF)

Table 13: Notes to Loan and Business Segments Disclosures (Tables 7—12)

** Not meaningful.

(1) Certain prior period amounts have been recast to conform to the current period presentation.

(2) Includes \$3.6 billion and \$3.7 billion of loans to the oil and gas industry as of March 31, 2015 and December 31, 2014, respectively, representing approximately 1.8% of total loans held for investment for both periods.

(3) The nonperforming loan ratios are calculated based on nonperforming loans for each category divided by period-end total loans held for investments.

(4) Nonperforming assets consist of nonperforming loans, real estate owned ("REO") and other foreclosed assets. The nonperforming asset ratios are calculated based on nonperforming assets for each category divided by the combined period-end total of loans held for investment, REO and other foreclosed assets for each respective category. Calculation of nonperforming assets ratios for our Consumer Banking and Commercial Banking businesses are adjusted to exclude the impact of acquired loans.

(5) Some of our tax-related commercial investments generate tax-exempt income or tax credits. Accordingly, we make certain reclassifications within our Commercial Banking business results to present revenues and yields on a taxable-equivalent basis, calculated assuming an effective tax rate approximately equal to our federal statutory tax rate of 35% with offsetting reclassifications within Other category.

(6) Calculated by dividing annualized interest income for the period by average loans held for investment during the period for the specified loan category. Annualized interest income excludes various allocations including funds transfer pricing that assigns certain balance sheet assets, deposits and other liabilities and their related revenue and expenses attributable to each business segment.

(7) Represents the net reduction in interest income attributable to non-SOP 03-3 card loan premium amortization and other intangible accretion associated with the May 2012 transaction in which we acquired substantially all of HSBC's credit card and private-label credit card business in the United States.

(8) Includes credit card purchase transactions, net of returns for both loans classified as held for investment and held for sale. Excludes cash advance and balance transfer transactions.

(9) Criticized exposures correspond to the "Special Mention," "Substandard" and "Doubtful" asset categories defined by bank regulatory authorities.

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures⁽¹⁾

| | Basel III Standardized | | | | |
|---|------------------------|----------------------|--------------------------|------------------|-------------------|
| | March 31, 2015 | December 31, 2014 | September 30, 2014 | June 30, 2014 | March 31, 2014 |
| <i>(Dollars in millions) (unaudited)</i> | | | | | |
| Regulatory Capital Metrics | | | | | |
| Common equity Tier 1 capital | \$ 29,671 | \$ 29,534 | \$ 29,116 | \$ 28,774 | \$ 28,434 |
| Tier 1 capital | 31,493 | 31,355 | 30,451 | 30,111 | 29,257 |
| Total risk-based capital ⁽²⁾ | 35,880 | 35,879 | 34,860 | 34,743 | 33,784 |
| Risk-weighted assets ⁽³⁾ | 238,197 | 236,944 | 228,759 | 226,172 | 219,047 |
| Average assets for the leverage ratio | 295,556 | 291,243 | 286,070 | 281,345 | 280,907 |
| Capital Ratios | | | | | |
| Common equity Tier 1 capital ratio ⁽⁵⁾ | 12.5% | 12.5% | 12.7% | 12.7% | 13.0% |
| Tier 1 risk-based capital ratio ⁽⁶⁾ | 13.2 | 13.2 | 13.3 | 13.3 | 13.4 |
| Total risk-based capital ratio ⁽⁷⁾ | 15.1 | 15.1 | 15.2 | 15.4 | 15.4 |
| Tier 1 leverage ratio ⁽⁸⁾ | 10.7 | 10.8 | 10.6 | 10.7 | 10.4 |
| Tangible common equity ("TCE") ratio ⁽⁹⁾ | 9.8 | 9.5 | 9.6 | 9.5 | 9.6 |

Reconciliation of Non-GAAP Measures

We report certain non-GAAP capital measures that management uses in assessing its capital adequacy. These non-GAAP measures include tangible common equity ("TCE") and tangible assets. The tables below provide the details of the calculation of our non-GAAP capital measures and regulatory capital. While our non-GAAP capital measures are widely used by investors, analysts and bank regulatory agencies to assess the capital position of financial services companies, they may not be comparable to similarly titled measures reported by other companies.

| | 2015 | 2014 | 2014 | 2014 | 2014 |
|---|-----------|-----------|-----------|-----------|-----------|
| | Q1 | Q4 | Q3 | Q2 | Q1 |
| <i>(Dollars in millions) (unaudited)</i> | | | | | |
| Tangible Common Equity (Average) | | | | | |
| Average stockholders' equity | \$ 46,397 | \$ 45,576 | \$ 44,827 | \$ 43,767 | \$ 42,859 |
| Average goodwill and intangible assets ⁽¹⁰⁾ | (15,339) | (15,437) | (15,525) | (15,615) | (15,727) |
| Noncumulative perpetual preferred stock ⁽¹¹⁾ | (1,822) | (1,681) | (1,338) | (970) | (853) |
| Average tangible common equity | \$ 29,236 | \$ 28,458 | \$ 27,964 | \$ 27,182 | \$ 26,279 |
| Tangible Common Equity (Period End) | | | | | |
| Stockholders' equity | \$ 45,730 | \$ 45,053 | \$ 44,018 | \$ 43,815 | \$ 42,801 |
| Goodwill and intangible assets ⁽¹⁰⁾ | (15,307) | (15,383) | (15,472) | (15,564) | (15,666) |
| Noncumulative perpetual preferred stock ⁽¹¹⁾ | (1,822) | (1,822) | (1,336) | (1,338) | (853) |
| Tangible common equity | \$ 28,601 | \$ 27,848 | \$ 27,210 | \$ 26,913 | \$ 26,282 |

