## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

October 19, 2010

Date of Report (Date of earliest event reported)

Commission File No. 1-13300

### CAPITAL ONE FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction of Incorporation or Organization) 54-1719854 (I.R.S. Employer Identification No.)

1680 Capital One Drive McLean, Virginia (Address of Principal Executive Offices)

22102 (Zip Code)

Registrant's telephone number, including area code: (703) 720-1000

(Former name or former address, if changed since last report)

eck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see neral Instruction A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02.Results of Operations and Financial Condition

On October 18, 2010, the Company issued a press release announcing its financial results for the third quarter ended September 30, 2010. A copy of the Company's press release is attached and filed herewith as Exhibit 99.1 and 99.3 to this Form 8-K and is incorporated herein by reference.

#### Item 7.01.Regulation FD Disclosure.

The Company hereby furnishes the information in Exhibit 99.2 hereto, Third Quarter Earnings Presentation for the quarter ended September 30, 2010.

*Note:* Information in Exhibit 99.2 furnished pursuant to Item 7.01 shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section. This report will not be deemed an admission as to the materiality of any information in the report that is required to be disclosed solely by Regulation FD. Furthermore, the information provided in Exhibit 99.2 shall not be deemed to be incorporated by reference into the filings of the Company under the Securities Act of 1933.

#### Item 8.01.Other Events.

- (a) See attached press release, at Exhibit 99.1.
- (b) Cautionary Factors.

The attached press release and information provided pursuant to Items 2.02, 7.01 and 9.01 contain forward-looking statements, which involve a number of risks and uncertainties. The Company cautions readers that any forward-looking information is not a guarantee of future performance and that actual results could differ materially from those contained in the forward-looking information as a result of various factors including, but not limited to, the following:

- general economic and business conditions in the U.S., the UK, or the Company's local markets, including conditions affecting employment levels, interest rates, consumer income and confidence, spending and savings that may affect consumer bankruptcies, defaults, charge-offs, and deposit activity;
- · an increase or decrease in credit losses (including increases due to a worsening of general economic conditions in the credit environment);
- financial, legal, regulatory (including the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations to be promulgated thereunder), tax or accounting changes or actions, including with respect to any litigation matter involving the Company;
- · increases or decreases in interest rates;
- the success of the Company's marketing efforts in attracting and retaining customers;
- the ability of the Company to continue to securitize its credit cards and consumer loans and to otherwise access the capital markets at attractive rates and terms to capitalize and fund its operations and future growth;
- with respect to financial and other products, increases or decreases in the Company's aggregate loan balances and/or number of customers and the growth rate and composition thereof, including increases or decreases resulting from factors such as shifting product mix, amount of actual marketing expenses made by the Company and attrition of loan balances;
- the level of future repurchase or indemnification requests the Company may receive, the actual future performance of loans relating to such requests, the success rates of claimants against the Company, any developments in litigation, and the actual recoveries the Company may make on any collateral relating to claims against it;
- the amount and rate of deposit growth;
- the Company's ability to control costs;
- · changes in the reputation of or expectations regarding the financial services industry and/or the Company with respect to practices, products or financial condition;
- · any significant disruption in the Company's operations or technology platform;
- the Company's ability to maintain a compliance infrastructure suitable for its size and complexity;
- the amount of, and rate of growth in, the Company's expenses as the Company's business develops or changes or as it expands into new market areas;
- the Company's ability to execute on its strategic and operational plans;
- · any significant disruption of, or loss of public confidence in, the United States Mail service affecting our response rates and consumer payments;
- · the ability of the Company to recruit and retain experienced personnel to assist in the management and operations of new products and services;
- · changes in the labor and employment market;
- the risk that the cost savings and any other synergies from the Company's acquisitions may not be fully realized or may take longer to realize than expected;
- · disruption from the acquisitions negatively impacting the Company's ability to maintain relationships with customers, employees or suppliers;
- · competition from providers of products and services that compete with the Company's businesses; and
- other risk factors listed from time to time in the Company's SEC reports including, but not limited to, the Annual Report on Form 10-K for the year ended December 31, 2009.

#### Item 9.01. Financial Statements, Pro Forma Financial Information and Exhibits.

(c) Exhibits.

Exhibit No.	Description of Exhibit
<u>99.1</u>	Press release, dated October 18, 2010.
<u>99.2</u>	Third Quarter Earnings Presentation.
00.3	Poconciliation to CAAD Financial Measures

#### Earnings Conference Call Webcast Information.

Capital One will hold an earnings conference call on October 19, 2010, 8:15 AM Eastern Daylight time. The conference call will be accessible through live webcast. Interested investors and other individuals can access the webcast via Capital One's home page (http://www.capitalone.com). Choose "Investors" to access the Investor Center and view and/or download the earnings press release, a reconciliation to GAAP financial measures and other relevant financial information. The replay of the webcast will be archived on Capital One's website through November 2, 2010.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned, hereunto duly authorized.

