## SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

July 16, 1998
\_\_\_\_\_(Date of earliest event reported)

Capital One Financial Corporation

(Exact name of registrant as specified in its charter)

Delaware 1-13300 54-1719854

(State of incorporation or organization) (Commission File Number) (IRS Employer Identification No.)

22042

(Zip Code)

Registrant's telephone number, including area code: (703) 205-1000

## Item 5. Other Events.

- (a) See attached press release.
- (b) Cautionary Factors

The attached press release contains forward looking statements which involve a number of risks and uncertainties. The Company cautions readers that any forward-looking information is not a guarantee of future performance and that actual results could differ materially from those contained in the forward-looking information as a result of various factors including, but not limited to, the following: continued intense competition from numerous providers of products and services which compete with the Company's businesses; with respect to financial products, changes in the Company's aggregate accounts or consumer loan balances and the growth rate thereof, including changes resulting from factors such as shifting product mix, amount of actual marketing expenses made by the Company and attrition of accounts and loan balances; an increase in credit losses (including increases due to a worsening of general economic conditions); difficulties or delays in the development, production, testing and marketing of new products or services; losses associated with new products or services; financial, legal, regulatory or other difficulties that may affect investment in, or the overall performance of, a product or business, including changes in existing laws to regulate further the credit card and consumer loan industry and the financial services industry, in general; the amount of, and rate of growth in, the Company's expenses (including associate and marketing expenses) as the Company's business develops or changes or as it expands into new market areas; the availability of capital necessary to fund the Company's new businesses; the ability of the Company to build the operational and organizational infrastructure necessary to engage in new businesses or to expand internationally; the ability of the Company to recruit experienced personnel to assist in the management and operations of new products and services; and other factors listed from time to time in the Company's SEC reports, including the Annual Report on Form 10-K for the year ended December 31, 1997 (Part I, Item 1, Cautionary Statements).

Item 7. Financial Statements, Pro Forma Financial Information and Exhibits.

99.1. Press Release of the Company dated July 16, 1998.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this registration statement to be signed on its behalf by the undersigned, thereto duly authorized.

CAPITAL ONE FINANCIAL CORPORATION

Dated: July 16, 1998 By: /s/ James M. Zinn

James M. Zinn

Senior Vice President and Chief Financial Officer

99.1 Press Release of the Company dated July 16, 1998.

FOR IMMEDIATE RELEASE: . .................. Contact: Paul Paquin

July 16, 1998

V.P., Investor Relations (703) 205-1039

Sam Wang

Manager, Media Relations

(703) 205-1180

Capital One Reports Record Second Quarter Earnings

Falls Church, Va. (July 16, 1998) - Capital One Financial Corporation (NYSE: COF) today announced record second quarter 1998 earnings of \$66.9 million, or \$.96 per share, versus earnings of \$65.7 million, or \$.96 per share, for the first quarter of 1998 and \$39.4 million, or \$.58 per share, for the comparable period in the prior year. Earnings per share amounts are reported on a diluted basis.

"We are pleased that our information-based strategy continues to allow us to identify new opportunities in our domestic and international businesses," said Richard D. Fairbank, Capital One's Chairman and Chief Executive Officer. "These opportunities and an improving credit risk picture are enabling us to invest in record levels of marketing."

Revenue, defined as managed net interest income and non-interest increased to \$653 million in the second quarter of 1998 versus \$637 million in the first quarter of 1998 and increased 40 percent over \$466 million for the comparable period in the prior year. For the quarter, Capital One's managed consumer loan balances increased by \$967 million to \$15.0 billion. The Company also added 914,000 net new accounts, bringing total accounts to 13.6 million.

The managed net interest margin was 9.84 percent in the second quarter of 1998, an expected decrease from 10.40 percent in the first quarter of 1998 and an increase from 8.30 percent in the comparable period of the prior year. The lower margin from the previous quarter primarily reflects decreases in late fees as the Company's delinquency levels declined. Non-interest income increased \$33 million compared to the first quarter of 1998 and \$84 million for the comparable period in the prior year. This growth reflects increased fees (including annual membership, interchange, and overlimit) on our customized products and strategic cross-sell initiatives.

The managed delinquency rate (30+ days) decreased to 5.14 percent as of June 30, 1998, compared with 5.75 percent as of March 31, 1998, exceeding typical seasonal patterns. The managed net charge-off rate decreased to 5.91 percent for the second quarter of 1998 compared with 6.04 percent in the first quarter of 1998. These decreases demonstrate the combination of high-quality growth and improving consumer credit.

