## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

### CURRENT REPORT

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

January 26, 2016

Date of Report (Date of earliest event reported)

## **CAPITAL ONE FINANCIAL CORPORATION**

(Exact name of registrant as specified in its charter)

Commission File No. 1-13300

Delaware (State or Other Jurisdiction of Incorporation or Organization)

1680 Capital One Drive McLean, Virginia (Address of Principal Executive Offices) 54-1719854 (I.R.S. Employer Identification No.)

> 22102 (Zip Code)

Registrant's telephone number, including area code: (703) 720-1000

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02. Results of Operations and Financial Condition.

On January 26, 2016, Capital One Financial Corporation (the "Company") issued a press release announcing its financial results for the fourth quarter ended December 31, 2015. Copies of the Company's press release and financial supplement are attached and furnished herewith as Exhibits 99.1 and 99.2 to this Form 8-K and are incorporated herein by reference.

*Note:* Information in this report (including Exhibits 99.1 and 99.2) furnished pursuant to Item 2.02 shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section.

### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description of Exhibit
<u>99.1</u>	Press Release, dated January 26, 2016 – Fourth Quarter 2015
<u>99.2</u>	Financial Supplement – Fourth Quarter 2015

### Earnings Conference Call Webcast Information.

The Company will hold an earnings conference call on January 26, 2016 at 5:00 PM Eastern Time. The conference call will be accessible through live webcast. Interested investors and other individuals can access the webcast via the Company's home page (www.capitalone.com). Choose "About Us," then choose "Investors" to access the Investor Center and view and/or download the earnings press release, the financial supplement, including a reconciliation of non-GAAP financial measures, and the earnings release presentation. A replay of the webcast will be archived on the Company's website through February 9, 2016 at 5:00 PM Eastern Time.

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned, hereunto duly authorized.

### CAPITAL ONE FINANCIAL CORPORATION

Dated: January 26, 2016

By: /s/ Stephen S. Crawford

Stephen S. Crawford Chief Financial Officer

Exhibit 99.1

### **News Release**



Contacts:Media RelationsInvestor RelationsMedia RelationsJeff NorrisDanielle Dietz703.720.2455703.720.2455804.284.5800703.720.2352

### FOR IMMEDIATE RELEASE: January 26, 2016

### Capital One Reports Fourth Quarter 2015 Net Income of \$920 million, or \$1.58 per share

**McLean, Va. (January 26, 2016)** – Capital One Financial Corporation (NYSE: COF) today announced net income for the fourth quarter of 2015 of \$920 million, or \$1.58 per diluted common share, compared to the third quarter of 2015 with net income of \$1.1 billion, or \$1.98 per diluted common share, and the fourth quarter of 2014 with net income of \$999 million, or \$1.73 per diluted common share.

Net income, excluding adjustments<sup>(1)</sup> for the fourth quarter of 2015 was \$966 million or \$1.67 per diluted common share. Adjustments are comprised of charges totaling \$72 million associated with (i) closing the GE Healthcare acquisition and establishing an initial allowance and reserve related to the loans acquired; (ii) certain planned site closures; and (iii) revisions to the restructuring charges recorded in Q2 2015 to reflect updated information.

"The headline for 2015 was industry-leading growth in Domestic Card loans and purchase volumes," said Richard D. Fairbank, Chairman and Chief Executive Officer. "Our 2015 results and the choices that drove them have put us in a strong position to deliver attractive shareholder returns, driven by growth and sustainable returns at the higher end of banks, as well as significant capital distribution, subject to regulatory approval."

All comparisons below are for the full year of 2015 compared to the full year of 2014 unless otherwise noted.

### 2015 Full Year Income Statement Summary:

- Total net revenue increased 5 percent to \$23.4 billion, including (\$86) million of contra-revenue from a build in the U.K. Payment Protection Insurance customer refund reserve ("U.K. PPI Reserve").
- Total non-interest expense increased 7 percent to \$13.0 billion:
  - 12 percent increase in marketing.

(1)

- 7 percent increase in operating expenses, including \$150 million in restructuring and related site closure charges, \$61 million build in the U.K. PPI Reserve, and \$20 million of charges associated with closing the GE Healthcare acquisition.
- Net income excluding adjustments is a non-GAAP measure, which we believe is helpful for investors to understand the effect of the excluded items on our reported results. See Table 5 in Exhibit 99.2 for a reconciliation to the reported results on a GAAP basis.

- Pre-provision earnings increased 3 percent to \$10.4 billion.
- Provision for credit losses increased 28 percent to \$4.5 billion.
- Efficiency ratio of 55.51 percent; Efficiency ratio excluding restructuring and site closure charges, the build in the U.K. PPI Reserve and charges associated with the closing of the GE Healthcare acquisition was 54.32 percent.

All comparisons below are for the fourth quarter of 2015 compared to the third quarter of 2015 unless otherwise noted.

### Fourth Quarter 2015 Income Statement Summary:

- Total net revenue increased 5 percent to \$6.2 billion.
- Total non-interest expense increased 10 percent to \$3.5 billion:
  - 35 percent increase in marketing.
  - 7 percent increase in operating expenses.
- Pre-provision earnings decreased 1 percent to \$2.7 billion.
- Provision for credit losses increased 26 percent to \$1.4 billion.
- Net interest margin of 6.79 percent, up 6 basis points.

All comparisons below are as of December 31, 2015 as compared to December 31, 2014 unless otherwise noted.

### Fourth Quarter 2015 Balance Sheet Summary:

- Common equity Tier 1 capital ratio under Basel III Standardized Approach of 11.1 percent at December 31, 2015.
- Period-end loans held for investment in the quarter increased \$16.5 billion, or 8 percent, to \$229.9 billion.
  - Domestic Card period-end loans increased \$5.8 billion, or 7 percent, to \$87.9 billion.
  - Consumer Banking period-end loans decreased \$618 million, or less than 1 percent, to \$70.4 billion:
    - Auto period-end loans increased \$497 million, or 1 percent, to \$41.5 billion.
    - Home loans period-end loans decreased \$1.1 billion, or 4 percent, to \$25.2 billion, driven by run-off of acquired portfolios.
  - Commercial Banking period-end loans increased \$11.2 billion, or 21 percent, to \$63.3 billion, including the acquired GE Healthcare loans.
- Average loans held for investment in the quarter increased \$8.8 billion, or 4 percent, to \$220.1 billion.
  - Domestic Card average loans increased \$3.4 billion, or 4 percent, to \$83.8 billion.
  - Consumer Banking average loans decreased \$393 million, or less than 1 percent, to \$70.7 billion:
    - Auto average loans increased \$773 million, or 2 percent, to \$41.3 billion.
    - Home loans average loans decreased by \$1.2 billion, or 4 percent, to \$25.8 billion, driven by run-off of acquired portfolios.

- Commercial Banking average loans increased \$5.8 billion, or 11 percent, to \$57.4 billion, including the acquired GE Healthcare loans.
- Period-end total deposits increased \$4.8 billion, or 2 percent, to \$217.7 billion, while average deposits increased \$4.9 billion, or 2 percent to \$215.9 billion.
- Interest-bearing deposit rate remained flat at 0.58 percent.

### **Earnings Conference Call Webcast Information**

The company will hold an earnings conference call on January 26, 2016 at 5:00 PM Eastern Time. The conference call will be accessible through live webcast. Interested investors and other individuals can access the webcast via the company's home page (www.capitalone.com). Choose "About Us," then choose "Investors" to access the Investor Center and view and/or download the earnings press release, the financial supplement, including a reconciliation of non-GAAP financial measures, and the earnings release presentation. The replay of the webcast will be archived on the company's website through February 9, 2016 at 5:00 PM Eastern Time.

### **Forward-Looking Statements**

Certain statements in this release may constitute forward-looking statements, which involve a number of risks and uncertainties. Capital One cautions readers that any forward-looking information is not a guarantee of future performance and that actual results could differ materially from those contained in the forward-looking information due to a number of factors, including those listed from time to time in reports that Capital One files with the Securities and Exchange Commission, including, but not limited to, the Annual Report on Form 10-K for the year ended December 31, 2014.

### **About Capital One**

Capital One Financial Corporation (www.capitalone.com) is a financial holding company whose subsidiaries, which include Capital One, N.A., and Capital One Bank (USA), N.A., had \$217.7 billion in deposits and \$334.0 billion in total assets as of December 31, 2015. Headquartered in McLean, Virginia, Capital One offers a broad spectrum of financial products and services to consumers, small businesses and commercial clients through a variety of channels. Capital One, N.A. has branches located primarily in New York, New Jersey, Texas, Louisiana, Maryland, Virginia and the District of Columbia. A Fortune 500 company, Capital One trades on the New York Stock Exchange under the symbol "COF" and is included in the S&P 100 index.

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### Capital One Financial Corporation Financial Supplement Fourth Quarter 2015<sup>(1)</sup> Table of Contents

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(1) The information contained in this Financial Supplement is preliminary and based on data available at the time of the earnings presentation. Investors should refer to our Annual Report on Form 10-K for the period ended December 31, 2015 once it is filed with the Securities and Exchange Commission.

### CAPITAL ONE FINANCIAL CORPORATION (COF) Table 1: Financial Summary—Consolidated<sup>(1)</sup>

								2015	Q4 vs.			Year Ended	l
	2015	2015	2	015	2015		2014	2015	2014				2015 vs.
(Dollars in millions, except per share data and as noted) (unaudited)	Q4	Q3		Q2	Q1		Q4	Q3	Q4	2	2015	2014	2014
Income Statement													
Net interest income	\$ 4,961	\$ 4,760	\$ 4	4,537	\$ 4,57	6	\$ 4,656	4%	7%	\$ 1	8,834	\$ 17,818	6%
Non-interest income	1,233	1,140		1,135	1,07	1	1,157	8	7		4,579	4,472	2
Total net revenue <sup>(2)</sup>	6,194	5,900		5,672	5,64	17	5,813	5	7	2	3,413	22,290	5
Provision for credit losses	1,380	1,092		1,129	93	85	1,109	26	24		4,536	3,541	28
Non-interest expense:													
Marketing	564	418		387	37	'5	509	35	11		1,744	1,561	12
Amortization of intangibles	103	106		111	11	.0	123	(3)	(16)		430	532	(19)
Operating expenses	2,813	2,636	:	2,809	2,56	64	2,652	7	6	1	0,822	10,087	7
Total non-interest expense	3,480	3,160	:	3,307	3,04	9	3,284	10	6	1	2,996	12,180	7
Income from continuing operations before income taxes	1,334	1,648		1,236	1,66	63	1,420	(19)	(6)		5,881	6,569	(10)
Income tax provision	426	530		384	52	9	450	(20)	(5)		1,869	2,146	(13)
Income from continuing operations, net of tax	908	1,118		852	1,13	84	970	(19)	(6)		4,012	4,423	(9)
Income (loss) from discontinued operations, net of $\tan^{\scriptscriptstyle (3)}$	12	(4)		11	1	9	29	**	(59)		38	5	**
Net income	920	1,114		863	1,15	53	999	(17)	(8)		4,050	4,428	(9)
Dividends and undistributed earnings allocated to participating securities <sup>(4)</sup>	(4)	(6)		(4)		(6)	(4)	(33)	_		(20)	(18)	11
Preferred stock dividends <sup>(4)</sup>	(68)	(29)	_	(29)	(3	32)	(21)	134	224		(158)	(67)	136
Net income available to common stockholders	\$ 848	\$ 1,079	\$	830	\$ 1,11	5	\$ 974	(21)	(13)	\$	3,872	\$ 4,343	(11)
Common Share Statistics													
Basic earnings per common share: <sup>(4)</sup>													
Net income from continuing operations	\$ 1.58	\$ 2.01	\$	1.50	\$ 2.0	00	\$ 1.71	(21)%	(8)%	\$	7.08	\$ 7.70	(8)%
Income (loss) from discontinued operations	0.02	(0.01)		0.02	0.0	)3	0.05	**	(60)		0.07	0.01	**
Net income per basic common share	\$ 1.60	\$ 2.00	\$	1.52	\$ 2.0	)3	\$ 1.76	(20)	(9)	\$	7.15	\$ 7.71	(7)
Diluted earnings per common share: <sup>(4)</sup>													
Net income from continuing operations	\$ 1.56	\$ 1.99	\$	1.48	\$ 1.9	97	\$ 1.68	(22)	(7)	\$	7.00	\$ 7.58	(8)
Income (loss) from discontinued operations	0.02	(0.01)		0.02	0.0	)3	0.05	**	(60)		0.07	0.01	**
Net income per diluted common share <sup>(5)</sup>	\$ 1.58	\$ 1.98	\$	1.50	\$ 2.0	00	\$ 1.73	(20)	(9)	\$	7.07	\$ 7.59	(7)
Weighted-average common shares outstanding (in millions):			_										
Basic	530.8	540.6	:	545.6	550	.2	554.3	(2)	(4)	1	541.8	563.1	(4)
Diluted	536.3	546.3		552.0	557	.2	561.8	(2)	(5)		548.0	571.9	(4)
Common shares outstanding (period end, in millions)	527.3	534.9	:	542.5	548	.0	553.4	(1)	(5)		527.3	553.4	(5)
Dividends paid per common share	\$ 0.40	\$ 0.40	\$	0.40	\$ 0.3	80	\$ 0.30	_	33	\$	1.50	\$ 1.20	25
Tangible book value per common share (period end) <sup>(6)</sup>	53.65	54.66	:	52.74	52.1	.9	50.32	(2)	7		53.65	50.32	7