#### CAPITAL ONE FINANCIAL CORPORATION

Dated: October 19, 2010

By: /s/ Gary L. Perlin Gary L. Perlin

**Chief Financial Officer** 

#### CAPITAL ONE FINANCIAL CORPORATION (COF) FINANCIAL & STATISTICAL SUMMARY GAAP BASIS\*

(in millions, except per share data and as noted) (unaudited)		2010 Q3		2010 Q2		2010 Q1		2009 Q4		2009 Q3
Earnings		QJ	_	Q2		Qı	_	Q4		Q3
Net Interest Income	\$	3,109	\$	3,097	\$	3,228	\$	1,954	\$	2,005
Non-Interest Income (1)(7)	\$	907	\$	807	\$	1,061(8)	\$	1,412	\$	1,553
Total Revenue (2)	\$	4,016	\$	3,904	\$	4,289	\$	3,366	\$	3,558
Provision for Loan and Lease Losses	\$	867	\$	723	\$	1,478	\$	844	\$	1,173
Marketing Expenses	\$	250	\$	219	\$	180	\$	188	\$	104
Restructuring Expenses (3)	\$	-	\$	-	\$	-	\$	32	\$	26
Operating Expenses (4)	\$	1,746	\$	1,781	\$	1,667	\$	1,728	\$	1,672
Income Before Taxes	\$	1,153	\$	1,181	\$	964	\$	574	\$	583
Effective Tax Rate	Ψ	29.1%	Ψ	31.2%	Ψ	25.3%	Ψ	29.6%	Ψ	25.0%
Income From Continuing Operations, Net of Tax	\$	818	\$	812	\$	720	\$	404	\$	437
Loss From Discontinued Operations, Net of Tax (7)	\$	(15)	\$	(204)	\$	(84)	\$	(28)	\$	(43)
Net Income	\$	803	\$	608	\$	636	\$	376	\$	394
	\$	803	\$	608	\$	636	\$	376	\$	394
Net Income Available to Common Shareholders (A)	Ф	603	Ф	000	Ф	030	Ф	3/0	Ф	394
Common Share Statistics										
Basic EPS: (B)	ď	1.01	ď	1.70	ď	1.50	ď	0.00	ď	0.07
Income From Continuing Operations	\$	1.81	\$	1.79	\$	1.59	\$	0.90	\$	0.97
Loss From Discontinued Operations	\$	(0.03)	\$	(0.45)	\$	(0.18)	\$	(0.07)	\$	(0.09)
Net Income	\$	1.78	\$	1.34	\$	1.41	\$	0.83	\$	0.88
Diluted EPS: (B)	d.	1.70	ф	1.70	ф	1.50	ф	0.00	ф	0.00
Income From Continuing Operations	\$	1.79	\$	1.78	\$	1.58	\$	0.89	\$	0.96
Loss From Discontinued Operations	\$	(0.03)	\$	(0.45)	\$	(0.18)	\$	(0.06)	\$	(0.09)
Net Income	\$	1.76	\$	1.33	\$	1.40	\$	0.83	\$	0.87
Dividends Per Common Share	\$	0.05	\$	0.05	\$	0.05	\$	0.05	\$	0.05
Tangible Book Value Per Common Share (period end) (C)	\$	26.60	\$	24.89	\$	22.86	\$	27.72	\$	26.86
Stock Price Per Common Share (period end)	\$	39.55	\$	40.30	\$	41.41	\$	38.34	\$	35.73
Total Market Capitalization (period end)	\$	17,900	\$	18,228 452.3	\$	18,713 451.9	\$	17,268 450.4	\$	16,064 449.6
Common Shares Outstanding (period end) Shares Used to Compute Basic EPS		452.6 452.5		452.1		451.9		450.4		449.4
Shares Used to Compute Diluted EPS		456.6		456.4		455.4		454.9		453.7
-		430.0	_	430.4	_	433.4	_	434.9	_	433.7
Reported Balance Sheet Statistics (period average)	<b>c</b> r	120 207	d'	120 202	<b>c</b>	124 200	ď	04.722	ď	00.354
Average Loans Held for Investment	\$ \$	126,307 172,473	\$ \$	128,203 174,650	\$ \$	134,206 181,881	\$ \$	94,732 143,663	\$ \$	99,354 145,280
Average Earning Assets Total Average Assets	\$	196,586	\$	199,329	\$	207,207	\$	169,856	\$	173,428
Average Interest Bearing Deposits	\$	104,186	\$	104,163	\$	104,018	\$	101,144	\$	103,105
Total Average Deposits	\$	118,255	\$	118,484	\$	117,530	\$	114,598	\$	115,882
Average Equity	\$	25,307	\$	24,526	\$	23,681	\$	26,518	\$	26,002
Return on Average Assets (ROA)	Ψ	1.66%	Ψ	1.63%	Ψ	1.39%	Ψ	0.95%	Ψ	1.01%
Return on Average Equity (ROE)		12.93%		13.24%		12.16%		6.09%		6.72%
Return on Average Tangible Common Equity (D)		28.95%		30.97%		29.98%		13.02%		14.75%
Reported Balance Sheet Statistics (period end)		20.55		30.37	_	20.00	_	15.0270	_	1111070
Loans Held for Investment	\$	126,334	\$	127,140	\$	130,115	\$	90,619	\$	96,714
Total Assets (E)	\$	196,928	\$	197,485	\$	200,691	\$	169,622	\$	168,433
Interest Bearing Deposits	\$	104,741	\$	103,172	\$	104,013	\$	102,370	\$	101,769
Total Deposits	\$	119,212	\$	117,331	\$	117,787	\$	115,809	\$	114,504
Tangible Assets <sup>(E)</sup> (F)	\$	182,904	\$	183,474	\$	186,647	\$	155,516	\$	154,316
Tangible Common Equity (TCE) (E) (G)	\$	12,037	\$	11,259	\$	10,330	\$	12,483	\$	12,075
Tangible Common Equity to Tangible Assets Ratio (E) (H)	,	6.58%		6.14%		5.53%	-	8.03%		7.82%
Performance Statistics (Reported) Quarter over Quarter									_	
Net Interest Income Growth		0%		(4)%		65%		(3)(5)%	n n	3(5)%
Non- Interest Income Growth		12%		(24)%		(25)%		(9)(5)%		26(5)%
Revenue Growth		3%		(9)%		27%		(5)(5)%		12(5)%
Net Interest Margin		7.21%		7.09%		7.10%		5.44%		5.52%
Revenue Margin		9.31%		8.94%		9.43%		9.37%		9.80%
Risk-Adjusted Margin (I)		5.78%		5.01%		4.99%		6.07%		6.69%
Non-Interest Expense as a % of Average Loans Held for										
Investment (annualized)		6.32%		6.24%		5.50%		8.23%		7.25%
Efficiency Ratio (J)		49.70%		51.23%		43.06%		56.92%		49.92%
Asset Quality Statistics (Reported) (6)										
Allowance	\$	6,175	\$	6,799	\$	7,752	\$	4,127	\$	4,513
Allowance as a % of Reported Loans Held for Investment		4.89%		5.35%		5.96%		4.55%		4.67%
Net Charge-Offs	\$	1,522	\$	1,717	\$	2,018	\$	1,185	\$	1,128
Net Charge-Off Rate		4.82%		5.36%		6.02%		5.00%		4.54%
30+ day performing delinquency rate		3.71%		3.81%		4.22%		4.13%		4.12%
Full-time equivalent employees (in thousands)		25.7		25.7		25.9		25.9		26.0
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<sup>\*</sup> Effective January 1, 2010, Capital One prospectively adopted two new accounting standards that resulted in the consolidation of the majority of the Company's credit card securitization trusts. The adoption of these new accounting standards resulted in the addition of approximately \$41.9 billion of assets, consisting primarily of credit card loan receivables, and a reduction of \$2.9 billion in stockholders' equity as of January 1, 2010. As the new accounting standards were adopted prospectivley, prior period results have not been adjusted. See the accompanying schedule "Impact of Adopting New Accounting Guidance." While the adoption of these new accounting standards has a significant impact on the comparability of the Company's GAAP financial results prior to and subsequent to adoption, the Company's reported GAAP results afte r adoption are now comparable to the prior "managed" results.

#### CAPITAL ONE FINANCIAL CORPORATION (COF) FINANCIAL & STATISTICAL SUMMARY MANAGED BASIS \* (for 2009 data)

(in millions, except per share data and as noted) (unaudited)		2010 Q3		2010 Q2		2010 Q1		2009 Q4		2009 Q3
Earnings										
Net Interest Income	\$	3,109	\$	3,097	\$	3,228	\$	3,170	\$	3,212
Non-Interest Income (1)(7)	\$	907	\$	807	\$	1,061(8)	\$	1,199	\$	1,373
Total Revenue (2)	\$	4,016	\$	3,904	\$	4,289	\$	4,369	\$	4,585
Provision for Loan and Lease Losses	\$	867	\$	723	\$	1,478	\$	1,847	\$	2,200
Marketing Expenses	\$	250	\$	219	\$	180	\$	188	\$	104
Restructuring Expenses (3)	\$	-	\$	-	\$	-	\$	32	\$	26
Operating Expenses (4)	\$	1,746	\$	1,781	\$	1,667	\$	1,728	\$	1,672
Income Before Taxes	\$	1,153	\$	1,181	\$	964	\$	574	\$	583
Effective Tax Rate		29.1%		31.2%		25.3%		29.6%		25.0%
Income From Continuing Operations, Net of Tax	\$	818	\$	812	\$	720	\$	404	\$	437
Loss From Discontinued Operations, Net of Tax (7)	\$	(15)	\$	(204)	\$	(84)	\$	(28)	\$	(43)
Net Income	\$	803	\$	608	\$	636	\$	376	\$	394
Net Income Available to Common Shareholders (A)	\$	803	\$	608	\$	636	\$	376	\$	394
Common Share Statistics										
Basic EPS: (B)										
Income From Continuing Operations	\$	1.81	\$	1.79	\$	1.59	\$	0.90	\$	0.97
Loss From Discontinued Operations	\$	(0.03)	\$	(0.45)	\$	(0.18)	\$	(0.07)	\$	(0.09)
Net Income	\$	1.78	\$	1.34	\$	1.41	\$	0.83	\$	0.88
Diluted EPS: (B)										
Income From Continuing Operations	\$	1.79	\$	1.78	\$	1.58	\$	0.89	\$	0.96
Loss From Discontinued Operations	\$	(0.03)	\$	(0.45)	\$	(0.18)	\$	(0.06)	\$	(0.09)
Net Income	\$	1.76	\$	1.33	\$	1.40	\$	0.83	\$	0.87
Dividends Per Common Share	\$	0.05	\$	0.05	\$	0.05	\$	0.05	\$	0.05
Tangible Book Value Per Common Share (period end) (C)	\$	26.60	\$	24.89	\$	22.86	\$	27.72	\$	26.86
Stock Price Per Common Share (period end)	\$	39.55	\$	40.30	\$	41.41	\$	38.34	\$	35.73
Total Market Capitalization (period end)	\$	17,900	\$	18,228	\$	18,713	\$	17,268	\$	16,064
Common Shares Outstanding (period end)		452.6		452.3		451.9		450.4		449.6
Shares Used to Compute Basic EPS		452.5		452.1		451.0		450.0		449.4
Shares Used to Compute Diluted EPS		456.6		456.4		455.4		454.9		453.7
Managed Balance Sheet Statistics (period average)										
Average Loans Held for Investment	\$	126,307	\$	128,203	\$	134,206	\$	138,184	\$	143,540
Average Earning Assets	\$	172,473	\$	174,650	\$	181,881	\$	183,899	\$	185,874
Total Average Assets	\$	196,586	\$	199,329	\$	207,207	\$	210,425	\$	214,655
Average Interest Bearing Deposits	\$	104,186	\$	104,163	\$	104,018	\$	101,144	\$	103,105
Total Average Deposits	\$	118,255	\$	118,484	\$	117,530	\$	114,598	\$	115,882
Average Equity	\$	25,307	\$	24,526	\$	23,681	\$	26,518	\$	26,002
Return on Average Assets (ROA)		1.66% 12.93%		1.63%		1.39%		0.77% 6.09%		0.81%
Return on Average Equity (ROE) Return on Average Tangible Common Equity <sup>(D)</sup>		28.95%		13.24% 30.97%		12.16% 29.98%		13.02%		6.72% 14.75%
		20.9370	_	30.97 70		29.9070		13.0270	_	14./370
Managed Balance Sheet Statistics (period end) Loans Held for Investment	\$	126 224	\$	127 140	\$	120 115	\$	136,803	\$	140,990
Total Assets (E)	\$ \$	126,334 196,928	\$	127,140 197,485	\$	130,115 200,691	\$	212,389	\$	209,684
									- 1	
Interest Bearing Deposits Total Deposits	\$ \$	104,741 119,212	\$	103,172 117,331	\$	104,013 117,787	\$	102,370 115,809	\$	101,769 114,504
Tangible Assets <sup>(E) (F)</sup>	\$	182,904	\$	183,474	\$	186,647	\$	198,283	\$	195,567
Tangible Common Equity (TCE) (E) (G)	\$	12,037	\$	11,259	\$	10,330	\$	12,483	\$	12,075
Tangible Common Equity to Tangible Assets Ratio (E) (H)	Ψ	6.58%	Ψ	6.14%	Ψ	5.53%	Ψ	6.30%	Ψ	6.17%
Performance Statistics (Managed) Quarter over Quarter		0.5070		0.11.70		3.3370	_	0.0070		0.17
Net Interest Income Growth (5)		0%		(4)%		2%		$(1)(5)^{\circ}$	<b>%</b>	9(5)%
Non-Interest Income Growth (5)		12%		(24)%		(12)%		(13)(5)		15(5)%
Revenue Growth (5)		3%		(9)%		(2)%		(5)(5)		11(5)%
Net Interest Margin		7.21%		7.09%		7.10%		6.90%		6.91%
Revenue Margin		9.31%		8.94%		9.43%		9.50%		9.87%
Risk-Adjusted Margin (I)		5.78%		5.01%		4.99%		4.74%		5.23%
Non-Interest Expense as a % of Average Loans Held for										
Investment (annualized)		6.32%		6.24%		5.50%		5.64%		5.02%
Efficiency Ratio (J)		49.70%		51.23%		43.06%		43.85%		38.74%
Asset Quality Statistics (Managed) (6)		,		_		-				
Net Charge-Offs	\$	1,522	\$	1,717	\$	2,018	\$	2,188	\$	2,155
Net Charge-Off Rate		4.82%		5.36%		6.02%		6.33%		6.00%
30+ day performing delinquency rate		3.71%		3.81%		4.22%		4.73%		4.55%
Full-time equivalent employees (in thousands)		25.7		25.7		25.9		25.9		26.0
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<sup>\*</sup>Prior to the adoption of the new consolidation accounting standards, management evaluated the Company and each of its lines of business results on a "managed" basis, which is a non-GAAP measure. With the adoption of the new consolidation accounting standards, the Company's reported results are comparable to the "managed" basis, which reflect the consolidation of the majority of the Company's credit card securitization trusts. The accompanying Exhibit "Reconciliation to GAAP Financial Measures" presents a reconciliation of the Company's non-GAAP "managed" results to its GAAP results for periods prior to January 1, 2010. See the accompanying schedule "Impact of Adopting New Accounting Guidance" for additional information on the impact of new accounting standards.