"We continue to see favorable risk trends as both the delinquency and charge-off rates improved modestly in the quarter," said Nigel W. Morris, Capital One's President and Chief Operating Officer. "These improvements exceeded seasonal expectations but we remain cautious in our outlook."

Marketing investment increased in the second quarter of 1998 to a record \$86 million versus \$75 million in the first quarter of 1998 and \$45 million in the comparable period of the prior year. Other non-interest expenses (excluding marketing and performance-based stock options) for the second quarter of 1998 were \$222 million versus \$182 million for the first quarter of 1998 million in the comparable period of the prior year. Operating expenses reflect increased investments in staff levels and infrastructure development to position the Company for continued growth.

The allowance for loan losses was maintained at \$213 million, and decreased to 4.14 percent of on-balance sheet receivables as of June 30, 1998, from 4.49 percent as of March 31, 1998. Capital ratios were strong as of June 30, 1998 at 15.25 percent of reported assets and 6.68 percent of managed assets.

Separately, earlier this week Capital One signed an agreement to acquire Summit Acceptance Corporation. Based in Dallas, Texas, Summit is a proven performer in the subprime automobile finance industry with approximately 180 employees and serviced loans of approximately \$260 million as of June 30, 1998. The acquisition price for Summit will be approximately \$55 million which will be paid through the issuance of Capital One stock. The acquisition will be accounted for as a purchase and goodwill of approximately \$70 million will be amortized over 15 years. The acquisition is expected to be completed by the end of the third quarter and its impact is expected to be neutral to earnings per share in 1998 and accretive to earnings per share in 1999.

Headquartered in Falls Church, Virginia, Capital One Financial Corporation is a holding company whose principal subsidiaries, Capital One Bank and Capital One, F.S.B., offer financial consumer lending products. Capital One's subsidiaries collectively had 13.6 million customers and \$15.0 billion in managed loans outstanding as of June 30, 1998, and are among the largest providers of MasterCard and Visa credit cards in the world. Capital One trades on the New York Stock Exchange under the symbol "COF" and is included in the S&P 500 Index

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[Note: This release and financial information are available on the Internet on Capital One's home page (address http://www.capitalone.com). Click on "Financial Information" to view/download the release and financial information.]