						2015 Q	4 vs.		Year Ended	
	2015	2015	2015	2015	2014	2015	2014			2015 vs.
(Dollars in millions) (unaudited)	Q4	Q3	Q2	Q1	Q4	Q3	Q4	2015	2014	2014
Balance Sheet (Period End)	-									
Loans held for investment <sup>(7)</sup>	\$ 229,851	\$213,329	\$209,705	\$203,978	\$208,316	8%	10%	\$229,851	\$208,316	10%
Interest-earning assets	302,007	283,073	280,137	275,837	277,849	7	9	302,007	277,849	9
Total assets	334,048	313,700	310,510	306,224	308,167	6	8	334,048	308,167	8
Interest-bearing deposits	191,874	187,848	183,657	185,208	180,467	2	6	191,874	180,467	6
Total deposits	217,721	212,903	208,780	210,440	205,548	2	6	217,721	205,548	6
Borrowings	59,115	42,778	45,766	41,029	48,457	38	22	59,115	48,457	22
Common equity	43,990	44,391	43,849	43,908	43,231	(1)	2	43,990	43,231	2
Total stockholders' equity	47,284	47,685	46,659	45,730	45,053	(1)	5	47,284	45,053	5
Balance Sheet (Average Balances)	_									
Loans held for investment <sup>(7)</sup>	\$ 220,052	\$211,227	\$206,337	\$205,194	\$203,436	4%	8%	\$210,745	\$197,925	6%
Interest-earning assets	292,054	283,082	276,585	278,427	273,436	3	7	282,581	267,174	6
Total assets	323,354	313,822	307,206	309,401	304,153	3	6	313,474	297,659	5
Interest-bearing deposits	189,885	185,800	183,946	182,998	179,401	2	6	185,677	181,036	3
Total deposits	215,899	210,974	209,143	207,851	205,355	2	5	210,989	205,675	3
Borrowings	48,850	45,070	41,650	46,082	43,479	8	12	45,420	38,882	17
Common equity	45,418	45,407	44,878	44,575	43,895	_	3	45,072	43,055	5
Total stockholders' equity	48,712	48,456	47,255	46,397	45,576	1	7	47,713	44,268	8

# CAPITAL ONE FINANCIAL CORPORATION (COF) Table 2: Selected Metrics—Consolidated<sup>(1)</sup>

						2015 (	)4 vs.		Year End	ed
	2015	2015	2015	2015	2014	2015	2014			2015 vs.
(Dollars in millions except as noted) (unaudited)	Q4	Q3	Q2	Q1	Q4	Q3	Q4	2015	2014	2014
Performance Metrics										
Net interest income growth (period over period)	4%	5%	(1)%	(2)%	4%	**	**	6%	(2)%	**
Non-interest income growth (period over period)	8	_	6	(7)	1	**	**	2	5	**
Total net revenue growth (period over period)	5	4	_	(3)	3	**	**	5	—	**
Total net revenue margin <sup>(8)</sup>	8.48	8.34	8.20	8.11	8.50	14bps	(2)bps	8.29	8.34	(5)bps
Net interest margin <sup>(9)</sup>	6.79	6.73	6.56	6.57	6.81	6	(2)	6.66	6.67	(1)
Return on average assets	1.12	1.43	1.11	1.47	1.28	(31)	(16)	1.28	1.49	(21)
Return on average tangible assets <sup>(10)</sup>	1.18	1.50	1.17	1.54	1.34	(32)	(16)	1.35	1.57	(22)
Return on average common equity <sup>(11)</sup>	7.36	9.54	7.30	9.84	8.61	(218)	(125)	8.51	10.08	(157)
Return on average tangible common equity <sup>(12)</sup>	11.11	14.33	11.06	15.00	13.28	(322)	(217)	12.87	15.79	(292)
Non-interest expense as a percentage of average loans held for investment	6.33	5.98	6.41	5.94	6.46	35	(13)	6.17	6.15	2
Efficiency ratio <sup>(13)</sup>	56.18	53.56	58.30	53.99	56.49	262	(31)	55.51	54.64	87
Effective income tax rate for continuing operations	31.9	32.2	31.1	31.8	31.7	(30)	20	31.8	32.7	(90)
Employees (in thousands), period end	45.4	46.9	47.5	47.0	46.0	(3)%	(1)%	45.4	46.0	(1)%
Credit Quality Metrics <sup>(7)</sup>										
Allowance for loan and lease losses	\$5,130	\$4,847	\$4,676	\$4,405	\$4,383	6%	17%	\$5,130	\$4,383	17%
Allowance as a percentage of loans held for investment	2.23%	2.27%	2.23%	2.16%	2.10%	(4)bps	13bps	2.23%	2.10%	13bps
Net charge-offs	\$1,078	\$ 890	\$ 846	\$ 881	\$ 915	21%	18%	\$ 3,695	\$3,414	8%
Net charge-off rate <sup>(14)</sup>	1.96%	1.69%	1.64%	1.72%	1.80%	27bps	16bps	1.75%	1.72%	3bps
30+ day performing delinquency rate	2.69	2.63	2.33	2.32	2.62	6	7	2.69	2.62	7
30+ day delinquency rate	3.00	2.95	2.65	2.58	2.91	5	9	3.00	2.91	9
Capital Ratios <sup>(15)</sup>	_									
Common equity Tier 1 capital ratio	11.1%	12.1%	12.1%	12.5%	12.5%	(100)bps	(140)bps	11.1%	12.5%	(140)bps
Tier 1 capital ratio	12.3	13.4	13.3	13.2	13.2	(110)	(90)	12.3	13.2	(90)
Total capital ratio	14.6	15.1	15.1	15.1	15.1	(50)	(50)	14.6	15.1	(50)
Tier 1 leverage ratio	10.6	11.1	11.1	10.7	10.8	(50)	(20)	10.6	10.8	(20)
Tangible common equity ("TCE") ratio <sup>(16)</sup>	8.9	9.8	9.7	9.8	9.5	(90)	(60)	8.9	9.5	(60)

# CAPITAL ONE FINANCIAL CORPORATION (COF) Table 3: Consolidated Statements of Income

	Three Months Ended			2015	Q4 vs.	Year Ended			
	2015	2015	2014	2015	2014			2015 vs.	
(Dollars in millions, except per share data and as noted) (unaudited)	Q4	Q3	Q4	Q3	Q4	2015	2014	2014	
Interest income:									
Loans, including loans held for sale	\$ 4,961	\$ 4,753	\$ 4,613	4%	8%	\$ 18,785	\$ 17,662	6%	
Investment securities	401	386	405	4	(1)	1,575	1,628	(3)	
Other	22	25	27	(12)	(19)	99	107	(7)	
Total interest income	5,384	5,164	5,045	4	7	20,459	19,397	5	
Interest expense:									
Deposits	277	271	269	2	3	1,091	1,088		
Securitized debt obligations	43	39	36	10	19	151	145	4	
Senior and subordinated notes	89	82	73	9	22	330	299	10	
Other borrowings	14	12	11	17	27	53	47	13	
Total interest expense	423	404	389	5	9	1,625	1,579	3	
Net interest income	4,961	4,760	4,656	4	7	18,834	17,818	6	
Provision for credit losses	1,380	1,092	1,109	26	24	4,536	3,541	28	
Net interest income after provision for credit losses	3,581	3,668	3,547	(2)	1	14,298	14,277	_	
Non-interest income:									
Service charges and other customer-related fees	426	423	462	1	(8)	1,715	1,867	(8)	
Interchange fees, net	617	555	523	11	18	2,235	2,021	11	
Net other-than-temporary impairment recognized in earnings	(3)	(5)	(9)	(40)	(67)	(30)	(24)	25	
Other	193	167	181	16	7	659	608	8	
Total non-interest income	1,233	1,140	1,157	8	7	4,579	4,472	2	
Non-interest expense:									
Salaries and associate benefits	1,215	1,189	1,179	2	3	4,975	4,593	8	
Occupancy and equipment	511	444	474	15	8	1,829	1,745	5	
Marketing	564	418	509	35	11	1,744	1,561	12	
Professional services	349	313	329	12	6	1,292	1,216	6	
Communications and data processing	247	226	203	9	22	883	798	11	
Amortization of intangibles	103	106	123	(3)	(16)	430	532	(19)	
Other	491	464	467	6	5	1,843	1,735	6	
Total non-interest expense	3,480	3,160	3,284	10	6	12,996	12,180	7	
Income from continuing operations before income taxes	1,334	1,648	1,420	(19)	(6)	5,881	6,569	(10)	
Income tax provision	426	530	450	(20)	(5)	1,869	2,146	(13)	
Income from continuing operations, net of tax	908	1,118	970	(19)	(6)	4,012	4,423	(9)	
Income (loss) from discontinued operations, net of tax <sup>(3)</sup>	12	(4)	29	**	(59)	38	5	**	
Net income	920	1,114	999	(17)	(8)	4,050	4,428	(9)	
Dividends and undistributed earnings allocated to participating securities <sup>(4)</sup>	(4)	(6)	(4)	(33)	_	(20)	(18)	11	
Preferred stock dividends <sup>(4)</sup>	(68)	(29)	(21)	134	224	(158)	(67)	136	
Net income available to common stockholders	\$ 848	\$ 1,079	\$ 974	(21)	(13)	\$ 3,872	\$ 4,343	(11)	

	Thr	2015	Q4 vs.	Year Ended						
	2015	2015	2014	2015	2014					2015 vs.
(Dollars in millions, except per share data and as noted) (unaudited)	Q4	Q3	Q4	Q3	Q4		2015		2014	2014
Basic earnings per common share: <sup>(4)</sup>										
Net income from continuing operations	\$ 1.58	\$ 2.01	\$ 1.71	(21)%	(8)%	\$	7.08	\$	7.70	(8)%
Income (loss) from discontinued operations	0.02	(0.01)	0.05	**	(60)		0.07		0.01	**
Net income per basic common share	\$ 1.60	\$ 2.00	\$ 1.76	(20)	(9)	\$	7.15	\$	7.71	(7)
Diluted earnings per common share: <sup>(4)</sup>										
Net income from continuing operations	\$ 1.56	\$ 1.99	\$ 1.68	(22)	(7)	\$	7.00	\$	7.58	(8)
Income (loss) from discontinued operations	0.02	(0.01)	0.05	**	(60)		0.07		0.01	**
Net income per diluted common share <sup>(5)</sup>	\$ 1.58	\$ 1.98	\$ 1.73	(20)	(9)	\$	7.07	\$	7.59	(7)
Weighted average common shares outstanding (in millions):										
Basic common shares	530.8	540.6	554.3	(2)	(4)		541.8		563.1	(4)
Diluted common shares	536.3	546.3	561.8	(2)	(5)		548.0		571.9	(4)
Dividends paid per common share	\$ 0.40	\$ 0.40	\$ 0.30	—	33	\$	1.50	\$	1.20	25

# CAPITAL ONE FINANCIAL CORPORATION (COF) Table 4: Consolidated Balance Sheets<sup>(1)</sup>

				December	31, 2015 vs.
(Dollars in millions) (unaudited)	December 31, 2015	September 30, 2015	December 31, 2014	September 30, 2015	December 31, 2014
Assets:					
Cash and cash equivalents:					
Cash and due from banks	\$ 3,407	\$ 2,701	\$ 3,147	26%	8%
Interest-bearing deposits with banks	4,577	3,952	4,095	16	12
Federal funds sold and securities purchased under agreements to resell	39	184	0	(79)	**
Total cash and cash equivalents	8,023	6,837	7,242	17	11
Restricted cash for securitization investors	1,017	586	234	74	**
Securities available for sale, at fair value	39,061	39,431	39,508	(1)	(1)
Securities held to maturity, at carrying value	24,619	23,711	22,500	4	9
Loans held for investment: <sup>(7)</sup>					
Unsecuritized loans held for investment	196,068	179,748	171,771	9	14
Restricted loans for securitization investors	33,783	33,581	36,545	1	(8)
Total loans held for investment	229,851	213,329	208,316	8	10
Allowance for loan and lease losses	(5,130)	(4,847)	(4,383)	6	17
Net loans held for investment	224,721	208,482	203,933	8	10
Loans held for sale, at lower of cost or fair value	904	566	626	60	44
Premises and equipment, net	3,584	3,629	3,685	(1)	(3)
Interest receivable	1,189	1,101	1,079	8	10
Goodwill	14,480	13,983	13,978	4	4
Other assets	16,450	15,374	15,382	7	7
Total assets	\$ 334,048	\$ 313,700	\$ 308,167	6	8

				December	31, 2015 vs.	
(Dollars in millions) (unaudited)	December 31, 2015	September 30, 2015	December 31, 2014	September 30, 2015	December 31, 2014	
Liabilities:						
Interest payable	\$ 299	\$ 198	\$ 254	51%	18%	
Deposits:						
Non-interest bearing deposits	25,847	25,055	25,081	3	3	
Interest-bearing deposits	191,874	187,848	180,467	2	6	
Total deposits	217,721	212,903	205,548	2	6	
Securitized debt obligations	16,166	15,656	11,624	3	39	
Other debt:						
Federal funds purchased and securities loaned or sold under agreements to repurchase	981	1,021	880	(4)	11	
Senior and subordinated notes	21,837	21,773	18,684	_	17	
Other borrowings	20,131	4,328	17,269	**	17	
Total other debt	42,949	27,122	36,833	58	17	
Other liabilities	9,629	10,136	8,855	(5)	9	
Total liabilities	286,764	266,015	263,114	8	9	
Stockholders' equity:						
Preferred stock	0	0	0	—	—	
Common stock	6	6	6	—	—	
Additional paid-in capital, net	29,655	29,594	27,869	—	6	
Retained earnings	27,045	26,407	23,973	2	13	
Accumulated other comprehensive loss	(616)	(142)	(430)	**	43	
Treasury stock, at cost	(8,806)	(8,180)	(6,365)	8	38	
Total stockholders' equity	47,284	47,685	45,053	(1)	5	
Total liabilities and stockholders' equity	\$ 334,048	\$ 313,700	\$ 308,167	6	8	