| | 2015 | 2014 | 2014 | 2014 | 2014 |
|--|------------|------------|------------|------------|------------|
| <i>(Dollars in millions) (unaudited)</i> | Q1 | Q4 | Q3 | Q2 | Q1 |
| Tangible Assets (Average) | | | | | |
| Average total assets ⁽⁴⁾ | \$ 309,401 | \$ 304,153 | \$ 298,913 | \$ 294,089 | \$ 293,551 |
| Average goodwill and intangible assets ⁽¹⁰⁾ | (15,339) | (15,437) | (15,525) | (15,615) | (15,727) |
| Average tangible assets ⁽⁴⁾ | \$ 294,062 | \$ 288,716 | \$ 283,388 | \$ 278,474 | \$ 277,824 |
| Tangible Assets (Period End) | | | | | |
| Total assets ⁽⁴⁾ | \$ 306,224 | \$ 308,167 | \$ 299,640 | \$ 297,434 | \$ 289,814 |
| Goodwill and intangible assets ⁽¹⁰⁾ | (15,307) | (15,383) | (15,472) | (15,564) | (15,666) |
| Tangible assets ⁽⁴⁾ | \$ 290,917 | \$ 292,784 | \$ 284,168 | \$ 281,870 | \$ 274,148 |

Common Equity Tier 1 Capital Ratio Under Basel III Standardized Approach

| | March 31, 2015 | December 31, 2014 | September 30, 2014 | June 30, 2014 | March 31, 2014 |
|---|-------------------|----------------------|--------------------------|------------------|-------------------|
| <i>(Dollars in millions) (unaudited)</i> | | | | | |
| Common equity excluding AOCI | \$ 44,120 | \$ 43,661 | \$ 43,241 | \$ 42,848 | \$ 42,658 |
| Adjustments: | | | | | |
| AOCI ⁽¹²⁾⁽¹³⁾ | (26) | (69) | (146) | 6 | (182) |
| Goodwill ⁽¹⁰⁾ | (13,801) | (13,805) | (13,801) | (13,811) | (13,811) |
| Intangible assets ⁽¹⁰⁾⁽¹³⁾ | (450) | (243) | (266) | (289) | (314) |
| Other | (172) | (10) | 88 | 20 | 83 |
| Common equity Tier 1 capital | \$ 29,671 | \$ 29,534 | \$ 29,116 | \$ 28,774 | \$ 28,434 |
| Risk-weighted assets ⁽³⁾ | \$ 238,197 | \$ 236,944 | \$ 228,759 | \$ 226,172 | \$ 219,047 |
| Common equity Tier 1 capital ratio ⁽⁵⁾ | 12.5% | 12.5% | 12.7% | 12.7% | 13.0% |

(1) Regulatory capital metrics and capital ratios as of the end of Q1 2015 are preliminary and therefore subject to change.

(2) Total risk-based capital equals the sum of Tier 1 capital and Tier 2 capital.

(3) As of January 1, 2015, risk-weighted assets are calculated under the Basel III Standardized Approach, subject to transition provisions. Prior to January 1, 2015 risk-weighted assets were calculated under Basel I.

(4) As of January 1, 2015, we changed our accounting principle for presenting eligible derivative assets and liabilities, as well as the related interest receivables and payables, from a gross basis of presentation to a net basis. Prior period average assets and average tangible assets have been recast to conform to this presentation. Prior period regulatory ratios have not been recast.

(5) Common equity Tier 1 capital ratio is a regulatory measure calculated based on Common equity Tier 1 capital divided by risk-weighted assets.

(6) Tier 1 risk-based capital ratio is a regulatory capital measure calculated based on Tier 1 capital divided by risk-weighted assets.

(7) Total risk-based capital ratio is a regulatory capital measure calculated based on Total risk-based capital divided by risk-weighted assets.

(8) Tier 1 leverage ratio is a regulatory capital measure calculated based on Tier 1 capital divided by average assets, after certain adjustments.

(9) TCE ratio is a non-GAAP measure calculated based on TCE divided by tangible assets.

(10) Includes impact of related deferred taxes.

(11) Includes related surplus.

(12) Amounts presented are net of tax.

(13) Amounts based on transition provisions for regulatory capital deductions and adjustments of 20% for 2014 and 40% in 2015.