## CAPITAL ONE FINANCIAL CORPORATION (COF) FINANCIAL & STATISTICAL SUMMARY NOTES

- (1) Includes the impact from the change in fair value of retained interests, including the interest-only strips, which totaled \$6 million in Q3 2010, \$17 million in Q2 2010, \$(36) million in Q1 2010, \$55 million in Q4 2009 and \$37 million in Q3 2009.
- (2) In accordance with the Company's finance charge and fee revenue recognition policy, amounts billed but not included in revenue totaled: \$190 million in Q3 2010, \$261 million in Q2 2010, \$354 million in Q1 2010, \$490 million in Q4 2009 and \$517 million in Q3 2009.
- (3) The Company completed its 2007 restructuring initiative during 2009.
- (4) Includes core deposit intangible amortization expense of \$50 million in Q3 2010, \$50 million in Q2 2010, \$52 million in Q1 2010, \$54 million in Q4 2009 and \$56 million in Q3 2009 and integration costs of \$27 million in Q3 2010, \$22 million in Q2 2010, \$17 million in Q1 2010, \$22 million in Q4 2009 and \$11 million in Q3 2009.
- (5) Prior period amounts have been reclassified to conform with the current period presentation and adjusted to reflect purchase accounting refinements related to the acquisition of Chevy Chase Bank, FSB ("CCB").
- (6) The ratios excluding the impact of loans acquired as part of the CCB acquistion are as follows.

	 Q3 2010		Q2 2010	Q1 2010	 Q4 2009	Q3 2009
CCB period end acquired loan portfolio (in millions)						
(unaudited)	\$ 5,891	\$	6,381	\$ 6,799	\$ 7,251	\$ 7,885
CCB average acquired loan portfolio (in millions)						
(unaudited)	\$ 6,014	\$	6,541	\$ 7,037	\$ 7,512	\$ 8,029
Allowance as a % of loans held for investment,						
excluding CCB	5.12%	)	5.63%	6.29%	4.95%	5.08%
Net charge-off rate (GAAP), excluding CCB	5.06%	)	5.64%	6.35%	5.44%	4.94%
Net charge-off rate (Managed), excluding CCB	5.06%	)	5.64%	6.35%	6.70%	6.36%
30+ day performing delinquency rate (GAAP),						
excluding CCB	3.89%	)	4.01%	4.46%	4.49%	4.48%
30+ day performing delinquency rate (Managed),						
excluding CCB	3.89%	)	4.01%	4.46%	4.99%	4.82%

- (7) During Q3 2010, Q2 2010, Q1 2010, Q4 2009 and Q3 2009, the Company recorded charges of \$16 million, \$404 million, \$224 million, \$47 million and \$91 million, respectively, related to representation and warranty matters. A portion of this expense is included in Discontinued Operations and the remainder is included in Non-Interest Income.
- (8) During Q1 2010, certain mortgage trusts were deconsolidated based on the sale of interest-only bonds associated with the trusts. The net effect of the deconsolidation resulted in \$128 million of income which is included in non-interest income.

#### STATISTICS / METRIC CALCULATIONS

- (A) Consists of net income (loss) less dividends on preferred shares.
- (B) Calculated based on net income (loss) available to common shareholders.
- (C) Calculated based on tangible common equity divided by common shares outstanding, which is a non-GAAP measure. See page 4 for a reconciliation of our tangible common equity.
- (D) Calculated based on income from continuing operations divided by average tangible common equity, which is a non-GAAP measure. See page 4, *Reconciliation To GAAP Financial Measures* for a reconciliation of average equity to average tangible common equity.
- (E) Calculated based on continuing operations, except for Average Equity and Return on Average Equity (ROE), which are based on average stockholders' equity.
- (F) Consists of reported or managed assets less intangible assets and is a non-GAAP measure. See page 4, *Reconciliation To GAAP Financial Measures* for a reconciliation of this measure to the reported common equity ratio.
- (G) Consists of stockholders' equity, intangible assets and the related deferred tax liabilities.
- (H) Tangible Common Equity to Tangible Assets Ratio ("TCE Ratio") is a non-GAAP measure. See page 4, Reconciliation To GAAP Financial Measures for a reconciliation of this measure to the reported common equity ratio.
- (I) Calculated based on total revenue less net charge-offs divided by average earning assets, expressed as a percentage.
- (J) Calculated based on non-interest expense less restructuring expense divided by total revenue.

## CAPITAL ONE FINANCIAL CORPORATION REGULATORY AND NON-GAAP CAPITAL MEASURES

In addition to disclosing required regulatory measures, the Company also reports certain non-GAAP capital measures that management uses in assessing its capital adequacy. These measures include average tangible common equity, tangible common equity (TCE), TCE ratio, Tier 1 common equity and Tier 1 common equity ratio. The table below provides the details of the calculation of each of these measures. While these non-GAAP capital measures are widely used by investors, analysts and bank regulatory agencies to assess the capital position of financial services companies, they may not be comparable to similarly titled measures reported by other companies.