### CAPITAL ONE FINANCIAL CORPORATION (COF) Table 5: Notes to Financial Summary, Selected Metrics and Consolidated Financial Statements (Tables 1—4)

#### \* Not meaningful.

- (1) As of January 1, 2015, we changed our accounting principle from a gross basis of presentation to a net basis, for presenting qualifying derivative assets and liabilities, as well as the related right to reclaim cash collateral or obligation to return cash collateral. Prior period results, excluding regulatory ratios, have been recast to conform to this presentation.
- (2) Total net revenue was reduced by \$222 million in Q4 2015, \$195 million in Q3 2015, \$168 million in Q2 2015, \$147 million in Q1 2015 and \$165 million in Q4 2014 for the estimated uncollectible amount of billed finance charges and fees.
- (3) Historically, the majority of the (benefit) provision for representation and warranty losses is included net of tax in discontinued operations. The (benefit) provision for mortgage representation and warranty losses included the following activity:

	2	015	2	015	2	015	2	015	2014
(Dollars in millions) (unaudited)		Q4		Q3		<b>Q</b> 2		Q1	Q4
(Benefit) provision for mortgage representation and warranty losses before income taxes:									
Recorded in continuing operations	\$	(1)	\$	(7)	\$	(9)	\$	1	\$ (11)
Recorded in discontinued operations		(21)		3		(27)		(19)	(41)
Total (benefit) provision for mortgage representation and warranty losses before income taxes	\$	(22)	\$	(4)	\$	(36)	\$	(18)	\$ (52)

The mortgage representation and warranty reserve was \$610 million as of December 31, 2015, \$632 million as of September 30, 2015 and \$731 million as of December 31, 2014.

<sup>9</sup> Dividends and undistributed earnings allocated to participating securities, earnings per share and preferred stock dividends are computed independently for each period. Accordingly, the sum of each quarter may not agree to the year-to-date total.

(5) On December 1, 2015, we completed the acquisition of Healthcare Financial Services business of General Electric Capital Corporation ("GE Healthcare acquisition"). In Q4 2015, we recorded charges totaling \$72 million associated with (i) closing the acquisition of Healthcare Financial Services business of General Electric Capital Corporation ("GE Healthcare acquisition") and establishing an initial allowance and reserve related to the loans acquired; (ii) certain planned site closures; and (iii) revisions to the restructuring charges recorded in Q2 2015 to reflect updated information. We recorded a build in the U.K. Payment Protection Insurance customer refund reserve ("U.K. PPI Reserve") of \$69 million in Q3 2015 and \$78 million in Q2 2015. In Q2 2015, we also recorded restructuring charges of \$147 million for severance and related benefits pursuant to our ongoing benefit programs, as a result of the realignment of our workforce. We report the following non-GAAP financial measures that we believe are helpful for investors to understand the effect of the excluded items on our reported results. The table below presents a reconciliation of our reported results to these non-GAAP financial measures:

Vear Ended

		2015 Q4		2015 Q3				2015 Q2		December 31, 2015			
(Dollars in millions, except per share data) (unaudited)	Pre-Tax Income	Net Income	Diluted EPS	Pre-Tax Income	Net Income	Diluted EPS	Pre- Tax Income	Net Income	Diluted EPS	Pre- Tax Income	Net Income	Diluted EPS	
Reported results	\$ 1,334	\$ 920	\$ 1.58	\$ 1,648	\$1,114	\$ 1.98	\$1,236	\$ 863	\$ 1.50	\$5,881	\$4,050	\$ 7.07	
Adjustments	72	46	0.09	69	69	0.12	225	155	0.28	366	270	0.49	
Results excluding adjustments	\$ 1,406	\$ 966	\$ 1.67	\$ 1,717	\$1,183	\$ 2.10	\$1,461	\$1,018	\$ 1.78	\$6,247	\$4,320	\$ 7.56	

Tangible book value per common share is a non-GAAP measure calculated based on tangible common equity divided by common shares outstanding. See "Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for additional information on tangible common equity.

Included in loans held for investment are acquired loans recorded at fair value at acquisition and subsequently accounted for based on estimated cash flows expected to be collected over the life of the loans (under the accounting standard formerly known as "SOP 03-3," or Accounting Standard Codification 310-30). These include certain of our consumer and commercial loans that were acquired through business acquisitions. The table below presents amounts related to acquired loans accounted for under SOP 03-3:

(Dollars in millions) (unaudited)	2015 Q4	2015 Q3	2015 Q2	2015 Q1	2014 Q4
Acquired loans accounted for under SOP 03-3:					
Period-end unpaid principal balance	\$20,434	\$20,585	\$21,841	\$23,248	\$24,473
Period-end loans held for investment	19,518	19,743	20,970	22,334	23,500
Average loans held for investment	19,319	20,116	21,440	22,773	23,907

- (8) Calculated based on annualized total net revenue for the period divided by average interest-earning assets for the period.
- <sup>(9)</sup> Calculated based on annualized net interest income for the period divided by average interest-earning assets for the period.
- (10) Calculated based on annualized income from continuing operations, net of tax, for the period divided by average tangible assets for the period. Return on average tangible assets is a non-GAAP measure. See "Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for additional information.
- (11) Calculated based on the annualized sum of (i) income from continuing operations, net of tax; (ii) less dividends and undistributed earnings allocated to participating securities; (iii) less preferred stock dividends, for the period, divided by average common equity for the period. Our calculation of return on average common equity may not be comparable to similarly titled measures reported by other companies.
- (12) Calculated based on the annualized sum of (i) income from continuing operations, net of tax; (ii) less dividends and undistributed earnings allocated to participating securities; (iii) less preferred stock dividends, for the period, divided by average tangible common equity for the period. Return on average tangible common equity is a non-GAAP measure and our calculation may not be comparable to similarly titled measures reported by other companies. See "Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for additional information.
- (<sup>13)</sup> Calculated based on total non-interest expense for the period divided by total net revenue for the period. The efficiency ratio, excluding the adjustments discussed above in Footnote 5, was 55.82% for Q4 2015, 52.78% for Q3 2015, 54.63% for Q2 2015 and 54.32% for the year ended December 31, 2015.
- (14) Calculated based on annualized net charge-offs for the period divided by average loans held for investment for the period.
- (15) Ratios as of the end of Q4 2015 are preliminary and therefore subject to change. See "Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for information on the calculation of each of these ratios.
- (16) TCE ratio is a non-GAAP measure calculated based on TCE divided by tangible assets. See "Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for additional information.

### CAPITAL ONE FINANCIAL CORPORATION (COF) Table 6: Average Balances, Net Interest Income and Net Interest Margin

		2015 Q4			2015 Q3			2014 Q4	
(Dollars in millions) (unaudited)	Average Balance	Interest Income/Expense <sup>(1)</sup>	Yield/Rate <sup>(1)</sup>	Average Balance	Interest Income/Expense <sup>(1)</sup>	Yield/Rate <sup>(1)</sup>	Average Balance	Interest Income/Expense <sup>(1</sup>	) Yield/Rate <sup>(1)</sup>
Interest-earning assets:									
Loans, including loans held for sale	\$220,760	\$ 4,961	8.99%	\$212,076	\$ 4,753	8.96%	\$204,137	\$ 4,613	9.04%
Investment securities	64,444	401	2.49	63,541	386	2.43	62,952	405	2.57
Cash equivalents and other	6,850	22	1.28	7,465	25	1.34	6,347	27	1.70
Total interest-earning assets	\$292,054	\$ 5,384	7.37	\$283,082	\$ 5,164	7.30	\$273,436	\$ 5,045	7.38
Interest-bearing liabilities:									
Interest-bearing deposits	\$189,885	\$ 277	0.58%	\$185,800	\$ 271	0.58%	\$179,401	\$ 269	0.60%
Securitized debt obligations	15,993	43	1.08	14,881	39	1.05	11,479	36	1.25
Senior and subordinated notes	21,987	89	1.62	20,806	82	1.58	18,680	73	1.56
Other borrowings and liabilities	11,542	14	0.49	10,114	12	0.47	14,058	11	0.31
Total interest-bearing liabilities	\$239,407	\$ 423	0.71	\$231,601	\$ 404	0.70	\$223,618	\$ 389	0.70
Net interest income/spread		\$ 4,961	6.66		\$ 4,760	6.60		\$ 4,656	6.68
Impact of non-interest bearing funding			0.13			0.13			0.13
Net interest margin			6.79%			6.73%			6.81%
U U						Year Ended 1	December 31	L	
					2015	Year Ended I	December 31	2014	
(Dollars in millions) (unaudited)				Average Balance	2015 Interest Income/Expense <sup>(1)</sup>	Year Ended   Yield/Rate <sup>(1)</sup>	December 31 Average Balance		) Yield/Rate <sup>(1)</sup>
					Interest		Average	2014 Interest	) Yield/Rate <sup>(1)</sup>
(Dollars in millions) (unaudited)					Interest		Average	2014 Interest	<u>Yield/Rate<sup>(1)</sup></u> 8.90%
(Dollars in millions) (unaudited) Interest-earning assets:				Balance	Interest Income/Expense <sup>(1)</sup>	Yield/Rate <sup>(1)</sup>	Average Balance	2014 Interest Income/Expense <sup>(1</sup>	
(Dollars in millions) (unaudited) Interest-earning assets: Loans, including loans held for sale				Balance \$211,549	Interest Income/Expense <sup>(1)</sup> \$ 18,785	Yield/Rate <sup>(1)</sup> 8.88%	Average Balance	2014 Interest Income/Expense <sup>(1)</sup> \$ 17,662	8.90%
(Dollars in millions) (unaudited) Interest-earning assets: Loans, including loans held for sale Investment securities				Balance \$ 211,549 63,738	Interest Income/Expense <sup>(1)</sup> \$ 18,785 1,575	Yield/Rate <sup>(1)</sup> 8.88% 2.47	Average Balance \$198,419 62,547	2014 Interest Income/Expense <sup>(1)</sup> \$ 17,662 1,628	8.90% 2.60
(Dollars in millions) (unaudited) Interest-earning assets: Loans, including loans held for sale Investment securities Cash equivalents and other				Balance \$ 211,549 63,738 7,294	Interest Income/Expense <sup>(1)</sup> \$ 18,785 1,575 99	Yield/Rate <sup>(1)</sup> 8.88% 2.47 1.36	Average Balance \$198,419 62,547 6,208	2014 Interest Income/Expense <sup>(1)</sup> \$ 17,662 1,628 107	8.90% 2.60 1.72
(Dollars in millions) (unaudited) Interest-earning assets: Loans, including loans held for sale Investment securities Cash equivalents and other Total interest-earning assets				Balance \$ 211,549 63,738 7,294 \$ 282,581	Interest Income/Expense <sup>(1)</sup> \$ 118,785 1,575 99 \$ 20,459	Yield/Rate <sup>(1)</sup> 8.88% 2.47 1.36 7.24	Average Balance \$198,419 62,547 6,208	2014 Interest Income/Expense( 1,628 107 \$ 19,397	8.90% 2.60 1.72 7.26
(Dollars in millions) (unaudited) Interest-earning assets: Loans, including loans held for sale Investment securities Cash equivalents and other Total interest-earning assets Interest-bearing liabilities:				Balance \$ 211,549 63,738 7,294	Interest Income/Expense <sup>(1)</sup> \$ 18,785 1,575 99	Yield/Rate <sup>(1)</sup> 8.88% 2.47 1.36	Average Balance \$198,419 62,547 6,208 \$267,174	2014 Interest Income/Expense <sup>(1)</sup> \$ 17,662 1,628 107	8.90% 2.60 1.72
(Dollars in millions) (unaudited) Interest-earning assets: Loans, including loans held for sale Investment securities Cash equivalents and other Total interest-earning assets Interest-bearing liabilities: Interest-bearing deposits				Balance \$ 211,549 63,738 7,294 \$ 282,581 \$ 185,677	Interest Income/Expense <sup>(1)</sup> \$ 18,785 1,575 99 \$ 20,459 \$ 1,091	Yield/Rate <sup>(1)</sup> 8.88% 2.47 1.36 7.24 0.59%	Average Balance \$198,419 62,547 6,208 \$267,174 \$181,036	2014           Interest Income/Expense(1)           \$         17,662           1,628           107           \$         19,397           \$         1,088	8.90% 2.60 1.72 7.26 0.60%
(Dollars in millions) (unaudited) Interest-earning assets: Loans, including loans held for sale Investment securities Cash equivalents and other Total interest-earning assets Interest-bearing liabilities: Interest-bearing deposits Securitized debt obligations				Balance \$ 211,549 63,738 7,294 \$ 282,581 \$ 185,677 13,929	Interest Income/Expense(1) \$ 18,785 1,575 99 \$ 20,459 \$ 20,459 \$ 1,091 151	Yield/Rate <sup>(1)</sup> 8.88% 2.47 1.36 7.24 0.59% 1.08	Average Balance \$198,419 62,547 6,208 \$267,174 \$267,174	2014           Interest Income/Expense <sup>(1)</sup> \$         17,662           1,628           107           \$         19,397           \$         1,088           145	8.90% 2.60 1.72 7.26 0.60% 1.36
(Dollars in millions) (unaudited) Interest-earning assets: Loans, including loans held for sale Investment securities Cash equivalents and other Total interest-earning assets Interest-bearing liabilities: Interest-bearing deposits Securitized debt obligations Senior and subordinated notes				Balance \$ 211,549 63,738 7,294 \$ 282,581 \$ 185,677 13,929 20,935	Interest Income/Expense(1) \$ 18,785 1,575 99 \$ 20,459 \$ 20,459 \$ 1,091 151 330	Yield/Rate <sup>(1)</sup> 8.88% 2.47 1.36 7.24 0.59% 1.08 1.58	Average Balance \$198,419 62,547 6,208 \$267,174 \$181,036 10,686 16,543	2014           Interest           Income/Expense           \$         17,662           1,628           107           \$         19,397           \$         1,088           \$         1,088           299         145	8.90% 2.60 1.72 7.26 0.60% 1.36 1.81
(Dollars in millions) (unaudited) Interest-earning assets: Loans, including loans held for sale Investment securities Cash equivalents and other Total interest-earning assets Interest-bearing liabilities: Interest-bearing deposits Securitized debt obligations Senior and subordinated notes Other borrowings and liabilities				Balance \$ 211,549 63,738 7,294 \$ 282,581 \$ 185,677 13,929 20,935 11,297	Interest Income/Expense <sup>(1)</sup> \$ 18,785 1,575 99 \$ 20,459 \$ 20,459 \$ 1,091 \$ 1,091 151 330 2 53	Yield/Rate <sup>(1)</sup> 8.88% 2.47 1.36 7.24 0.59% 1.08 1.58 0.47	Average Balance	2014           Interest income/Expense           17,662           1,628           107           19,397           1,088           145           299           47	8.90% 2.60 1.72 7.26 0.60% 1.36 1.81 0.38
(Dollars in millions) (unaudited) Interest-earning assets: Loans, including loans held for sale Investment securities Cash equivalents and other Total interest-earning assets Interest-bearing liabilities: Interest-bearing deposits Securitized debt obligations Senior and subordinated notes Other borrowings and liabilities Total interest-bearing liabilities				Balance \$ 211,549 63,738 7,294 \$ 282,581 \$ 185,677 13,929 20,935 11,297	Interest Income/Expense(1) \$ 18,785 1,575 99 \$ 20,459 \$ 20,459 \$ 1,091 \$ 151 330 53 \$ 1,625	Yield/Rate <sup>(1)</sup> 8.88% 2.47 1.36 7.24 0.59% 0.59% 1.08 1.58 0.47	Average Balance	2014           Interest Income/Expense <sup>(1)</sup> \$         17,662           1,628           107           \$         19,397           \$         1,088           \$         1,088           \$         1,088           \$         1,088           \$         1,088           \$         1,088           \$         1,07           \$         1,088           \$         1,088           \$         1,088           \$         1,088           \$         1,088           \$         1,088           \$         1,088           \$         1,088           \$         1,088	8.90% 2.60 1.72 7.26 0.60% 1.36 1.81 0.38 0.72