## CAPITAL ONE FINANCIAL CORPORATION (COF) FINANCIAL & STATISTICAL SUMMARY

(in millions, except per share data and a	98 Q2 as noted)	98 Q1	97 Q4	97 Q3	97 Q2		
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Earnings (Managed Basis) Net Interest Income Non-Interest Income	\$ 399.5 253.2	\$ 416.7 220.7	\$ 361.6 230.4	\$ 330.7 218.5	\$ 296.3 169.3		
Total Revenue Provision for Loan Losses Marketing Expenses Operating Expenses	652.7 213.1 85.8 246.0 (2)	637.4 242.5 75.0 213.9 (2)	592.0 (1) 255.7 65.0 177.4		465.6 200.1 45.0 157.1		
Income Before Taxes Tax Rate Net Income	107.8 38.0% \$ 66.9	106.0 38.0% \$ 65.7	93.9 38.0% \$ 58.2	79.6 38.0% \$ 49.3	63.5 38.0% \$ 39.4		
Common Share Statistics Basic EPS Diluted EPS Dividends Per Share Book Value Per Share (period end) Stock Price Per Share (period end) Total Market Capitalization (period end) Shares Outstanding (period end) Shares Used to Compute Basic EPS Shares Used to Compute Diluted EPS	\$ 1.02 \$ 0.96 \$ 0.08 \$ 16.31 \$ 124.19 \$8,139.0 65.5 65.5 69.5	\$ 1.00 \$ 0.96 \$ 0.08 \$ 15.08 \$ 78.88 \$5,163.7 65.5 65.4 68.4	\$ 0.89 \$ 0.86 \$ 0.08 \$ 13.66 \$ 54.19 \$ 3,542.2 65.4 65.5 67.5	\$ 0.75 \$ 0.73 \$ 0.08 \$ 12.84 \$ 45.75 \$ 3,001.0 65.6 66.2 67.6	\$ 0.59 \$ 0.58 \$ 0.08 \$ 12.35 \$ 37.75 \$ 2,509.8 66.5 66.4 67.6		
Managed Loan Statistics (period avg.) Average Loans Average Earning Assets Average Assets Average Equity Net Interest Margin Return on Average Assets (ROA) Return on Average Equity (ROE) Net Charge-Off Rate Net Charge-Offs	\$ 14,417 \$ 16,242 \$ 17,296 \$ 1,037 9.84% 1.55% 25.78% 5.91% \$ 213.0	\$ 14,097 \$ 16,020 \$ 16,834 \$ 950 10.40% 1.56% 27.66% 6.04% \$ 212.7	\$ 13,824 \$ 15,655 \$ 16,367 \$ 892 9.24%(3) 1.42% 26.12% 6.37%(4) \$ 255.6 (4)	1.26% 23.47% ) 6.66%	\$ 12,715 \$ 14,278 \$ 15,272 \$ 798 8.30% 1.03% 19.72% 6.38% \$ 202.8		
Managed Loan Statistics (period end) Reported Loans Securitized Loans	\$ 5,140 9,829	\$ 4,748 9,254	\$ 4,862 9,369	\$ 4,330 9,143	\$ 3,624 9,113		
Total Loans Delinquency Rate (30+ days) Number of Accounts (000's) Total Assets Capital, Including Preferred Interests Capital to Managed Assets Ratio Percent Introductory Rate Loans	\$ 14,969 5.14%(5) 13,588 \$ 17,462 \$1,167.0 6.68% 20%	\$ 14,002 5.75%(5) 12,674 \$ 16,464 \$1,085.2 6.59% 22%	\$ 14,231 6.20%(5) 11,747 \$ 16,433 \$ 990.9 6.03% 27%	\$ 13,473 ) 6.36% 10,664 \$ 15,440 \$ 939.7 6.09% 26%	\$ 12,737 6.33% 9,796 \$ 15,270 \$ 918.5 6.01% 25%		
. c. cone increased y hace beans			2.70				

<sup>(1)</sup> Net of a \$73.3 million reduction to more conservatively report uncollectible finance charge and fee income receivables and the charge-off of credit card loans at 180 days past-due.

loans at 180 days past-due.

(2) Operating expenses include \$24.0 million and \$32.4 million in compensation expense in Q298 and Q198, respectively, for performance-based stock options.

(3) The net interest margin, without the modifications in charge-off policy and finance charge and fee income recognition, was 10.13%.

(4) The net charge-off rate and net charge-offs, without the modification in charge-off policy, were 6.02% and \$208.2 million, respectively.

(5) The delinquency rate reflects the modifications in charge-off policy and finance charge and fee income recognition.

	June 30 1998	March 31 1998	June 30 1997
Assets: Cash and due from banks Federal funds sold and resale agreements Interest-bearing deposits at other banks	\$ 8,463 30,926	\$ 2,983 105,000 34,077	\$ 136,112 295,507 21,441
Cash and cash equivalents Securities available for sale Consumer loans Less: Allowance for loan losses	39,389 1,431,091 5,140,340	142,060 1,513,398 4,748,186 (213,000)	453,060 1,142,328 3,623,952
Net loans Premises and equipment, net Interest receivable Accounts receivable from securitizations Other Total assets	4,927,340 188,727 45,866 836,274 182,751 		3,505,452 181,078 48,135 729,238 100,144 
Liabilities: Interest-bearing deposits Other borrowings Senior notes Deposit notes Interest payable Other	\$ 1,287,402 959,480 3,709,404 99,996 83,167 345,037	723,614	\$ 869,801 293,734 3,468,801 299,996 72,261 236,343
Total liabilities  Guaranteed Preferred Beneficial Interests In Capital One Bank's Floating Rate Junior Subordinated Capital Income Securities:	6,484,486	6,138,660 97,727	5,240,936
Stockholders' Equity: Common stock Paid-in capital, net Retained earnings Cumulative other comprehensive income Less: Treasury stock, at cost	666 561,518 547,485 3,421 (43,929)	666 543,179 485,750 2,325 (44,405)	665 491,953 327,896 451
Total stockholders' equity	1,069,161	987,515	820,965
Total liabilities and stockholders' equity	\$ 7,651,438 ========	\$ 7,223,902	\$ 6,159,435