(dollars in millions)(unaudited)		2010 Q3*		2010 Q2*		2010 Q1*		2009 Q4		2009 Q3
Average Equity to Average Tangible Common Equity										
Average Equity	\$	25,307	\$	24,526	\$	23,681	\$	26,518	\$	26,002
Less: Average Intangible Assets (1)		(14,003)		(14,039)		(14,075)		(14,105)		(14,151)
Average Tangible Common Equity	\$	11,304	\$	10,487	\$	9,606	\$	12,413	\$	11,851
Period End Equity Tangible Common Equity										
Stockholders' Equity	\$	26,061	\$	25,270	\$	24,374	\$	26,589	\$	26,192
Less: Intangible Assets (1)		(14,024)		(14,011)		(14,044)		(14,106)		(14,117)
Period End Tangible Common Equity	\$	12,037	\$	11,259	\$	10,330	\$	12,483	\$	12,075
Tangible Assets										
Total Assets	\$	196,933	\$	197,489	\$	200,707	\$	169,646	\$	168,464
Less: Discontinued Operations Assets	•	(5)	•	(4)		(16)		(24)	•	(31)
Total Assets-Continuing Operations		196,928	_	197,485		200,691	_	169,622		168,433
Less: Intangible Assets (1)		(14,024)		(14,011)		(14,044)		(14,106)		(14,117)
Period End Tangible Assets	\$	182,904	\$	183,474	\$	186,647	\$	155,516	\$	154,316
TCE ratio (2)		6.58%		6.14%	)	5.53%		8.03%		7.82%
Reconciliation of Period End Assets to Tangible Assets on a Manager	ed Basis	s (for 2009)								
Total Assets	\$	196,933	\$	197,489	\$	200,707	\$	169,646	\$	168,464
Securitization Adjustment (3)		-		_				42,767		41,251
Total Assets on a Managed Basis		196,933	_	197,489		200,707		212,413		209,715
Less: Assets-Discontinued Operations		(5)		(4)		(16)		(24)		(31)
Total Assets-Continuing Operations		196,928		197,485		200,691		212,389		209,684
Less: Intangible Assets (1)		(14,024)		(14,011)		(14,044)		(14,106)		(14,117)
Period End Tangible Assets	\$	182,904	\$	183,474	\$	186,647	\$	198,283	\$	195,567
TCE ratio <sup>(2)</sup>		6.58%		6.14%	)	5.53%	)	6.30%		6.17%
Tier 1 Common Equity AND Tier 1 Capital										
Common Stockholders' Equity	\$	26,061	\$	25,270	\$	24,374	\$	26,589	\$	26,192
Less: Net Unrealized Gains (Losses) on Available-For-Sale Securities (7)		580		661		319		200		230
Less: Accumulated Net Gains (Losses) on Cash Flow Hedges (7)		(79)		(73)		(80)		(92)		(127)
Less: Disallowed Goodwill and Other Intangibles		13,993		14,023		14,078		14,125		14,103
Less: Disallowed DeferredTtax Assets		1,326		1,977		2,183		-		-
Less: Other		2		2		1		9		(20)
Tier 1 Common Equity		10,239		8,680		7,873		12,347		12,006
Tier 1 Restricted Core Capital Items <sup>(4)</sup>		3,636		3,637	_	3,638	_	3,642		2,641
Total Tier 1 Capital	\$	13,875	\$	12,317	\$	11,511	\$	15,989	\$	14,647
Risk-Weighted Assets	\$	124,431	\$	124,038	\$	120,330	\$	116,309	\$	123,227
Tier 1 Common Equity Ratio: <sup>(5) (6)</sup>		8.23%		7.00%	)	6.54%		10.62%		9.74%
Tier 1 Risk Based Captial Ratio (5) (8)		11.15%		9.93%	)	9.57%	)	13.75%		11.89%

- (1) Includes impact from related deferred taxes.
- (2) Calculated based on tangible common equity divided by tangible assets.
- (3) Adjustments to our GAAP results to reflect loans that have been securitized and sold as though the loans remained on our consolidated balance sheet.
- (4) Consists primarily of trust preferred sercurities.
- (5) Ratios as of the end of Q3 2010 are preliminary.
- (6) Calculated based on Tier 1 common equity divided by risk-weighted assets.
- (7) Amounts are net of Tax impacts.
- (8) Calculated based on Tier 1 capital divided by risk-weighted assets.

<sup>\*</sup> In addition to analyzing the Company's results on a reported basis, management previously evaluated Capital One's results on a "managed" basis, which consisted of non-GAAP financial measures. Capital One's managed results reflected the Company's reported results, adjusted to reflect the consolidation of the majority of the Company's credit securitization trusts. Because of the January 1, 2010, adoption of the new consolidation accounting standards, the Company's consolidated reported results subsequent to January 1,

2010 are comparable to its "managed" results. The accompanying Exhibit "Reconciliation to GAAP Financial Measures" presents a reconciliation of the Company's non-GAAP "managed" results to its GAAP results for periods prior to January 1, 2010.

## Capital One Financial Corporation Impact of Adopting New Accounting Guidance

#### **Consolidation of VIEs**

(dollars in millions)(unaudited)	Bala	pening ince Sheet ary 1, 2010	Co	VIE onsolidation Impact	ing Balance Sheet cember 31, 2009
Assets:					
Cash and due from banks	\$	12,683	\$	3,998	\$ 8,685
Loans held for investment		138,184		47,565	90,619
Allowance for loan and lease losses		(8,391)		(4,264)(2)	 (4,127)
Net loans held for investment		129,793		43,301	86,492
Accounts receivable from securitizations		166		(7,463)	7,629
Other assets		68,869(1)		2,029	66,840
Total assets		211,511		41,865	169,646
Liabilities:					-
Securitization liability		48,300		44,346	3,954
Other liabilities		139,561		458	139,103
Total liabilities		187,861		44,804	143,057
Stockholders' equity		23,650		(2,939)(2)	26,589
Total liabilities and stockholders' equity	\$	211,511	\$	41,865	\$ 169,646

#### Allocation of the Allowance by Segment

(dollars in millions)(unaudited)	January 1, 2010	Consolidation Impact	December 31, 2009
Domestic credit card	\$ 5,590	\$ 3,663 <sub>(2)</sub>	\$ 1,927
International credit card	727	528	199
Total credit card	6,317	4,191	2,126
Commercial and multi-family real estate	471	-	471
Middle market	131	-	131
Specialty lending	90	-	90
Total commercial lending	692	-	692
Small ticket commercial real estate	93	-	93
Total commercial banking	785		785
Automobile	665	-	665
Mortgage (includes all new CCB originations)	248	73 <sub>(3)</sub>	175
Other retail	236	<b>-</b> `´	236
Total consumer banking	1,149	73	1,076
Other	140	-	140
Total company	\$ 8,391	\$ 4,264	\$ 4,127

- (1) Included within the "Other assets" line item is a deferred tax asset of \$3.9 billion, of which \$1.6 billion related to the January 1, 2010, adoption of the new consolidation accounting standards.
- (2) An adjustment of \$34 million to retained earnings and the allowance for loan and lease losses was made in the second quarter of 2010 for the impact of impairment on consolidated loans accounted for troubled debt restructurings. These adjustments are not reflected in the above table.
- (3) \$73 million of the reduction in the allowance for the first quarter of 2010 is associated with the deconsolidation of certain mortgage trusts. This reduction in the allowance is recorded in non-interest income.

#### CAPITAL ONE FINANCIAL CORPORATION

#### **Consolidated Statements of Income**

(in millions, except per share data)(unaudited)