(1) Interest income and interest expense and the calculation of average yields on interest-earning assets and average rates on interest-bearing liabilities include the impact of hedge accounting.

# CAPITAL ONE FINANCIAL CORPORATION (COF) Table 7: Loan Information and Performance Statistics

						2015 Q	4 vs.		Year Ended	
(Dollars in millions) (unaudited)	2015 Q4	2015 Q3	2015 Q2	2015 Q1	2014 Q4	2015 Q3	2014 Q4	2015	2014	2015 vs. 2014
Loans Held For Investment (Period End)		- <del>2</del> 5	Q2	- QI	<u></u>	Q3	- <u>-</u>	2013	2014	2014
Credit card:										
Domestic credit card	\$ 87,939	\$ 82,178	\$ 78,984	\$ 74,131	\$ 77,704	7%	13%	\$ 87,939	\$ 77,704	13%
International credit card	8,186	7,957	8,219	7,623	8,172	3		8,186	8,172	
Total credit card	96,125	90,135	87,203	81,754	85,876	7	12	96,125	85,876	12
Consumer banking:										
Auto	41,549	41,052	39,991	38,937	37,824	1	10	41,549	37,824	10
Home loan	25,227	26,340	27,595	28,905	30,035	(4)	(16)	25,227	30,035	(16)
Retail banking	3,596	3,598	3,590	3,537	3,580	_	_	3,596	3,580	_
Total consumer banking	70,372	70,990	71,176	71,379	71,439	(1)	(1)	70,372	71,439	(1)
Commercial banking:										
Commercial and multifamily real estate	25,518	23,585	22,886	22,831	23,137	8	10	25,518	23,137	10
Commercial and industrial	37,135	27,873	27,660	27,172	26,972	33	38	37,135	26,972	38
Total commercial lending	62,653	51,458	50,546	50,003	50,109	22	25	62,653	50,109	25
Small-ticket commercial real estate	613	654	685	738	781	(6)	(22)	613	781	(22)
Total commercial banking	63,266	52,112	51,231	50,741	50,890	21	24	63,266	50,890	24
Other loans	88	92	95	104	111	(4)	(21)	88	111	(21)
Total loans held for investment	\$229,851	\$213,329	\$209,705	\$203,978	\$208,316	8	10	\$229,851	\$208,316	10
Loans Held For Investment (Average)										
Credit card:										
Domestic credit card	\$ 83,760	\$ 80,402	\$ 75,924	\$ 74,770	\$ 74,026	4%	13%	\$ 78,743	\$ 71,262	10%
International credit card	8,127	8,048	7,977	7,811	7,714	1	5	7,992	7,684	4
Total credit card	91,887	88,450	83,901	82,581	81,740	4	12	86,735	78,946	10
Consumer banking:										
Auto	41,333	40,560	39,546	38,387	37,072	2	11	39,967	34,769	15
Home loan	25,776	26,934	28,251	29,493	30,604	(4)	(16)	27,601	32,589	(15)
Retail banking	3,595	3,603	3,570	3,561	3,578	_	_	3,582	3,606	(1)
Total consumer banking	70,704	71,097	71,367	71,441	71,254	(1)	(1)	71,150	70,964	_
Commercial banking:										
Commercial and multifamily real estate	25,613	23,305	22,853	23,120	23,129	10	11	23,728	22,003	8
Commercial and industrial	31,132	27,620	27,414	27,190	26,409	13	18	28,349	25,028	13
Total commercial lending	56,745	50,925	50,267	50,310	49,538	11	15	52,077	47,031	11
Small-ticket commercial real estate	634	667	709	760	801	(5)	(21)	692	868	(20)
Total commercial banking	57,379	51,592	50,976	51,070	50,339	11	14	52,769	47,899	10
Other loans	82	88	93	102	103	(7)	(20)	91	116	(22)
Total average loans held for investment	\$220,052	\$211,227	\$206,337	\$205,194	\$203,436	4	8	\$210,745	\$197,925	6
Net Charge-Off (Recovery) Rates										
Credit card:										
Domestic credit card	3.75%	3.08%	3.42%	3.55%	3.39%	67bps	36bps	3.45%	3.43%	2bps
International credit card	2.76	1.80	2.65	2.80	3.34	96	(58)	2.50	3.69	(119)
Total credit card	3.66	2.96	3.35	3.48	3.38	70	28	3.36	3.46	(10)

						2015 Q	24 vs.		Year Ende	ed
(Dollars in millions) (unaudited)	2015 Q4	2015 Q3	2015 Q2	2015 Q1	2014 Q4	2015 Q3	2014 Q4	2015	2014	2015 vs. 2014
Consumer banking:										
Auto	2.10%	1.85%	1.22%	1.55%	2.14%	25bps	(4)bps	1.69%	1.78%	(9)bps
Home loan	0.05	0.01	0.04	0.03	0.07	4	(2)	0.03	0.05	(2)
Retail banking	1.43	1.53	1.39	0.96	1.28	(10)	15	1.33	1.07	26
Total consumer banking	1.32	1.14	0.76	0.89	1.20	18	12	1.03	0.95	8
Commercial banking:										
Commercial and multifamily real estate	(0.03)	(0.15)	(0.04)	(0.03)	0.01	12	**	(0.06)	(0.02)	(4)
Commercial and industrial	0.07	0.61	0.13	0.05	0.10	(54)	(3)	0.21	0.04	17
Total commercial lending	0.02	0.26	0.05	0.01	0.06	(24)	(4)	0.09	0.01	8
Small-ticket commercial real estate	0.34	0.50	0.15	0.47	0.80	(16)	(46)	0.36	0.52	(16)
Total commercial banking	0.03	0.26	0.05	0.02	0.07	(23)	(4)	0.09	0.02	7
Other loans	(2.53)	(5.50)	(0.79)	1.56	0.47	297	**	(1.66)	0.36	**
Total net charge-offs	1.96	1.69	1.64	1.72	1.80	27	16	1.75	1.72	3
30+ Day Performing Delinquency Rates										
Credit card:										
Domestic credit card	3.39%	3.28%	2.84%	2.92%	3.27%	11bps	12bps	3.39%	3.27%	12bps
International credit card	2.98	2.81	2.65	2.81	2.94	17	4	2.98	2.94	4
Total credit card	3.36	3.24	2.82	2.91	3.24	12	12	3.36	3.24	12
Consumer banking:										
Auto	6.69	6.10	5.58	5.21	6.57	59	12	6.69	6.57	12
Home loan	0.16	0.18	0.17	0.18	0.21	(2)	(5)	0.16	0.21	(5)
Retail banking	0.76	0.62	0.66	0.60	0.64	14	12	0.76	0.64	12
Total consumer banking	4.05	3.62	3.24	2.95	3.60	43	45	4.05	3.60	45
Nonperforming Loans and Nonperforming Assets Rates <sup>(1)(2)</sup>										
Credit card:										
International credit card	0.65%	0.77%	0.83%	0.84%	0.86%	(12)bps	(21)bps	0.65%	0.86%	(21)bps
Total credit card	0.06	0.07	0.08	0.08	0.08	(1)	(2)	0.06	0.08	(2)
Consumer banking:										
Auto	0.53	0.49	0.40	0.31	0.52	4	1	0.53	0.52	1
Home loan	1.24	1.18	1.13	1.16	1.10	6	14	1.24	1.10	14
Retail banking	0.77	0.74	0.79	0.71	0.61	3	16	0.77	0.61	16
Total consumer banking	0.80	0.76	0.70	0.67	0.77	4	3	0.80	0.77	3
Commercial banking:										
Commercial and multifamily real estate	0.03	0.03	0.12	0.18	0.27	—	(24)	0.03	0.27	(24)
Commercial and industrial	1.45	1.58	1.56	0.39	0.39	(13)	106	1.45	0.39	106
Total commercial lending	0.87	0.87	0.91	0.29	0.33	—	54	0.87	0.33	54
Small-ticket commercial real estate	0.83	0.65	0.47	1.62	0.96	18	(13)	0.83	0.96	(13)
Total commercial banking	0.87	0.87	0.90	0.31	0.34	_	53	0.87	0.34	53
Other loans	12.35	12.10	10.68	13.33	13.37	25	(102)	12.35	13.37	(102)
Total nonperforming loans	0.51	0.50	0.50	0.35	0.39	1	12	0.51	0.39	12
Total nonperforming assets	0.65	0.64	0.64	0.50	0.54	1	11	0.65	0.54	11

# CAPITAL ONE FINANCIAL CORPORATION (COF) Table 8: Financial Summary—Business Segment Results

		Three Mon	ths Ended Dec	ember 31, 2015	Year Ended December 31, 2015						
(Dollars in millions) (unaudited)	Total	Credit Card	Consumer Banking	Commercial Banking	Other	Total	Credit Card	Consumer Banking	Commercial Banking	Other	
Net interest income	\$ 4,961	\$ 2,996	\$ 1,434	\$ 484	\$ 47	\$ 18,834	\$ 11,161	\$ 5,755	\$ 1,865	\$ 53	
Non-interest income	1,233	902	182	142	7	4,579	3,421	710	487	(39)	
Total net revenue <sup>(3)</sup>	6,194	3,898	1,616	626	54	23,413	14,582	6,465	2,352	14	
Provision (benefit) for credit losses	1,380	1,022	240	118	_	4,536	3,417	819	302	(2)	
Non-interest expense	3,480	2,021	1,057	342	60	12,996	7,502	4,026	1,156	312	
Income (loss) from continuing operations before income taxes	1,334	855	319	166	(6)	5,881	3,663	1,620	894	(296)	
Income tax provision (benefit)	426	302	115	60	(51)	1,869	1,309	586	324	(350)	
Income from continuing operations, net of tax	\$ 908	\$ 553	\$ 204	\$ 106	\$ 45	\$ 4,012	\$ 2,354	\$ 1,034	\$ 570	\$ 54	

	Three Months Ended September 30, 2015											
(Dollars in millions) (unaudited)		Total		Credit Card		onsumer anking		nmercial Inking	0	ther		
Net interest income (expense)	\$	4,760	\$ 2,866		\$ 1,443		\$	454	\$	(3)		
Non-interest income		1,140		858		174		108				
Total net revenue (loss) <sup>(3)</sup>		5,900		3,724		1,617		562		(3)		
Provision (benefit) for credit losses		1,092		831		188		75		(2)		
Non-interest expense		3,160		1,848		1,001		272		39		
Income (loss) from continuing operations before income taxes		1,648		1,045		428		215		(40)		
Income tax provision (benefit)		530		375		155		78		(78)		
Income from continuing operations, net of tax	\$	1,118	\$	670	\$	273	\$	137	\$	38		