		June 30 1998	Marc	nths Endec h 31 98	e 30 97	 Six Mon June 30 1998		Ended June 30 1997
Interest Income: Consumer loans, including fees Federal funds sold and resale agreements Other	\$	245,129 2,140 24,169	\$	229,638 5,078 23,326	\$ 143,485 2,613 20,772	\$ 474,767 7,218 47,495	\$	289,997 8,277 37,190
Total interest income		271,438		258,042	 166,870	 529,480		335,464
Interest Expense: Deposits Other borrowings Senior and deposit notes		13,635 20,375 67,704		14,138 16,053 63,029	 8,635 10,453 64,523	 27,773 36,428 130,733		19,072 16,977 127,959
Total interest expense		101,714		93,220	 83,611	 194,934		164,008
Net interest income Provision for loan losses		169,724 59,013		164,822 85,866	83,259 46,776	334,546 144,879		171,456 95,963
Net interest income after provision for loan	losses	110,711		78,956	36,483	189,667		75,493
Non-Interest Income: Servicing and securitizations Service charges Interchange Other		155,412 128,191 20,371 24,979		168,655 113,324 14,799 19,121	148,562 57,278 11,405 11,797	324,067 241,515 35,170 44,100		318,595 110,926 20,720 21,858
Total non-interest income		328,953		315,899	 229,042	 644,852		472,099
Non-Interest Expense: Salaries and associate benefits Marketing Communications and data processing Supplies and equipment Occupancy Other		113,428 85,811 34,840 32,368 11,090 54,299		107,953 75,000 29,363 22,615 10,644 43,308	69,287 44,995 24,320 18,406 7,388 37,659	221,381 160,811 64,203 54,983 21,734 97,607		139,923 99,046 46,110 36,479 15,189 78,855
Total non-interest expense		331,836		288,883	 202,055	 620,719		415,602
Income before income taxes Income taxes		107,828 40,975		105,972 40,269	 63,470 24,118	 213,800 81,244		131,990 50,156
Net income	\$	66,853		65,703	\$ 39,352	\$ 132,556	\$	81,834
Basic earnings per share	\$	1.02	\$	1.00	\$ 0.59	\$ 2.02	\$	1.23
Diluted earnings per share	\$	0.96	\$	0.96	\$ 0.58	\$ 1.92	\$	1.21
Dividends paid per share	\$	0.08	\$	0.08	\$ 0.08	\$ 0.16	\$ =====	0.16

Managed (1)	Quarter Ended 6/30/98			Quarter Ended 3/31/98			
		Income/ Expense		Average Balance	Income/ Expense		
Earning assets:  Consumer loans  Enderal funds sold and resale agreemen	\$ 14,416,722					17.45% 5.60	
Federal funds sold and resale agreemen Other securities	1,674,381	24, 169	5.77	1,559,732	23,326	5.98	
Total earning assets	\$ 16,242,378	\$ 633,556	15.60%		\$ 643,457	16.06%	
Tutomost bossins liebilities.							
Interest-bearing liabilities: Deposits	\$ 1,193,508	\$ 13.635	4.57%	\$ 1,266,064	\$ 14.138	4.47%	
Other borrowings	1,318,889	20,375					
Senior and deposit notes		67,704	6.93	1,077,082 3,683,113	63,029	6.85	
Securitization liability	9,190,007	132,337	5.76	9,297,590	133,526	5.74	
Total interest-bearing liabilities	\$ 15,608,088 =========	. ,		\$ 15,323,849 ========			
Not interest enreed			=======			10 140	
Net interest spread			9.60%			10.14%	
Interest income to average earning asset	S		15.60%			16.06%	
Interest expense to average earning asse	ets		5.76			5.66	
Net interest margin			9.84%			10.40%	
			=======			=======	

Qι	uarter	Ended	6/30/97	
Aver Bala	age ance	Inco Expe		ield/ ate
\$ 12,714,8 187,6 1,375,3	650	482,08 2,61 20,71	13	5.17% 5.57 6.04
\$ 14,277,8	384 \$	505,47	73 1	4.16%
\$ 817,9 694,8 3,768,7 8,713,5	314 797	8,63 10,45 64,52 125,53	53 23	4.22% 6.02 6.85 5.76
\$ 13,995,6	964 \$	,		5.98%
				8.18% =====
				4.16% 5.86  8.30% =====

<sup>(1)</sup> The information in this table reflects the adjustment to add back the effect of securitized loans.