		ember 30, 2010	Thre	ee Months Ended June 30, 2010		ember 30,	Sep	Nine Mon tember 30, 2010	Sep	ded etember 30, 2009 <sup>(1)</sup>
Interest Income:										
Loans held for investment, including past-due fees	\$	3,447	\$	3,476	\$	2,220	\$	10,582	\$	6,649
Investment securities		347		342		399		1,037		1,206
Other		21		17		83		60		214
Total interest income		3,815		3,835		2,702		11,679		8,069
Interest Expense:										
Deposits		358		368		479		1,125		1,666
Securitized debt		191		212		63		644		228
Senior and subordinated notes		72		72		74		211		189
Other borrowings	_	85	_	86		81		265		243
Total interest expense		706	_	738		697		2,245		2,326
Net interest income		3,109		3,097		2,005		9,434		5,743
Provision for loan and lease losses		867	_	723		1,173		3,069		3,386
Net interest income after provision for loan and lease losses		2,242		2,374		832		6,365		2,357
Non-Interest Income:										
Servicing and securitizations		9		21		721		(6)		1,537
Service charges and other customer-related fees		496		496		496		1,577		1,494
Interchange		346		333		123		991		389
Net other-than-temporary impairment losses recognized in earnings Other		(1) 57		(26) (17)		(11) 224		(59) 272		(22) 476
Total non-interest income		907		807	_	1,553		2,775		3,874
Non-Testament Programme										
Non-Interest Expense:		641		650		648		1,937		1,837
Salaries and associate benefits  Marketing		250		219		104		650		400
Communications and data processing		178		164		176		512		569
Supplies and equipment		129		129		123		381		370
Occupancy		135		117		114		371		329
Restructuring expense (2)		-		-		26		-		87
Other		663		721		611		1,992		1,877
Total non-interest expense		1,996		2,000		1,802		5,843		5,469
Income from continuing operations before income taxes	_	1,153	_	1,181		583		3,297		762
Income tax provision		335		369		146		948		179
Income from continuing operations, net of tax		818		812		437		2,349		583
Loss from discontinued operations, net of tax		(15)		(204)		(43)		(303)		(75)
Net income	\$	803	\$	608	\$	394	\$	2,046	\$	508
Preferred stock dividends		-		-		-		· -		(564)
Net income (loss) available to common shareholders	\$	803	\$	608	\$	394	\$	2,046	\$	(56)
Basic earnings per common share:										
Income (loss) from continuing operations	\$	1.81	\$	1.79	\$	0.97	\$	5.19	\$	0.04
Loss from discontinued operations		(0.03)		(0.45)		(0.09)		(0.66)		(0.18)
Net Income (loss) per common share	\$	1.78	\$	1.34	\$	0.88	\$	4.53	\$	(0.13)
Diluted earnings per common share:										
Income (loss) from continuing operations	\$	1.79	\$	1.78	\$	0.96	\$	5.15	\$	0.04
Loss from discontinued operations		(0.03)		(0.45)		(0.09)		(0.66)		(0.18)
Net Income (loss) per common share	\$	1.76	\$	1.33	\$	0.87	\$	4.49	\$	(0.13)
			_							
Dividends paid per common share	\$	0.05	\$	0.05	\$	0.05	\$	0.15	\$	0.48

<sup>(1)</sup> Certain prior period amounts have been revised to conform to the current period presentation.

<sup>(2)</sup> The Company completed its 2007 restructuring initiative during 2009.

#### CAPITAL ONE FINANCIAL CORPORATION

#### **Consolidated Balance Sheets**

(in millions)(unaudited)