		Three Mont	ths Ended Dec	ember 31, 2014	Year Ended December 31, 2014						
(Dollars in millions) (unaudited)	Total	Credit Consumer Commercial tal Card Banking Banking Other Tota					Credit Card	Consumer Banking	Commercial Banking	Other	
Net interest income	\$ 4,656	\$ 2,697	\$ 1,459	\$ 455	\$ 45	\$ 17,818	\$ 10,310	\$ 5,748	\$ 1,751	\$ 9	
Non-interest income	1,157	841	185	132	(1)	4,472	3,311	684	450	27	
Total net revenue <sup>(3)</sup>	5,813	3,538	1,644	587	44	22,290	13,621	6,432	2,201	36	
Provision (benefit) for credit losses	1,109	856	222	32	(1)	3,541	2,750	703	93	(5)	
Non-interest expense	3,284	1,888	1,045	293	58	12,180	7,063	3,869	1,083	165	
Income (loss) from continuing operations before income taxes	1,420	794	377	262	(13)	6,569	3,808	1,860	1,025	(124)	
Income tax provision (benefit)	450	275	135	93	(53)	2,146	1,329	665	366	(214)	
Income from continuing operations, net of tax	\$ 970	\$ 519	\$ 242	\$ 169	\$ 40	\$ 4,423	\$ 2,479	\$ 1,195	\$ 659	\$ 90	

CAPITAL ONE FINANCIAL CORPORATION (COF) Table 9: Financial & Statistical Summary—Credit Card Business

						2015 (	Q4 vs.		Year Ende	d
Dollars in millions) (unaudited)	2015 Q4	2015 Q3	2015 Q2	2015 Q1	2014	2015 Q3	2014 Q4	2015	2014	2015 vs. 2014
Credit Card <sup>(4)</sup>	Q4	<u></u>	Q2		Q4	<u></u>	Q4	2015	2014	2014
Earnings:	<b>* - - - - - - - - - -</b>	<b>*</b> • • • • •	<b>*</b> • • • • • •	* • • • • •	<b>*</b> • • • • <b>•</b>	-0/		* ** ***	<b>*</b> + 0 <b>0</b> + 0	22/
Net interest income	\$ 2,996	\$ 2,866	\$ 2,633	\$ 2,666	\$ 2,697	5%	11%	\$ 11,161	\$ 10,310	8%
Non-interest income	902	858	845	816	841	5	7	3,421	3,311	3
Total net revenue	3,898	3,724	3,478	3,482	3,538	5	10	14,582	13,621	7
Provision for credit losses	1,022	831	895	669	856	23	19	3,417	2,750	24
Non-interest expense	2,021	1,848	1,857	1,776	1,888	9	7	7,502	7,063	6
Income from continuing operations before income taxes	855	1,045	726	1,037	794	(18)	8	3,663	3,808	(4)
Income tax provision	302	375	263	369	275	(19)	10	1,309	1,329	(2)
Income from continuing operations, net of tax	\$ 553	\$ 670	\$ 463	\$ 668	\$ 519	(17)	7	\$ 2,354	\$ 2,479	(5)
Selected performance metrics:										
Period-end loans held for investment	\$ 96,125	\$ 90,135	\$ 87,203	\$ 81,754	\$ 85,876	7%	12%	\$ 96,125	\$ 85,876	12%
Average loans held for investment	91,887	88,450	83,901	82,581	81,740	4	12	86,735	78,946	10
Average yield on loans held for investment <sup>(5)</sup>	14.45%	14.39%	13.98%	14.30%	14.61%	6bps	(16)bps	14.28%	14.48%	(20)bps
Total net revenue margin <sup>(6)</sup>	16.97	16.84	16.58	16.87	17.31	13	(34)	16.81	17.25	(44)
Net charge-off rate	3.66	2.96	3.35	3.48	3.38	70	28	3.36	3.46	(10)
30+ day performing delinquency rate	3.36	3.24	2.82	2.91	3.24	12	12	3.36	3.24	12
30+ day delinquency rate	3.40	3.29	2.88	2.97	3.30	11	10	3.40	3.30	10
Nonperforming loan rate <sup>(1)</sup>	0.06	0.07	0.08	0.08	0.08	(1)	(2)	0.06	0.08	(2)
Card loan premium amortization and other intangible accretion <sup>(7)</sup>	<b>\$</b> 5	\$5	<b>\$</b> 7	\$ 11	\$ 11	_	(55)%	\$ 28	\$97	(71)%
PCCR intangible amortization	74	78	80	84	87	(5)%	(15)	316	369	(14)
Purchase volume <sup>(8)</sup>	75,350	69,875	68,559	57,383	63,484	8	19	271,167	224,750	21

						2015 Q	4 vs.		Year Endeo	d
	2015	2015	2015	2015	2014	2015	2014			2015 vs.
(Dollars in millions) (unaudited)	Q4	Q3	Q2	Q1	Q4	Q3	Q4	2015	2014	2014
Domestic Card										
Earnings:										
Net interest income	\$ 2,718	\$ 2,613	\$ 2,395	\$ 2,421	\$ 2,432	4%	12%	\$ 10,147	\$ 9,241	10%
Non-interest income	830	814	796	743	768	2	8	3,183	3,001	6
Total net revenue	3,548	3,427	3,191	3,164	3,200	4	11	13,330	12,242	9
Provision for credit losses	945	796	853	610	765	19	24	3,204	2,493	29
Non-interest expense	1,796	1,630	1,621	1,580	1,676	10	7	6,627	6,264	6
Income from continuing operations before income taxes	807	1,001	717	974	759	(19)	6	3,499	3,485	
Income tax provision	293	362	259	353	272	(19)	8	1,267	1,246	2
Income from continuing operations, net of tax	\$ 514	\$ 639	\$ 458	\$ 621	\$ 487	(20)	6	\$ 2,232	\$ 2,239	_
	φ 514	ф 000	φ 400	φ 021	φ 407	(20)	0	Φ 2,202	φ 2,200	
Selected performance metrics: Period-end loans held for investment	\$ 87,939	\$ 82,178	\$ 78,984	¢ 74 121	¢ 77 704	7%	13%	¢ 97.020	\$ 77,704	13%
Average loans held for investment		\$ 02,170 80,402		\$ 74,131	\$ 77,704		13%	\$ 87,939 79,742		15%
5	83,760		75,924	74,770	74,026	4 (4)hps		78,743	71,262 14.26%	
Average yield on loans held for investment <sup>(5)</sup>	14.31%	14.35%	13.95% 16.81	14.23% 16.93	14.43%	(4)bps	(12)bps	14.21% 16.93		(5)bps
Total net revenue margin <sup>(6)</sup>	16.95	17.05 3.08			17.29 3.39	(10) 67	(34) 36		17.18	(25)
Net charge-off rate	3.75		3.42	3.55				3.45	3.43	
30+ day performing delinquency rate	3.39	3.28	2.84	2.92	3.27	11	12	3.39	3.27	12
30+ day delinquency rate	3.39	3.28	2.84	2.92	3.27	11	12	3.39	3.27	12
Purchase volume <sup>(8)</sup> International Card <sup>(4)</sup>	\$ 68,740	\$ 63,777	\$ 62,198	\$ 52,025	\$ 58,234	8%	18%	\$246,740	\$208,716	18%
Earnings:	\$ 278	\$ 253	\$ 238	\$ 245	\$ 265	10%	5%	¢ 1.014	\$ 1,069	(E)0/
Net interest income Non-interest income	\$ 278 72	ş 255 44	\$ 230 49	\$ 243 73	\$ 203 73	64		\$ 1,014 238	\$ 1,009 310	(5)% (23)
		297			· · · · · · · · · · · · · · · · · · ·		(1)		. <u></u>	
Total net revenue	350 77		287	318	338	18	4	1,252	1,379	(9)
Provision for credit losses		35	42	59	91	120	(15)	213	257	(17)
Non-interest expense Income from continuing operations before	225	218	236	196	212	3	6	875	799	10
income taxes	48	44	9	63	35	9	37	164	323	(49)
Income tax provision	9	13	4	16	3	(31)	200	42	83	(49)
Income from continuing operations, net of tax	\$ 39	\$ 31	\$5	\$ 47	\$ 32	26	22	<b>\$ 122</b>	\$ 240	(49)
Selected performance metrics:										
Period-end loans held for investment	\$ 8,186	\$ 7,957	\$ 8,219	\$ 7,623	\$ 8,172	3%	—	\$ 8,186	\$ 8,172	—
Average loans held for investment	8,127	8,048	7,977	7,811	7,714	1	5%	7,992	7,684	4%
Average yield on loans held for investment <sup>(5)</sup>	15.96%	14.88%	14.29%	14.93%	16.31%	108bps	(35)bps	15.02%	16.53%	(151)bps
Total net revenue margin <sup>(6)</sup>	17.21	14.77	14.36	16.31	17.55	244	(34)	15.66	17.95	(229)
Net charge-off rate	2.76	1.80	2.65	2.80	3.34	96	(58)	2.50	3.69	(119)
30+ day performing delinquency rate	2.98	2.81	2.65	2.81	2.94	17	4	2.98	2.94	4
	2.90									
30+ day delinquency rate	3.46	3.39	3.29	3.44	3.60	7	(14)	3.46	3.60	(14)
30+ day delinquency rate Nonperforming loan rate <sup>(1)</sup>		3.39 0.77	3.29 0.83	3.44 0.84	3.60 0.86	7 (12)	(14) (21)	3.46 0.65	3.60 0.86	(14) (21)

CAPITAL ONE FINANCIAL CORPORATION (COF) Table 10: Financial & Statistical Summary—Consumer Banking Business

						2015	Q4 vs.		Year Endee	1
	2015	2015	2015	2015	2014	2015	2014			2015 vs.
(Dollars in millions) (unaudited)	Q4	Q3	Q2	Q1	Q4	Q3	Q4	2015	2014	2014
Consumer Banking	_									
Earnings:										
Net interest income	\$ 1,434	\$ 1,443	\$ 1,444	\$ 1,434	\$ 1,459	(1)%	(2)%	\$ 5,755	\$ 5,748	—
Non-interest income	182	174	196	158	185	5	(2)	710	684	4%
Total net revenue	1,616	1,617	1,640	1,592	1,644	—	(2)	6,465	6,432	1
Provision for credit losses	240	188	185	206	222	28	8	819	703	17
Non-interest expense	1,057	1,001	998	970	1,045	6	1	4,026	3,869	4
Income from continuing operations before income taxes	319	428	457	416	377	(25)	(15)	1,620	1,860	(13)
Income tax provision	115	155	166	150	135	(26)	(15)	586	665	(12)
Income from continuing operations, net of tax	\$ 204	\$ 273	\$ 291	\$ 266	\$ 242	(25)	(16)	\$ 1,034	\$ 1,195	(13)
Selected performance metrics:										
Period-end loans held for investment	\$ 70,372	\$ 70,990	\$ 71,176	\$ 71,379	\$ 71,439	(1)%	(1)%	\$ 70,372	\$ 71,439	(1)%
Average loans held for investment	70,704	71,097	71,367	71,441	71,254	(1)	(1)	71,150	70,964	—
Average yield on loans held for investment <sup>(5)</sup>	6.25%	6.25%	6.27%	6.26%	6.45%	—	(20)bps	6.26%	6.26%	—
Auto loan originations	\$ 4,977	\$ 5,590	\$ 5,433	\$ 5,185	\$ 5,390	(11)%	(8)%	\$ 21,185	\$ 20,903	1%
Period-end deposits	172,702	170,866	170,321	172,502	168,078	1	3	172,702	168,078	3
Average deposits	171,521	170,816	171,076	169,593	167,727	_	2	170,757	168,623	1
Average deposit interest rate	0.54%	0.56%	0.57%	0.57%	0.57%	(2)bps	(3)bps	0.56%	0.57%	(1)bps
Core deposit intangible amortization	\$ 17	\$ 19	\$ 21	\$ 22	\$ 24	(11)%	(29)%	\$ 79	\$ 108	(27)%
Net charge-off rate	1.32%	1.14%	0.76%	0.89%	1.20%	18bps	12bps	1.03%	0.95%	8bps
30+ day performing delinquency rate	4.05	3.62	3.24	2.95	3.60	43	45	4.05	3.60	45
30+ day delinquency rate	4.67	4.22	3.80	3.46	4.23	45	44	4.67	4.23	44
Nonperforming loan rate <sup>(1)</sup>	0.80	0.76	0.70	0.67	0.77	4	3	0.80	0.77	3
Nonperforming asset rate <sup>(2)</sup>	1.10	1.05	0.98	0.95	1.06	5	4	1.10	1.06	4

CAPITAL ONE FINANCIAL CORPORATION (COF) Table 11: Financial & Statistical Summary—Commercial Banking Business

DescriptionDescripti							2015	Q4 vs.		Year Endee	1
Commercial Banking         Farmings:           Ramings:         5         484         \$         45         466         \$         461         \$         455         7%         6%         \$         1,865         \$         1,751         7%           Non-interest income         142         108         529         575         597         11         7         2,352         2,201         7           Provision for credit losses         118         75         49         60         32         57         269         302         33         225           Non-interest expense         342         272         270         243         262         (23)         (37)         894         1,025         (13)           Income from continuing operations before income taxes         5         106         \$         1.37         \$         1.55         \$         169         (23)         (37)         \$         5.456         (14)           Sected performance metrics:		2015	2015	2015	2015	2014	2015	2014			2015 vs.
Lamings:         Net interest income         \$ 484         \$ 454         \$ 466         \$ 461         \$ 455         7%         6%         \$ 1,865         \$ 1,751         7%           Non-interest income         142         106         123         114         132         31         8         487         450         8           Total net revence?         626         5562         5587         11         7         2,352         2,201         7           Provision for credit losses         118         75         49         60         32         57         269         302         93         225           Non-interest expense         166         215         270         243         262         (23)         (37)         844         1.025         (13)           Income from continuing operations, net of tax         5         106         5         5         159         169         (23)         (37)         5         50         6         6         101           Income from continuing operations, net of tax         5         146         \$ 137         \$ 1,725         \$ 150         6.309         114         52,769         3,126         3,24%         3,24%         3,24%         3,24%	(Dollars in millions) (unaudited)	Q4	Q3	Q2	Q1	Q4	Q3	Q4	2015	2014	2014
Ner interest income         \$         484         \$         484         \$         484         \$         484         \$         485         7%         6%         \$         1.85         \$         1.751         7%           Non-interest income         142         108         123         114         132         31         8         487         450         8           Total net revenue <sup>6</sup> 626         569         575         586         11         7         2.32         2.201         7           Provision for credit loses         184         7         449         60         32         257         260         17         1.156         1.063         7           Income from continuing operations before income taxe         166         215         270         243         262         (23)         (37)         9.4         3.06         (11)           Income from continuing operations, net of ax         5         1.66         5         1.72         5         1.56         1.69         (23)         (37)         \$ 3.246         \$ 5.070         5         5         0.77         5         5.9         1.69         2.24%         \$ 5.070         5         1.69         2.14%	Commercial Banking										
Non-interest income         142         106         123         114         132         31         8         487         480         8           Total net revenue <sup>0</sup> 626         562         589         575         587         11         7         2,352         2,201         7           Provision for credit losses         118         75         49         60         32         57         269         302         93         225           Non-interest expense         166         272         270         243         262         (23)         (37)         894         1,025         (13)           Income from continuing operations, het of tax         5         106         5         137         5         172         5         5         169         (23)         (37)         8         5         659         (14)           Income from continuing operations, het of tax         5         106         5         1271         5         1509         (23)         (37)         8         50,99         24%         47,899         10           Average delonals held for investment         5         63,266         \$ 5,2112         \$ 5,1231         \$ 2,076         \$ 3,376         3,386	Earnings:										
Total net revenue <sup>(3)</sup> 626         562         589         575         587         11         7         2,352         2,201         7           Provision for credit losses         118         75         49         60         32         57         269         302         93         225           Non-interest expense         342         272         270         272         293         26         17         1,165         1,033         7           Income from continuing operations before income tax provision         60         78         98         88         33         (23)         (35)         324         3066         (14)           Income from continuing operations, net of tax         \$ 106         \$ 137         \$ 172         \$ 5,155         \$ 169         (23)         (37)         \$ 5,269         (14)           Selected performance metrics:	Net interest income	\$ 484	\$ 454	\$ 466	\$ 461	\$ 455	7%	6%	\$ 1,865	\$ 1,751	7%
Provision for credit losses         118         75         49         60         32         57         269         302         53         225           Non-interest expense         342         272         270         272         293         26         17         1,156         1,083         7           Income from continuing operations before income tax         60         78         98         88         93         (23)         (35)         324         366         (11)           Income from continuing operations, net of tax         5         106         5         17.7         5         155         5         169         (23)         (37)         85         324         366         (11)           Income from continuing operations, net of tax         5         106         5         5.171         5         5.089         21%         5         3.299         10         14         5         3.299         10           Average loans held for investment         5         3.252         5.076         5.070         5.033         11         14         5.049         3.21%         3.21%         3.21%         3.21%         3.21%         3.21%         3.21%         3.21%         3.21%         3.21%	Non-interest income	142	108	123	114	132	31	8	487	450	8
Non-interest expense income from continuing operations before income taxes         342         272         270         272         293         26         17         1,156         1,083         7           Income from continuing operations, before income taxes         166         215         270         243         262         (23)         (37)         894         1,025         (13)           Income tax provision         60         78         98         88         93         (23)         (35)         324         366         (11)           Income from continuing operations, net of tax         5         106         5         5         100         5         570         5         509         (11)           Average leans held for investment         57,79         51,502         50,976         51,070         50,303         11         14         52,769         47,899         10           Average leans held for investment         51,802         52,751         53,003         31,954         75,079         32,154         32,260         32,275         53,154         5%         0,36         32,176         34,257         53,159         2,265         33,78         32,457         33,86         31,752         4,789         10,105         34,257	Total net revenue <sup>(3)</sup>	626	562	589	575	587	11	7	2,352	2,201	7
Income from continuing operations before income taxes         166         215         270         243         262         (23)         (35)         894         1,025         (13)           Income tax provision         60         78         98         88         93         (23)         (35)         324         366         (11)           Income from continuing operations, net of tax         \$ 106         \$ 137         \$ 172         \$ 155         \$ 169         (23)         (37)         \$ 570         \$ 653         (14)           Selected performance metrics:	Provision for credit losses	118	75	49	60	32	57	269	302	93	225
taxes         166         215         270         243         262         (23)         (37)         894         1.025         (13)           Income tax provision         60         78         98         88         93         (23)         (37)         524         366         (11)           Income from continuing operations, net of tax         5         106         5         155         5         169         (23)         (37)         524         366         (11)           Selected performance metrics:          5         155         5         169         21%         24%         5         5         5         9         10         14         52.769         5         5         9         10           Average loans held for investment         57.379         51.592         50.761         5         3.339         111         14         52.769         47.899         10           Average logosits         33.797         32.805         32.757         \$ 31.954         53.198         48         5         33         4         3.69         2.416         31.952         4.998           Average deposit interest rate         0.25%         0.25%         0.26%         0.27%	Non-interest expense	342	272	270	272	293	26	17	1,156	1,083	7
Income tax provision         60         78         98         88         93         (23)         (35)         224         366         (11)           Income from continuing operations, net of tax         \$ 106         \$ 137         \$ 772         \$ 155         \$ 169         (23)         (37)         \$ 570         \$ 659         (14)           Selected performance metrics:           \$ 50,761         \$ 50,700         \$ 50,890         21%         \$ 4%         \$ 63,266         \$ 5,7379         \$ 51,523         \$ 50,761         \$ 50,890         21%         \$ 24%         \$ 63,266         \$ 5,090         24%           Average loads held for investment         \$ 53,275         \$ 51,231         \$ 50,761         \$ 50,890         21%         324%         3,24%         328%         3,33%         (3)bps         \$ 151bs         \$ 47,899         10           Average loads held for investment <sup>(10)</sup> 3,18%         3,2757         \$ 3,290         \$ 32,575         \$ 3,396         73,398         74         \$ 3,425         \$ 3,425         \$ 3,275         \$ 3,1954         75         \$ 3,425         \$ 3,1752         4           Average deposit intergetion loans theld for investment <sup>(10)</sup> \$ 3,4257         \$ 3,2757         \$ 3,2567         \$ 3,376 <td></td> <td>166</td> <td>215</td> <td>270</td> <td>243</td> <td>262</td> <td>(23)</td> <td>(37)</td> <td>894</td> <td>1,025</td> <td>(13)</td>		166	215	270	243	262	(23)	(37)	894	1,025	(13)
Income from continuing operations, net of tax         \$ 106         \$ 137         \$ 172         \$ 155         \$ 169         (23)         (37)         \$ 570         \$ 509         (14)           Selected performance metrics:           Period-end loans held for investment         \$ 63,266         \$ 52,112         \$ 51,231         \$ 50,870         51,802         24%         \$ 63,266         \$ 50,890         24%           Average loans held for investment         \$ 7,379         51,592         50,976         51,070         50,339         11         14         \$ 2,769         47,899         10           Average yield on loans held for investment <sup>(305)</sup> 3.18%         3.21%         3.22%         3.23%         (3)bps         (15)bps         3.21%         3.42%         (21)bps           Average deposits         \$ 34,257         \$ 31,752         \$ 31,954         7%         \$ 34,257         \$ 31,954         7%           Average deposits interest rate         0.26%         0.25%         0.24%         0.1bps         2.055         5 1.37         \$ 2.05         \$ 1.5         \$ 2.1         (25)%           Net charge-off rate         0.03%         0.26%         0.25%         0.24%         0.05%         0.07%         (23)bps         (4)bps         0.38 <td>Income tax provision</td> <td>60</td> <td>78</td> <td>98</td> <td>88</td> <td>93</td> <td></td> <td></td> <td>324</td> <td>366</td> <td></td>	Income tax provision	60	78	98	88	93			324	366	
Period-end loans held for investment       \$ 63,266       \$ 52,121       \$ 51,231       \$ 50,741       \$ 50,800       24%       \$ 63,266       \$ 5,080       24%         Average loans held for investment       57,379       51,522       50,976       51,070       50,339       11       14       52,769       47,899       10         Average loans held for investment <sup>(3)(5)</sup> 3,18%       3,21%       3,26%       3,23%       3,33%       (3)bps       115       3,24,57       \$ 31,954       5%       7%       \$ 34,257       \$ 31,954       7%       \$ 34,257       \$ 31,954       7%       \$ 34,257       \$ 31,954       7%       \$ 34,257       \$ 31,954       7%       3,428       3,1752       4       7%         Average deposits interest rate       0,26%       0,25%       0,24%       10ps       20ps       0,25%       0,24%       10ps       20ps       0,25%       0,24%       10ps       20ps       0,25%       0,24%       10ps       20ps       0,25%       0,24%       0,24%       10ps       0,25%       0,24%       0,24%       10ps       0,25%       0,24%       0,20%       0,20%       0,25%       0,24%       0,20%       0,20%       0,25%       0,24%       0,20%       0,20%       0,2	Income from continuing operations, net of tax	\$ 106	\$ 137	\$ 172	\$ 155	\$ 169	(23)	(37)	\$ 570	\$ 659	(14)
Period-end loans held for investment       \$ 63,266       \$ 52,121       \$ 51,231       \$ 50,741       \$ 50,800       24%       \$ 63,266       \$ 5,080       24%         Average loans held for investment       57,379       51,522       50,976       51,070       50,339       11       14       52,769       47,899       10         Average loans held for investment <sup>(3)(5)</sup> 3,18%       3,21%       3,26%       3,23%       3,33%       (3)bps       115       3,24,57       \$ 31,954       5%       7%       \$ 34,257       \$ 31,954       7%       \$ 34,257       \$ 31,954       7%       \$ 34,257       \$ 31,954       7%       \$ 34,257       \$ 31,954       7%       3,428       3,1752       4       7%         Average deposits interest rate       0,26%       0,25%       0,24%       10ps       20ps       0,25%       0,24%       10ps       20ps       0,25%       0,24%       10ps       20ps       0,25%       0,24%       10ps       20ps       0,25%       0,24%       0,24%       10ps       0,25%       0,24%       0,24%       10ps       0,25%       0,24%       0,20%       0,20%       0,25%       0,24%       0,20%       0,20%       0,25%       0,24%       0,20%       0,20%       0,2	Selected performance metrics:										
Average yield on loans held for investment <sup>(30)</sup> 3.18%       3.21%       3.26%       3.22%       3.33%       (3)bps       (15)bps       3.21%       3.24%       (21)bps         Period-end deposits       5 34,257       \$ 32,707       32,806       32,778       32,845       32,363       3       4       33,058       31,752       4         Average deposits       33,797       32,806       32,778       32,845       32,363       3       4       33,058       31,752       4         Average deposit interest rate       0.26%       0.25%       0.24%       0.24%       1bps       2bps       0.25%       0.24%       1bps       2bps       0.25%       0.25%       0.24%       0.26%       0.05%       0.26%       0.07%       (23)bps       (4)bps       0.09%       0.02%       7bps         Nonperforming loan rate <sup>(1)(10)</sup> 0.87       0.87       0.87       0.90       0.31       0.36        51       0.87       0.36       51       0.87       0.36       51       0.87       0.36       51       0.87       0.36       51       0.87       0.36       51       0.87       0.36       51       0.87       0.36       51       0.87       0.36       5		\$ 63,266	\$ 52,112	\$ 51,231	\$ 50,741	\$ 50,890	21%	24%	\$ 63,266	\$ 50,890	24%