Asserts         Cash and fuer from banks         \$,2,015         \$,104         \$,2,75         \$,104         \$,603 <t< th=""><th></th><th>Sept</th><th>As of ember 30 2010</th><th>As of December 2009 <sup>(1)</sup></th><th></th><th>Se</th><th>As of ptember 30 2009 (1)</th></t<>		Sept	As of ember 30 2010	As of December 2009 <sup>(1)</sup>		Se	As of ptember 30 2009 (1)
Interest-barding deposits with banks         2,391         5,045         56.2         55.2         55.2         55.2         54.2         55.2         54.2		dt.	2.015	ф	2 100	¢.	2.710
Eeder launds sold and repurchase agreements         536         542         545           Cash and cash quivalents         4,942         8,665         4,172           Restricted cash for securitization investors         2,666         501         547           Investment in securities         39,265         38,303         37,603           Held to maturity, at anomized cost         39,26         38,901         37,777           Loss lated for investment in securities         39,26         38,901         37,777           Loss lated for investment in securitization investors         74,719         75,097         78,392           Restricted loans for securitization investors         126,334         90,619         92,012           Restricted loans for securitization investors         126,334         90,619         92,012           Restricted loans for securitization investors         126,334         90,619         92,012           Loss lated for investment         126,334         90,619         92,012           Loss pall for investment         126,334         90,619         92,011           Loss pall for investment         126,334         90,619         92,011           Loss pall for investment         126,334         90,619         92,011           Loss pall for sing		\$			-	\$	
Cash and cash equivalents	0 1			:			
Resired cash for securitization investories   1971   1972   197							
Investment in securities         39,926         38,30         37,693           Available for sale, at fair value         39,926         38,30         37,777           Loan levestment in securities         39,926         38,30         37,777           Loans held for investments         74,719         75,097         78,392           Loans held for investment, at amortized cost         51,615         15,522         18,322           Restricted loans held for investment         51,615         15,522         18,322           Total loans held for investment         (61,75)         (4,172         (4,513)           Net loans held for investment         120,139         86,492         92,201           Loars held for investment         120,139         86,492         92,201           Loans held for investment         120,139         86,492         92,201           Loans held for sale, at lower-of-cost-or-fair-value         127         7,28         4,34           Accounts receivable         127         7,28         4,34           Premise ad equipment, et         1,02         1,35         13,565         13,565           Other         1,155         9,34         1,35         13,565           Other         1,155         9,34         1	1			3			
Available for sale, at fair value         39,926         38,30         37,93           Held to maturity, at amortized cost         39,926         38,910         37,777           Loans beld for investment         39,926         38,910         37,777           Loans beld for investment         74,719         75,097         78,392           Restricted loans for securitization investors         51,615         15,522         18,322           Total loans held for investment         126,334         90,619         96,714           Less: Allowance for loan and lease losses         (6,175)         (4,127)         (4,513)           Net loans held for investment         120,159         86,492         92,201           Loans held for investment sequenced cover of cover of a cover of cover of a cover of cover of cover of cover of cover of cover of a cover of cover of a cover of cover of a cover of cover of cover of a cover of cover of a cover of cover of cover of a cover of cover of a cover of cover of cover of a cover of cover of a cover of cover o			2,686		501		547
Held to maturity, at amortized cost			20.026	24	0.000		27.602
Total investment in securities         39,926         38,910         37,777           Loans held for investment:         74,719         75,097         78,392           Restricted loans feld for investment in securitization investors         51,615         15,522         18,322           Restricted loans for securitization investors         126,334         90,619         96,714           Total cloans held for investment         120,159         64,92         92,011           Less: Allowance for loan and lease losses         (6,17)         4,127         (4,513)           Net loans held for investment         120,159         66,492         92,011           Loans held for sele, at lower-of-cost-or-fair-value         120,159         66,492         92,011           Loans held for investment         2,772         7,728         64,382           Premises and equipment, at the contract receivable from securitizations         1,025         936         911           Goodwill         13,593         13,596         13,596         13,596           Other         1,594         1,594         1,594         1,684           Total assets         \$ 196,933         1,696         1,684         1,696         1,684           Customer deposits         \$ 19,093         9,498 <t< td=""><td>•</td><td></td><td>39,926</td><td>38</td><td>*</td><td></td><td></td></t<>	•		39,926	38	*		
Loanseld for investment:         74,719         75,097         78,392           Unsecuritized loans for securitization investors         31,615         15,522         18,322           Total loans held for investment         126,334         90,619         96,714           Less: Allowance for loan and lease loses         (6,175)         (4,127)         (4,513)           Net loans held for investment         120,159         86,492         92,201           Loans held for sale, at lower-of-cost-or-fair-value         197         268         141           Accounts receivable from securitizations         197         7,128         6,438           Premises and equipment, net         2,722         2,736         2,773           Interest receivable         13,593         13,596         13,565           Other         11,556         10,394         9,984           Total assets         \$ 16,933         \$ 16,646         \$ 13,666           Other         \$ 19,593         \$ 16,646         \$ 13,666           Other         \$ 19,593         \$ 16,646         \$ 14,629           Interest spayable         \$ 19,593         \$ 14,609         \$ 14,609           Securitized debt obligations         \$ 29,504         \$ 2,009         \$ 14,609	<u>.                                    </u>		-				
Unsecuritized loans for securitization investors         74,719         75,097         78,392           Restricted loans for securitization investors         51,615         15,525         16,322           Total loans held for investment         126,334         90,619         96,714           Less: Allowance for loan and lease losses         (6,175)         (4,127)         (45,13)           Net loans held for investment         120,19         86,422         92,201           Loans held for silvestment         197         26         14,14           Accounts receivable from securitizations         127         7,128         6,338           Premises and equipment, net         1,025         936         911           Goodwill         13,533         13,565         13,565           Other         11,525         10,344         9,084           Other         11,525         13,365         13,646           Other         11,525         13,365         13,565           Other         1,525         1,526         1,526           Other         2,524         2,527         1,526           Other         2,524         1,526         1,528           Child         2,524         2,528         1,528			39,926	38	8,910		37,777
Extertical loans for securitization investors         51,615         15,522         18,322           Total loans held for investment         126,334         90,619         96,714           Less: Allowance for loan and lease losses         (6,175)         (4,127)         (4,513)           Net loans held for investment         120,159         86,492         92,201           Loans held for sale, at lower-of-cost-or-fair-value         197         268         141           Accounts receivable from securitizations         127         7,128         6,438           Premises and equipment, net         2,722         2,736         2,773           Interest receivable         13,593         13,596         13,566           Other         11,556         10,334         9,984           Other         11,556         10,344         9,984           Total assets         \$ 196,933         \$ 169,646         \$ 168,464           Customer deposits         \$ 19,212         115,806         \$ 148,406           Securitized debt obligations         \$ 19,212         115,806         \$ 148,406           Customer deposits         \$ 94         \$ 1,602         \$ 14,602           Senior and subordinated notes         \$ 9,083         9,045         9,209 <t< td=""><td></td><td></td><td>= . = . 0</td><td>_</td><td></td><td></td><td><b>=</b>0.000</td></t<>			= . = . 0	_			<b>=</b> 0.000
Total loans held for investment         126,334         90,619         96,714           Less: Allowance for loan and lease losses         (6,175)         (4,127)         (4,536)           Net loans held for investment         120,159         86,492         92,201           Loans held for sale, at lower-of-cost-or-fair-value         197         268         141           Accounts receivable from securitizations         127         7,128         6,388           Premises and equipment, net         2,722         2,736         9,11           Goodwill         13,593         13,596         13,566           Other         11,556         10,304         9,984           Total assets         \$ 196,333         \$ 169,646         \$ 168,46           Customer deposits         \$ 196,333         \$ 169,648         \$ 168,46           Securitized debt obligations         29,504         3,954         4,608           Customer deposits         9,083         9,045         9,093           Securitize					-		
Less: Allowance for loan and lease losses         (6,175)         (4,127)         (4,513)           Net loans held for investment         120,59         86,492         92,01           Loans held for sale, at lower-of-cost-or-fair-value         197         2,68         144           Accounts receivable from securitizations         127         7,128         6,438           Premises and equipment, net         2,722         2,736         9,717           Interest receivable         1,025         9,36         9,115           Goodwill         13,593         13,596         13,595           Other         1,1556         10,33         13,596         136,565           Other         5,196,333         169,646         9,884         169,646         9,884           Total assets         \$ 196,333         169,646         \$ 168,446         \$ 1							
Net loans held for investment         120,159         86,492         92,201           Loans held for siake, at lower-of-cost-or-fair-value         197         268         144           Accounts receivable from securitizations         127         7,128         6,438           Premises and equipment, net         2,722         2,736         2,773           Interest receivable         10,255         936         911           Goodwill         13,593         13,595         13,565           Other         11,555         10,394         9,984           Total assets         \$ 196,933         \$ 169,646         \$ 168,464           Customer deposits         \$ 196,933         \$ 15,096         \$ 183           Customer deposits         \$ 29,04         \$ 5,099         \$ 583           Customer deposits         \$ 29,504         \$ 3,594         4,608           Customer deposits         \$ 29,504         \$ 3,594         4,608           Customer deposits         \$ 9,045         \$ 9,209         \$ 14,608           Customer deposits         \$ 9,045         \$ 9,209         \$ 9,209           Other debt         \$ 9,045         \$ 9,209         \$ 9,209           Other borrowings         \$ 7,205         \$ 5,807 <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td>					-		
Coans held for sale, at lower-of-cost-or-fair-value   197   268   141     Accounts receivable from securitizations   127   7,128   6,438     Premises and equipment, net   2,722   2,736   2,737     Interest receivable   1,025   936   911     Goodwill   13,593   13,596   13,565     Other   11,555   10,334   9,984     Total assets   196,933   169,646   5 168,464     Interest payable   1,962   115,809   148,464     Customer deposits   19,212   115,809   145,046     Customer deposits   19,212   115,809   145,046     Customer deposits   29,504   3,954   4,608     Customer deposits   29,504   3,954   4,608     Customer deposits   29,504   3,954   4,608     Customer deposits   947   1,140   1,621     Senior and subordinated notes   947   1,140   1,621     Senior and subordinated notes   9,083   9,045   9,209     Other borrowings   9,083   9,045   9,209     Other borrowings   9,083   9,045   9,209     Other labilities   14,829   17,060   16,727     Other labilities   1,095   14,357   142,727     Other liabilities   1,095   14,357   142,727     Other liabilities   1,095   18,955   18,958     Common stock   5 5 5 5 5 5 5 5 8,978     Common stock   19,059   18,955   18,928     Retained earnings and accumulated other comprehensive income   10,199   10,809   10,431     Less: Treasury stock, at cost   13,059   26,192     Total stockholders' equity   26,061   26,569   26,192     Total stockholders'							<u> </u>
Accounts receivable from securitizations         127         7,128         6,438           Premises and equipment, net         2,722         2,736         2,773           Interest receivable         10,25         936         911           Goodwill         13,593         13,596         13,565           Other         11,556         10,394         9,984           Total assets         \$ 196,933         \$ 169,464         \$ 168,464           **Customer deposits         \$ 146         \$ 509         \$ 533           Customer deposits         119,212         115,809         114,504           Securitized debt obligations         29,504         3,954         4,608           Other deposits         119,212         115,809         146,908           Securitized debt obligations         29,50         3,954         4,608           Other deposits         9,08         9,045         9,009           Securitized debt obligations         9,08         9,045         9,209           Securitized debt obligations         4,79         6,875         5,897           Total college and securities loaned or sold under agreements to repurchase         9,08         5,725         5,897           Securitized debt obligations			,	80	*		
Premises and equipment, net         2,722         2,736         2,773           Interest receivable         1,025         336         911           Goodwill         13,593         13,596         13,565           Other         11,556         10,394         9,984           Total assets         \$ 196,933         \$ 169,646         \$ 168,464           ***********************************	·						