Period-end deposits       \$ 34,257       \$ 32,575       \$ 32,900       \$ 32,575       \$ 31,954       5%       7%       \$ 34,257       \$ 31,954       7%         Average deposits       33,797       32,806       32,778       32,845       32,363       3       4       33,058       31,752       4         Average deposits interest rate       0.26%       0.25%       0.24%       0.24%       1bps       2bps       0.25%       0.24%       1bps         Core deposit interest rate       0.26%       0.25%       0.24%       0.24%       1bps       2bps       0.25%       0.24%       1bps         Core deposit interest rate       0.03%       0.26%       0.05%       0.02%       0.07%       (23)bps       (4)bps       0.09%       0.02%       7bps         Nonperforming loan rate <sup>(1)(10)</sup> 0.87       0.87       0.91       0.31       0.36       -       51       0.87       0.34       53         Nonperforming asset rate <sup>(2)(10)</sup> 0.87       0.87       0.91       0.31       0.36       -       51       0.87       0.36       51         Risk category: <sup>9(10)</sup> 0.87       0.87       0.87       1.991       0.31       0.36       -       51 <t< td=""><td>Average loans held for investment</td><td>57,379</td><td>51,592</td><td>50,976</td><td>51,070</td><td>50,339</td><td>11</td><td>14</td><td>52,769</td><td>47,899</td><td>10</td></t<>	Average loans held for investment	57,379	51,592	50,976	51,070	50,339	11	14	52,769	47,899	10
Average deposits       33,797       32,806       32,778       32,845       32,363       3       4       33,058       31,752       4         Average deposit interest rate       0,26%       0.25%       0.25%       0.24%       1bps       2bps       0,25%       0.24%       1bps         Core deposit intangible amortization       \$       4       \$       \$       5       33%       (20)%       \$       15       \$       21       (29)%         Net charge-off rate       0.03%       0.26%       0.05%       0.02%       0.07%       (23)ps       (4)ps       0.09%       0.02%       7bps         Nonerforming loan rate <sup>(1)(10)</sup> 0.87       0.87       0.90       0.31       0.34       -       53       0.87       0.34       53         Nonperforming saset rate <sup>(2)(10)</sup> 0.87       0.87       0.90       0.31       0.36       -       51       0.75       9.34       53         Noncriticized       0.87       0.87       0.90       1.31       1.33       4       53       53       1.431       17       41       2015       1.431       41         Criticized performing       2.015       1.725       1.767       1.643	Average yield on loans held for investment <sup>(3)(5)</sup>	3.18%	3.21%	3.26%	3.22%	3.33%	(3)bps	(15)bps	3.21%	3.42%	(21)bps
Average deposit interest rate       0.26%       0.25%       0.24%       0.24%       1bps       2bps       0.25%       0.24%       1bps         Core deposit intagible amortization       \$       4       \$       3       \$       4       \$       5       33%       (20)%       \$       15       \$       21       (29)%         Net charge-off rate       0.03%       0.26%       0.05%       0.02%       0.07%       (23)bps       (4)bps       0.09%       0.02%       7bps         Nonperforming loan rate <sup>(1)(1)(1)</sup> 0.87       0.87       0.90       0.31       0.34        53       0.87       0.34       53         Nonperforming asset rate <sup>(2)(10)</sup> 0.87       0.87       0.90       0.31       0.36        51       0.87       0.36       51         Noncriticized       0.87       0.87       0.87       0.91       \$ 48,938       \$ 49,284       22%       23%       \$ 60,701       \$ 49,284       23%         Criticized performing       2.015       1,725       1,767       1,645       1,431       17       41       2,015       1,431       41         Criticized nonperforming       50,266       \$ 52,121       \$ 51,231 <td>Period-end deposits</td> <td>\$ 34,257</td> <td>\$ 32,751</td> <td>\$ 32,909</td> <td>\$ 32,575</td> <td>\$ 31,954</td> <td>5%</td> <td>7%</td> <td>\$ 34,257</td> <td>\$ 31,954</td> <td>7%</td>	Period-end deposits	\$ 34,257	\$ 32,751	\$ 32,909	\$ 32,575	\$ 31,954	5%	7%	\$ 34,257	\$ 31,954	7%
Core deposit intangible amortization       \$ 4       \$ 4       \$ 5       33%       (20)%       \$ 15       \$ 2       (29)%         Net charge-off rate       0.03%       0.26%       0.05%       0.02%       0.07%       (23)bps       (4)bps       0.09%       0.02%       7bps         Nonperforming loan rate <sup>(1)(10)</sup> 0.87       0.87       0.90       0.31       0.34        53       0.87       0.34       53         Nonperforming asset rate <sup>(2)(10)</sup> 0.87       0.87       0.87       0.90       0.31       0.36        51       0.87       0.34       53         Nonperforming asset rate <sup>(2)(10)</sup> 0.87       0.87       0.87       0.87       0.91       9.11       9.31       0.36        51       0.87       0.34       53         Noncriticized       60,701       \$ 49,934       \$ 49,001       \$ 48,938       \$ 49,284       22%       23%       \$ 60,701       \$ 49,284       23%         Criticized performing       2,015       1,725       1,767       1,645       1,431       17       41       2,015       1,431       41         Criticized nonperforming       50,626       \$ 52,121       \$ 51,231       \$ 50,741	Average deposits	33,797	32,806	32,778	32,845	32,363	3	4	33,058	31,752	4
Net charge-off rate         0.03%         0.26%         0.05%         0.02%         0.07%         (23)bps         (4)bps         0.09%         0.02%         7bps           Nonperforming loan rate <sup>(1)(10)</sup> 0.87         0.87         0.90         0.31         0.34          53         0.87         0.34         53           Nonperforming asset rate <sup>(2)(10)</sup> 0.87         0.87         0.91         0.31         0.36          51         0.87         0.36         51           Risk category: <sup>(9)(10)</sup> 0.87         0.87         0.91         \$ 48,938         \$ 49,284         22%         23%         \$ 60,701         \$ 49,284         23%           Criticized performing         2,015         1,725         1,767         1,645         1,431         17         41         2,015         1,431         41           Criticized performing         50         453         463         158         175         21         **         550         175         **           Total commercial loans         \$ 63,266         \$ 52,112         \$ 51,231         \$ 50,890         21         24         \$ 63,266         \$ 50,890         24           Noncriticized         period-end commercial loan	Average deposit interest rate	0.26%	0.25%	0.25%	0.24%	0.24%	1bps	2bps	0.25%	0.24%	1bps
Nonperforming loan rate <sup>(1)(10)</sup> 0.87         0.87         0.87         0.87         0.90         0.31         0.34          53         0.87         0.34         53           Nonperforming asset rate <sup>(2)(10)</sup> 0.87         0.87         0.87         0.91         0.31         0.36          51         0.87         0.36         51           Risk category: <sup>(9)(10)</sup> Noncriticized         \$ 60,701         \$ 49,934         \$ 49,001         \$ 48,938         \$ 49,284         22%         23%         \$ 60,701         \$ 49,284         23%           Criticized performing         2,015         1,725         1,767         1,645         1,431         17         41         2,015         1,431         41           Criticized nonperforming         550         453         463         158         175         21         **         550         175         **           Total commercial loans         \$ 63,266         \$ 52,112         \$ 51,231         \$ 50,741         \$ 50,890         21         24         \$ 63,266         \$ 50,890         24           Risk category as a percentage of period-end commercial loans         \$ 50,7%         96,5%         96,9%         100bps         \$ 100,bps         \$ 95,9	Core deposit intangible amortization	\$ 4	\$ 3	\$ 4	\$ 4	\$5	33%	(20)%	\$ 15	\$ 21	(29)%
Nonperforming asset rate <sup>(2)(10)</sup> 0.87         0.87         0.91         0.31         0.36          51         0.87         0.36         51           Risk category: <sup>00(0)</sup> Noncriticized         \$ 60,701         \$ 49,934         \$ 49,001         \$ 48,938         \$ 49,284         22%         23%         \$ 60,701         \$ 49,284         23%           Criticized performing         2,015         1,725         1,767         1,645         1,431         17         41         2,015         1,431         41           Criticized nonperforming         50         453         463         158         175         21         **         550         1,75         **           Total commercial loans         \$ 63,266         \$ 52,112         \$ 51,231         \$ 50,890         21         24         \$ 63,266         \$ 50,890         24           Risk category as a percentage of period-end commercial boans held for investment: <sup>(10)</sup> 95,9%         95,5%         96,5%         96,9%         100bps         (100)bps         \$ 50,890         24         \$ 63,266         \$ 50,890         24         \$ 63,266         \$ 50,890         24         \$ 63,266         \$ 50,890         24         \$ 63,266         \$ 50,890         24         \$	Net charge-off rate	0.03%	0.26%	0.05%	0.02%	0.07%	(23)bps	(4)bps	0.09%	0.02%	7bps
Kic category:®00       \$ 60,701       \$ 49,934       \$ 49,001       \$ 48,938       \$ 49,284       22%       23%       \$ 60,701       \$ 49,284       23%         Noncriticized       \$ 60,701       \$ 0,701       \$ 1,725       1,767       1,645       1,431       17       41       2,015       1,431       41         Criticized nonperforming       500       453       463       158       175       21       **       550       175       **         Total commercial loans       \$ 63,266       \$ 52,112       \$ 51,231       \$ 50,741       \$ 50,890       21       24       \$ 63,266       \$ 50,890       24         Noncriticized nonperforming       95.9%       95.8%       95.7%       96.5%       96.9%       100ps       \$ 50,95%       96.9%       (100)bps       \$ 50,95%       96.9%       (100)bps       \$ 2.8       40         Noncriticized performing       3.2       3.3       3.4       3.2       2.8       (10)       40       3.2       2.8       40         Criticized nonperforming       0.9       0.9       0.9       0.3       0.3       -       60       0.9       0.3       60	Nonperforming loan rate <sup>(1)(10)</sup>	0.87	0.87	0.90	0.31	0.34	—	53	0.87	0.34	53
Noncriticized         \$ 60,701         \$ 49,934         \$ 49,001         \$ 48,938         \$ 49,284         22%         23%         \$ 60,701         \$ 49,284         23%           Criticized performing         2,015         1,725         1,767         1,645         1,431         17         41         2,015         1,431         41           Criticized nonperforming         550         453         463         158         175         21         **         550         175         **           Total commercial loans         \$ 63,266         \$ 52,112         \$ 51,231         \$ 50,741         \$ 50,890         21         24         \$ 63,266         \$ 50,890         24           Risk category as a percentage of period-end commercial loans held for investment:(***         95.9%         95.8%         95.7%         96.5%         96.9%         100pbs         95.9%         96.9%         (100)bps         40           Criticized performing         3.2         3.3         3.4         3.2         2.8         (10)         4	Nonperforming asset rate <sup>(2)(10)</sup>	0.87	0.87	0.91	0.31	0.36	_	51	0.87	0.36	51
Criticized performing       2,015       1,725       1,767       1,645       1,431       17       41       2,015       1,431       41         Criticized nonperforming       550       453       463       158       175       21       **       550       175       **         Total commercial loans       \$ 63,266       \$ 52,112       \$ 51,231       \$ 50,741       \$ 50,890       21       24       \$ 63,266       \$ 50,890       24         Noncriticized       95.9%       95.8%       95.7%       96.5%       96.9%       10bps       (100)bps       95.9%       96.9%       (100)bps         Criticized nonperforming       3.2       3.3       3.4       3.2       2.8       (10)       40       3.2       2.8       40         Criticized nonperforming       0.9       0.9       0.9       0.3       0.3       0.3        60       0.9       0.3       60	Risk category: <sup>(9)(10)</sup>										
Criticized nonperforming       550       453       463       158       175       21       **       550       175       **         Total commercial loans       \$ 63,266       \$ 52,112       \$ 51,231       \$ 50,890       21       24       \$ 63,266       \$ 50,890       24         Risk category as a percentage of period-end commercial loans held for investment: <sup>(10)</sup> 95.9%       95.8%       95.7%       96.5%       96.9%       10bps       (100)bps       95.9%       96.9%       (100)bps       95.9%       96.9%       (100) bps       96.9%       (100)	Noncriticized	\$ 60,701	\$ 49,934	\$ 49,001	\$ 48,938	\$ 49,284	22%	23%	\$ 60,701	\$ 49,284	23%
Criticized nonperforming       550       453       463       158       175       21       550       175         Total commercial loans       \$ 63,266       \$ 52,112       \$ 51,231       \$ 50,741       \$ 50,890       21       24       \$ 63,266       \$ 50,890       24         Risk category as a percentage of period-end commercial loans held for investment: <sup>(10)</sup> 95.9%       95.8%       95.7%       96.5%       96.9%       10bps       (100)bps       95.9%       96.9%       (100)bps       95.9%       96.9%       (100) bps	Criticized performing	2,015	1,725	1,767	1,645	1,431	17	41	2,015	1,431	41
Risk category as a percentage of period-end commercial loans held for investment: <sup>(10)</sup> 95.9%         95.8%         95.7%         96.5%         96.9%         10bps         (100)bps         95.9%         96.9%         (100)bps           Noncriticized         95.9%         95.8%         95.7%         96.5%         96.9%         10bps         (100)bps         95.9%         96.9%         (100)bps           Criticized performing         3.2         3.3         3.4         3.2         2.8         (10)         40         3.2         2.8         40           Criticized nonperforming         0.9         0.9         0.9         0.3         0.3          60         0.9         0.3         60	Criticized nonperforming	550	453	463	158	175	21	**	550	175	**
Ioans held for investment:(10)         95.9%         95.8%         95.7%         96.5%         96.9%         10bps         (100)bps         95.9%         96.9%         (100)bps           Criticized performing         3.2         3.3         3.4         3.2         2.8         (10)         40         3.2         2.8         40           Criticized nonperforming         0.9         0.9         0.9         0.3         0.3         -         60         0.9         0.3         60		\$ 63,266	\$ 52,112	\$ 51,231	\$ 50,741	\$ 50,890	21	24	\$ 63,266	\$ 50,890	24
Criticized performing         3.2         3.3         3.4         3.2         2.8         (10)         40         3.2         2.8         40           Criticized nonperforming         0.9         0.9         0.9         0.3         0.3         -         60         0.9         0.3         60											
Criticized nonperforming         0.9         0.9         0.3         0.3         -         60         0.9         0.3         60	Noncriticized	95.9%	95.8%	95.7%	96.5%	96.9%	10bps	(100)bps	95.9%	96.9%	(100)bps
· · ·	Criticized performing	3.2	3.3	3.4	3.2	2.8	(10)	40	3.2	2.8	40
Total commercial loans         100.0%	Criticized nonperforming	0.9	0.9	0.9	0.3	0.3	_	60	0.9	0.3	60
	Total commercial loans	100.0%	100.0%	100.0%	100.0%	100.0%			100.0%	100.0%	