Interest receivable							
Goodwill         13,593         13,596         13,505           Other         11,556         10,344         9,984           Total assets         \$ 196,933         \$ 169,646         \$ 168,464           Liabilites:           Interest payable         \$ 464         \$ 509         \$ 583           Customer deposits         119,212         115,809         114,504           Securitized debt obligations         29,504         3,954         4,608           Other debt         8         947         1,140         1,621           Senior and subordinated notes         9,083         9,045         9,209           Other borrowings         4,799         6,875         5,897           Total other debt         14,829         17,060         16,727           Other liabilities         6,863         5,725         5,850           Total liabilities         6,863         5,725         5,850           Total college Fequity:         170,872         143,057         142,272           Stockholders' Equity:         5         5         5         5           Paid-in capital, net         19,059         18,955         18,928           Retained earnings and accumulated other compreh	1 1 .						
Other         11,556         10,334         9,984           Total assets         \$ 196,933         \$ 169,646         \$ 168,464           Liabilities:           Interest payable         \$ 464         \$ 509         \$ 583           Customer deposits         119,212         115,809         14,508           Securitized debt obligations         29,504         3,954         4,608           Other debt:         947         1,140         1,621           Senior and subordinated notes         9,083         9,045         9,209           Other borrowings         4,799         6,875         5,897           Total other debt         14,829         17,000         16,727           Other liabilities         6,863         5,725         5,830           Total ibilities         5,805         143,057         142,272           Stockholders' Equity:           Common stock         5         5         5           Paid-in capital, net         19,059         18,955         18,928           Retained earnings and accumulated other comprehensive income         10,199         10,491         14,051           Less: Treasury stock, at cost         3,212         3,180         3,172							
Total assets         \$ 196,933         \$ 169,646         \$ 168,464           Liabilities:           Interest payable         \$ 464         \$ 509         \$ 583           Customer deposits         119,212         115,809         114,504           Securitized debt obligations         29,504         3,954         4,608           Other debt:         947         1,140         1,621           Senior and subordinated notes         9,083         9,045         9,209           Other borrowings         4,799         6,875         5,897           Total other debt         14,829         17,060         16,727           Other liabilities         6,863         5,725         5,850           Total liabilities         170,872         143,057         142,272           Stockholders' Equity:           Common stock         5         5         5           Paid-in capital, net         19,059         18,955         18,928           Retained earnings and accumulated other comprehensive income         10,199         10,809         10,431           Less: Treasury stock, at cost         3,202         3,180         3,172           Total stockholders' equity         26,601         26,509							
Liabilities:           Interest payable         \$ 464         \$ 509         \$ 583           Customer deposits         119,212         115,809         114,504           Securitized debt obligations         29,504         3,954         4,608           Other debt:         ************************************							
Interest payable         \$ 464         \$ 509         \$ 583           Customer deposits         119,212         115,809         114,504           Securitized debt obligations         29,504         3,954         4,608           Other debt:         8947         1,140         1,621           Senior and subordinated notes         9,083         9,045         9,209           Other borrowings         4,799         6,875         5,897           Total other debt         14,829         17,060         16,727           Other liabilities         6,863         5,725         5,850           Total liabilities         170,872         143,057         142,272           Stockholders' Equity:           Common stock         5         5         5           Paid-in capital, net         19,059         18,955         18,928           Retained earnings and accumulated other comprehensive income         10,199         10,809         10,431           Less: Treasury stock, at cost         3,202         (3,180)         3,172           Total stockholders' equity         26,569         26,589         26,192	Total assets	<u>\$</u>	196,933	\$ 169	9,646	\$	168,464
Interest payable         \$ 464         \$ 509         \$ 583           Customer deposits         119,212         115,809         114,504           Securitized debt obligations         29,504         3,954         4,608           Other debt:         8947         1,140         1,621           Senior and subordinated notes         9,083         9,045         9,209           Other borrowings         4,799         6,875         5,897           Total other debt         14,829         17,060         16,727           Other liabilities         6,863         5,725         5,850           Total liabilities         170,872         143,057         142,272           Stockholders' Equity:           Common stock         5         5         5           Paid-in capital, net         19,059         18,955         18,928           Retained earnings and accumulated other comprehensive income         10,199         10,809         10,431           Less: Treasury stock, at cost         3,202         (3,180)         3,172           Total stockholders' equity         26,569         26,589         26,192							
Customer deposits         119,212         115,809         114,504           Securitized debt obligations         29,504         3,954         4,608           Other debt:         Federal funds purchased and securities loaned or sold under agreements to repurchase         947         1,140         1,621           Senior and subordinated notes         9,083         9,045         9,209           Other borrowings         4,799         6,875         5,897           Total other debt         14,829         17,060         16,727           Other liabilities         6,863         5,725         5,850           Total liabilities         170,872         143,057         142,272           Stockholders' Equity:         5         5         5         5           Common stock         5         5         5           Paid-in capital, net         19,059         18,955         18,928           Retained earnings and accumulated other comprehensive income         10,199         10,809         10,431           Less: Treasury stock, at cost         (3,202)         (3,180)         (3,172)           Total stockholders' equity         26,661         26,589         26,192	Liabilities:						
Securitized debt obligations         29,504         3,954         4,608           Other debt:         Federal funds purchased and securities loaned or sold under agreements to repurchase         947         1,140         1,621           Senior and subordinated notes         9,083         9,045         9,209           Other borrowings         4,799         6,875         5,897           Total other debt         14,829         17,060         16,727           Other liabilities         6,863         5,725         5,850           Total liabilities         170,872         143,057         142,272           Stockholders' Equity:           Common stock         5         5         5           Paid-in capital, net         19,059         18,955         18,928           Retained earnings and accumulated other comprehensive income         10,199         10,809         10,431           Less: Treasury stock, at cost         (3,202)         (3,180)         (3,172)           Total stockholders' equity         26,061         26,589         26,192	Interest payable	\$	464	\$	509	\$	583
Other debt:         Federal funds purchased and securities loaned or sold under agreements to repurchase       947       1,140       1,621         Senior and subordinated notes       9,083       9,045       9,209         Other borrowings       4,799       6,875       5,897         Total other debt       14,829       17,060       16,727         Other liabilities       6,863       5,725       5,850         Total liabilities       170,872       143,057       142,272         Stockholders' Equity:         Common stock       5       5       5         Paid-in capital, net       19,059       18,955       18,928         Retained earnings and accumulated other comprehensive income       10,199       10,809       10,431         Less: Treasury stock, at cost       (3,202)       (3,180)       (3,172)         Total stockholders' equity       26,061       26,589       26,192	Customer deposits		119,212	115	5,809		114,504
Federal funds purchased and securities loaned or sold under agreements to repurchase       947       1,140       1,621         Senior and subordinated notes       9,083       9,045       9,209         Other borrowings       4,799       6,875       5,897         Total other debt       14,829       17,060       16,727         Other liabilities       6,863       5,725       5,850         Total liabilities       170,872       143,057       142,272         Stockholders' Equity:         Common stock       5       5       5         Paid-in capital, net       19,059       18,955       18,928         Retained earnings and accumulated other comprehensive income       10,199       10,809       10,431         Less: Treasury stock, at cost       (3,202)       (3,180)       (3,172)         Total stockholders' equity       26,061       26,589       26,192	Securitized debt obligations		29,504	,	3,954		4,608
Senior and subordinated notes         9,083         9,045         9,209           Other borrowings         4,799         6,875         5,897           Total other debt         14,829         17,060         16,727           Other liabilities         6,863         5,725         5,850           Total liabilities         170,872         143,057         142,272           Stockholders' Equity:           Common stock         5         5         5           Paid-in capital, net         19,059         18,955         18,928           Retained earnings and accumulated other comprehensive income         10,199         10,809         10,431           Less: Treasury stock, at cost         (3,202)         (3,180)         (3,172)           Total stockholders' equity         26,589         26,192	Other debt:						
Other borrowings         4,799         6,875         5,897           Total other debt         14,829         17,060         16,727           Other liabilities         6,863         5,725         5,850           Total liabilities         170,872         143,057         142,272           Stockholders' Equity:           Common stock         5         5         5           Paid-in capital, net         19,059         18,955         18,928           Retained earnings and accumulated other comprehensive income         10,199         10,809         10,431           Less: Treasury stock, at cost         (3,202)         (3,180)         (3,172)           Total stockholders' equity         26,589         26,192							
Total other debt         14,829         17,060         16,727           Other liabilities         6,863         5,725         5,850           Total liabilities         170,872         143,057         142,272           Stockholders' Equity:           Common stock         5         5         5           Paid-in capital, net         19,059         18,955         18,928           Retained earnings and accumulated other comprehensive income         10,199         10,809         10,431           Less: Treasury stock, at cost         (3,202)         (3,180)         (3,172)           Total stockholders' equity         26,589         26,192							
Other liabilities         6,863         5,725         5,850           Total liabilities         170,872         143,057         142,272           Stockholders' Equity:           Common stock         5         5         5           Paid-in capital, net         19,059         18,955         18,928           Retained earnings and accumulated other comprehensive income         10,199         10,809         10,431           Less: Treasury stock, at cost         (3,202)         (3,180)         (3,172)           Total stockholders' equity         26,589         26,192	Other borrowings				_		
Stockholders' Equity:         170,872         143,057         142,272           Common stock         5         5         5           Paid-in capital, net         19,059         18,955         18,928           Retained earnings and accumulated other comprehensive income         10,199         10,809         10,431           Less: Treasury stock, at cost         (3,202)         (3,180)         (3,172)           Total stockholders' equity         26,061         26,589         26,192	Total other debt		14,829				16,727
Stockholders' Equity:           Common stock         5         5         5           Paid-in capital, net         19,059         18,955         18,928           Retained earnings and accumulated other comprehensive income         10,199         10,809         10,431           Less: Treasury stock, at cost         (3,202)         (3,180)         (3,172)           Total stockholders' equity         26,061         26,589         26,192	Other liabilities		6,863		5,725		5,850
Common stock         5         5         5           Paid-in capital, net         19,059         18,955         18,928           Retained earnings and accumulated other comprehensive income         10,199         10,809         10,431           Less: Treasury stock, at cost         (3,202)         (3,180)         (3,172)           Total stockholders' equity         26,061         26,589         26,192	Total liabilities		170,872	143	3,057		142,272
Paid-in capital, net       19,059       18,955       18,928         Retained earnings and accumulated other comprehensive income       10,199       10,809       10,431         Less: Treasury stock, at cost       (3,202)       (3,180)       (3,172)         Total stockholders' equity       26,061       26,589       26,192	Stockholders' Equity:						
Retained earnings and accumulated other comprehensive income         10,199         10,809         10,431           Less: Treasury stock, at cost         (3,202)         (3,180)         (3,172)           Total stockholders' equity         26,061         26,589         26,192	Common stock		5		5		5
Less: Treasury stock, at cost       (3,202)       (3,180)       (3,172)         Total stockholders' equity       26,061       26,589       26,192			19,059	18	8,955		18,928
Total stockholders' equity         26,061         26,589         26,192	Retained earnings and accumulated other comprehensive income		10,199	10	0,809		10,431
• •	Less: Treasury stock, at cost		(3,202)	(	3,180)		(3,172)
Total liabilities and stockholders' equity         \$ 196,933         \$ 169,646         \$ 168,464	Total stockholders' equity		26,061	20	6,589		26,192
	Total liabilities and stockholders' equity	\$	196,933	\$ 169	9,646	\$	168,464