# CAPITAL ONE FINANCIAL CORPORATION (COF) Table 12: Financial & Statistical Summary—Other and Total

											2015	Q4 vs.			Yea	r Ended	
		2015		2015		2015		2015		2014	2015	2014					2015 vs.
(Dollars in millions) (unaudited)		Q4		Q3		Q2	_	Q1	_	Q4	Q3	Q4		2015		2014	2014
Other																	
Earnings:	_																
Net interest income (expense)	\$	47	\$	(3)	\$	(6)	\$	15	\$	45	**	4%	\$	53	\$	9	**
Non-interest income		7				(29)		(17)		(1)	**	**		(39)		27	**
Total net revenue (loss) <sup>(3)</sup>		54		(3)		(35)		(2)		44	**	23		14		36	(61)%
Benefit for credit losses		_		(2)		_		_		(1)	**	**		(2)		(5)	(60)
Non-interest expense <sup>(11)</sup>		60		39		182		31		58	54%	3		312		165	89
Loss from continuing operations before income taxes		(6)		(40)		(217)		(33)		(13)	(85)	(54)		(296)		(124)	139
Income tax benefit		(51)		(78)		(143)		(78)		(53)	(35)	(4)		(350)		(214)	64
Income (loss) from continuing operations, net of tax	\$	45	\$	38	\$	(74)	\$	45	\$	40	18	13	\$	54	\$	90	(40)
Selected performance metrics:																	
Period-end loans held for investment	\$	88	\$	92	\$	95	\$	104	\$	111	(4)%	(21)%	\$	88	\$	111	(21)%
Average loans held for investment		82		88		93		102		103	(7)	(20)		91		116	(22)
Period-end deposits		10,762		9,286		5,550		5,363		5,516	16	95		10,762		5,516	95
Average deposits		10,581		7,352		5,289		5,413		5,265	44	101		7,174		5,300	35
Total	_																
Earnings:																	
Net interest income	\$	4,961	\$	4,760	\$	4,537	\$	4,576	\$	4,656	4%	7%	\$	18,834	\$ 3	17,818	6%
Non-interest income		1,233		1,140		1,135		1,071		1,157	8	7		4,579		4,472	2
Total net revenue		6,194		5,900		5,672		5,647		5,813	5	7		23,413	2	22,290	5
Provision for credit losses		1,380		1,092		1,129		935		1,109	26	24		4,536		3,541	28
Non-interest expense		3,480		3,160		3,307		3,049		3,284	10	6		12,996		12,180	7
Income from continuing operations before income taxes		1,334		1,648		1,236		1,663		1,420	(19)	(6)		5,881		6,569	(10)
Income tax provision		426		530		384		529		450	(20)	(5)		1,869		2,146	(13)
Income from continuing operations, net of tax	\$	908	\$	1,118	\$	852	\$	1,134	\$	970	(19)	(6)	\$	4,012	\$	4,423	(9)
Selected performance metrics:																	
Period-end loans held for investment	\$2	29,851	\$2	13,329	\$2	209,705	\$2	203,978	\$2	08,316	8%	10%	\$2	29,851	\$20	08,316	10%
Average loans held for investment	2	20,052	2	211,227	2	206,337		205,194	2	03,436	4	8	2	10,745	19	97,925	6
Period-end deposits	2	17,721	2	12,903	2	208,780	2	210,440	2	05,548	2	6	2	17,721	20	05,548	6
Average deposits	2	15,899	2	10,974	2	209,143		207,851	2	05,355	2	5	2	10,989	20	05,675	3



### CAPITAL ONE FINANCIAL CORPORATION (COF) Table 13: Notes to Loan and Business Segments Disclosures (Tables 7—12)

#### \* Not meaningful.

- (1) The nonperforming loan rates are calculated based on nonperforming loans for each category divided by period-end total loans held for investment.
- (2) Nonperforming assets consist of nonperforming loans, real estate owned ("REO") and other foreclosed assets. The nonperforming asset rates are calculated based on nonperforming assets for each category divided by the combined period-end total of loans held for investment, REO and other foreclosed assets for each respective category. Calculation of nonperforming assets rates for our Consumer Banking and Commercial Banking businesses are adjusted to exclude the impact of acquired REO.
- (3) Some of our tax-related commercial investments generate tax-exempt income or tax credits. Accordingly, we make certain reclassifications within our Commercial Banking business results to present revenues and yields on a taxable-equivalent basis, calculated assuming an effective tax rate approximately equal to our federal statutory tax rate of 35% with offsetting reclassifications within the Other category.
- (4) Includes a build in our U.K. PPI Reserve in Q3 2015 and Q2 2015, which impacted both revenue and non-interest expense within our International Card business.
- (5) Calculated based on annualized interest income for the period divided by average loans held for investment during the period for the specified loan category. Annualized interest income excludes various allocations including funds transfer pricing that assigns certain balance sheet assets, deposits and other liabilities and their related revenue and expenses attributable to each business segment.
- (6) Calculated based on annualized total net revenue for the period divided by average loans held for investment during the period for the specified loan category.
- 7 Represents the net reduction in interest income attributable to non-SOP 03-3 card loan premium amortization and other intangible accretion associated with the May 2012 transaction in which we acquired substantially all of HSBC's credit card and private-label credit card business in the United States.
- (8) Includes credit card purchase transactions, net of returns for loans classified as held for investment and held for sale. Excludes cash advance and balance transfer transactions.
- (9) Criticized exposures correspond to the "Special Mention," "Substandard" and "Doubtful" asset categories defined by bank regulatory authorities.
- (10) The GE Healthcare acquisition included \$835 million of acquired loans that are being accounted for under ASC 310-30 (formerly "SOP 03-3") due to their deterioration in credit quality since origination. Because we expect to collect all of our recorded investments in these loans, they are classified and presented as performing and noncriticized in these tables. From a managed perspective, we evaluate loans based on their actual risk ratings, and accordingly we are also including our nonperforming and criticized ratios measured on that basis. Were these SOP 03-3 loans to be classified based on their risk ratings, both our nonperforming loan rate and nonperforming asset rate for Commercial Banking in Q4 2015 would be 0.93%; our Criticized performing balance and percentage would increase to \$2.8 billion and 4.45%, respectively; Criticized nonperforming balance and percentage would increase to \$587 million and 0.93%, respectively, with corresponding decreases to the balance and percentage of our Noncriticized category.
- (11) Includes restructuring charges for employee severance and related benefits pursuant to our ongoing benefit programs.

### CAPITAL ONE FINANCIAL CORPORATION (COF)

Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures<sup>(1)</sup>

	Basel III Standardized Approach									
(Dollars in millions) (unaudited)	Dec	ember 31, 2015	S	September 30, 2015		June 30, 2015		March 31, 2015		ecember 31, 2014
Regulatory Capital Metrics	1									
Common equity Tier 1 capital	\$	29,544	\$	30,109	\$	29,804	\$	29,671	\$	29,534
Tier 1 capital		32,838		33,402		32,614		31,493		31,355
Total capital <sup>(2)</sup>		38,846		37,694		37,115		35,878		35,879
Risk-weighted assets <sup>(3)</sup>		266,408		249,081		246,106		238,011		236,944
Average assets for the leverage ratio	309,037			300,010		293,291		295,556		291,243
Capital Ratios										
Common equity Tier 1 capital ratio <sup>(4)</sup>		11.1%		12.1%		12.1%		12.5%		12.5%
Tier 1 capital ratio <sup>(5)</sup>		12.3		13.4		13.3		13.2		13.2
Total capital ratio <sup>(5)</sup>		14.6		15.1		15.1		15.1		15.1
Tier 1 leverage ratio <sup>(7)</sup>		10.6		11.1		11.1		10.7		10.8
Tangible common equity ("TCE") ratio <sup>(8)</sup>		8.9		9.8		9.7		9.8		9.5

### **Reconciliation of Non-GAAP Measures**

We report certain non-GAAP capital measures that management uses in assessing its capital adequacy. These non-GAAP measures include tangible common equity ("TCE") and tangible assets. The tables below provide the details of the calculation of our non-GAAP capital measures and regulatory capital. While our non-GAAP capital measures are widely used by investors, analysts and bank regulatory agencies to assess the capital position of financial services companies, they may not be comparable to similarly titled measures reported by other companies.

	2015	2015	2015	2015	2014
(Dollars in millions) (unaudited)	 Q4	 Q3	 Q2	 Q1	 Q4
Tangible Common Equity (Period End)					
Stockholders' equity	\$ 47,284	\$ 47,685	\$ 46,659	\$ 45,730	\$ 45,053
Goodwill and intangible assets <sup>(9)</sup>	(15,701)	(15,153)	(15,240)	(15,307)	(15,383)
Noncumulative perpetual preferred stock <sup>(10)</sup>	 (3,294)	 (3,294)	 (2,810)	 (1,822)	 (1,822)
Tangible common equity	\$ 28,289	\$ 29,238	\$ 28,609	\$ 28,601	\$ 27,848
Tangible Common Equity (Average)					
Average stockholders' equity	\$ 48,712	\$ 48,456	\$ 47,255	\$ 46,397	\$ 45,576
Average goodwill and intangible assets <sup>(9)</sup>	(15,316)	(15,183)	(15,256)	(15,339)	(15,437)
Average noncumulative perpetual preferred stock <sup>(10)</sup>	 (3,294)	 (3,049)	 (2,377)	 (1,822)	 (1,681)
Average tangible common equity	\$ 30,102	\$ 30,224	\$ 29,622	\$ 29,236	\$ 28,458

	2015	2015	2015	2015	2014
(Dollars in millions) (unaudited)	 Q4	 Q3	Q2	Q1	 Q4
Tangible Assets (Period End)					
Total assets <sup>(11)</sup>	\$ 334,048	\$ 313,700	\$ 310,510	\$ 306,224	\$ 308,167
Goodwill and intangible assets <sup>(9)</sup>	 (15,701)	 (15,153)	 (15,240)	 (15,307)	 (15,383)
Tangible assets <sup>(11)</sup>	\$ 318,347	\$ 298,547	\$ 295,270	\$ 290,917	\$ 292,784
Tangible Assets (Average)					
Average total assets <sup>(11)</sup>	\$ 323,354	\$ 313,822	\$ 307,206	\$ 309,401	\$ 304,153
Average goodwill and intangible assets <sup>(9)</sup>	 (15,316)	 (15,183)	 (15,256)	 (15,339)	 (15,437)
Average tangible assets <sup>(11)</sup>	\$ 308,038	\$ 298,639	\$ 291,950	\$ 294,062	\$ 288,716

### Common Equity Tier 1 Capital Ratio Under Basel III Standardized Approach

(Dollars in millions) (unaudited)	Dee	December 31, 2015		September 30, 2015		June 30, 2015		March 31, 2015		ecember 31, 2014
Common equity excluding AOCI	\$	44,606	\$	44,533	\$	44,246	\$	44,120	\$	43,661
Adjustments:										
AOCI(12)(13)		(254)		75		(128)		(26)		(69)
Goodwill <sup>(9)</sup>		(14,296)		(13,805)		(13,809)		(13,801)		(13,805)
Intangible assets <sup>(9)(13)</sup>		(393)		(374)		(413)		(450)		(243)
Other		(119)		(320)		(92)		(172)		(10)
Common equity Tier 1 capital	\$	29,544	\$	30,109	\$	29,804	\$	29,671	\$	29,534
Risk-weighted assets <sup>(3)</sup>	\$	266,408	\$	249,081	\$	246,106	\$	238,011	\$	236,944
Common equity Tier 1 capital ratio <sup>(4)</sup>		11.1%		12.1%		12.1%		12.5%		12.5%

<sup>(1)</sup> Regulatory capital metrics and capital ratios as of the end of Q4 2015 are preliminary and therefore subject to change.

<sup>(2)</sup> Total capital equals the sum of Tier 1 capital and Tier 2 capital.

<sup>(3)</sup> As of January 1, 2015, risk-weighted assets are calculated under the Basel III Standardized Approach, subject to transition provisions. Prior to January 1, 2015 risk-weighted assets were calculated under Basel I.

(4) Common equity Tier 1 capital ratio is a regulatory measure calculated based on Common equity Tier 1 capital divided by risk-weighted assets.

<sup>(5)</sup> Tier 1 capital ratio is a regulatory capital measure calculated based on Tier 1 capital divided by risk-weighted assets.

<sup>(6)</sup> Total capital ratio is a regulatory capital measure calculated based on Total capital divided by risk-weighted assets.

(7) Tier 1 leverage ratio is a regulatory capital measure calculated based on Tier 1 capital divided by average assets, after certain adjustments.

(8) TCE ratio is a non-GAAP measure calculated based on TCE divided by tangible assets.

<sup>(9)</sup> Includes impact of related deferred taxes.

(10) Includes related surplus.

(<sup>11)</sup> As of January 1, 2015, we changed our accounting principle from a gross basis of presentation to a net basis, for presenting qualifying derivative assets and liabilities, as well as the related right to reclaim cash collateral or obligation to return cash collateral. Prior period results, excluding regulatory ratios, have been recast to conform to this presentation.

(12) Amounts presented are net of tax.

(13) Amounts based on transition provisions for regulatory capital deductions and adjustments of 20% for 2014 and 40% for 2015.