 $<sup>(1) \</sup> Certain \ prior \ period \ amounts \ have \ been \ revised \ to \ conform \ to \ the \ current \ period \ presentation.$ 

#### CAPITAL ONE FINANCIAL CORPORATION

Statements of Average Balances, Income and Expense, Yields and Rates  $^{(1)}$ 

(dollars in millions)(unaudited)

		Q	uarter E	2nded 09/30/1	0		Q	uarter	Ended 06/30/10			Qu	arter E	Inded 09/30/09	3)
GAAP Basis		Average Balance		ncome/ xpense	Yield/ Rate		Average Balance		Income/ Expense	Yield/ Rate		Average Balance		Income/ Expense	Yield/ Rate
Interest-earning assets:															
Loans held for investment	\$	126,307	\$	3,447	10.92%	\$	128,203	\$	3,476	10.85%	\$	99,354	\$	2,220	8.94%
Investment securities (2)		39,872		347	3.48%		39,022		342	3.51%		37,377		399	4.27%
Other		6,294		21	1.33%	_	7,425		17	0.92%	_	8,549		83	3.88%
Total interest-earning assets	\$	172,473	\$	3,815	<u>8.85</u> %	\$	174,650	\$	3,835	8.78%	\$	145,280	\$	2,702	7.44%
Interest-bearing liabilities:															
Interest-bearing deposits															
NOW accounts	\$	11,333	\$	10	0.35%	\$	11,601	\$	10	0.34%	\$	10,419	\$	13	0.50%
Money market deposit accounts Savings accounts		43,260 22,572		104 49	0.96% 0.87%		42,127 21,017		99 44	0.94% 0.84%		36,037 12,266		96 23	1.07% 0.75%
Other consumer time deposits		18,726		133	2.84%		20,744		150	2.89%		32,076		248	3.09%
Public fund CD's of \$100,000 or		10,720		133	2.0470		20,744		130	2.0370		32,070		240	3.0370
more		220		1	1.82%		240		1	1.67%		1,061		3	1.13%
CD's of \$100,000 or more		7,256		59	3.25%		7,601		63	3.32%		9,764		93	3.81%
Foreign time deposits		819		2	0.98%		833		1	0.48%		1,482		3	0.81%
Total interest-bearing deposits	\$	104,186	\$	358	1.37%	\$	104,163	\$	368	1.41%	\$	103,105	\$	479	1.86%
Senior and subordinated notes		8,677		72	3.32%		8,760		72	3.29%		9,554		74	3.10%
Other borrowings		6,483 30,750		85 191	5.24% 2.48%		6,375 35,248		86 212	5.40% 2.41%		8,553 4,928		81 63	3.79% 5.11%
Securitization liability	¢.	,	\$	706	1.88%	¢	154,546	\$		1.91%	¢	126,140	\$	697	
Total interest-bearing liabilities	<u>ə</u>	150,096	<b>3</b>	/00	1.88%	Ф	154,546	Э	738	1.91%	<u>a</u>	120,140	Э	697	2.21%
Net interest spread					6.97%					6.87%					5.23%
										_					_
Interest income to average interest-earning assets					8.85%					8.78%					7.44%
Interest expense to average interest-					1 C40/					1.69%					1.92%
earning assets Net interest margin					1.64% 7.21%					7.09%					5.52%
ivet interest margin					7.21/0					7.05/0				-	3.32 /0
Managed Basis*															
Interest-earning assets:															
Loans held for investment	\$	126,307	\$	3,447	10.92%	\$	128,203	\$	3,476	10.85%	\$	143,540	\$	3,750	10.45%
Investment securities (2)		39,872		347	3.48%		39,022		342	3.51%		37,377		399	4.27%
Other	¢	6,294	¢	21 3,815	1.33% 8.85%	¢	7,425 174,650	¢	17 3,835	0.92%	¢	4,957 185,874	¢	4,167	1.45% 8.97%
Total interest-earning assets	\$	172,473	\$	3,815	8.85%	<b>3</b>	1/4,650	\$	3,835	8.78%	<b>3</b>	185,874	\$	4,16/	8.9/%
Interest-bearing liabilities:															
Interest-bearing deposits															
NOW accounts	\$	11,333	\$	10	0.35%		11,601		10	0.34%	\$	10,419	\$	13	0.50%
Money market deposit accounts		43,260		104	0.96%		42,127		99 44	0.94% 0.84%		36,037		96 23	1.07%
Savings accounts Other consumer time deposits		22,572 18,726		49 133	0.87% 2.84%		21,017 20,744		150	2.89%		12,266 32,076		248	0.75% 3.09%
Public fund CD's of \$100,000 or		10,720		155	2.0470		20,744		150	2.0370		32,070		240	5.0570
more		220		1	1.82%		240		1	1.67%		1,061		3	1.13%
CD's of \$100,000 or more		7,256		59	3.25%		7,601		63	3.32%		9,764		93	3.81%
Foreign time deposits		819		2	0.98%	_	833		1	0.48%		1,482		3	0.81%
Total interest-bearing deposits	\$	104,186	\$	358	1.37%	\$	104,163	\$	368	1.41%	\$	103,105	\$	479	1.86%
Senior and subordinated notes Other borrowings		8,677 6,483		72 85	3.32% 5.24%		8,760 6,375		72 86	3.29% 5.40%		9,554 8,553		74 81	3.10% 3.79%
Securitization liability		30,750		191	2.48%		35,248		212	2.41%		46,179		320	2.77%
Total interest-bearing liabilities	\$	150,096	\$	706	1.88%	\$	154,546	\$	738	1.91%	\$	167,391	\$	954	2.28%
Total interest-bearing natimites	Ψ	130,030	Ψ	700	1.00/0	Ψ	134,340	Ψ	730	1.51/0	Ψ	107,331	Ψ	334	2.20/0
Net interest spread					6.97%					6.87%					6.69%
Interest income to average interest-earning															
assets					8.85%					8.78%					8.97%
Interest expense to average interest-					1 640/					1.69%					2.05%
earning assets Net interest margin					1.64% 7.21%					7.09%					6.91%
ivet interest margin					/.21%					7.09%				:	0.91%

- (1) Reflects amounts based on continuing operations.
- (2) Consists of available-for-sale and held-to-maturity securities.
- (3) Certain prior period amounts have been revised to conform to the current period presentation.

<sup>\*</sup> Prior to the adoption of the new consolidation accounting standards, management evaluated the Company and each of its lines of business results on a "managed" basis. With the adoption of the new consolidation accounting standards, the Company's reported results are comparable to the "managed" basis which now reflect the consolidation of the majority of the Company's credit card securitization trusts. The accompanying Exhibit "Reconciliation to GAAP Financial Measures" presents a reconciliation of the Company's non-GAAP "managed" results to its reported results for periods prior to January 1, 2010.

#### CAPITAL ONE FINANCIAL CORPORATION (COF) LENDING INFORMATION AND STATISTICS MANAGED BASIS <sup>(1)</sup>

(Dollars in millions) (unaudited)		2010 Q3		2010 Q2		2010 Q1		2009 Q4	2009 Q3		
Period end loans held for investment											
Domestic credit card	\$	53,839	\$	54,628	\$	56,228	\$	60,300	\$	61,892	
International credit card		7,487	_	7,269		7,578		8,224		8,477	
Total Credit Card	\$	61,326	\$	61,897	\$	63,806	\$	68,524	\$	70,369	
Commercial and multifamily real estate	\$	13,383 10,456	\$	13,580	\$	13,618 10,310	\$	13,843 10,062	\$	13,978 10,023	
Middle market Specialty lending		3,813		10,203 3,815		3,619		3,555		3,399	
Total Commercial Lending	\$	27,652	\$	27,598	\$	27,547	\$	27,460	\$	27,400	
Small-ticket commercial real estate	Ψ	1,890	Ψ	1,977	Ψ	2,065	Ψ	2,153 <sub>(7)</sub>	Ψ	2,413	
Total Commercial Banking	\$	29,542	\$	29,575	\$	29,612	\$	29,613	\$	29,813	
Automobile	\$	17,643	\$	17,221	\$	17,446	\$	18,186	\$	19,295	
Mortgages		12,763		13,322		13,967		14,893		15,639	
Retail banking		4,591	ф	4,770	Ф	4,970	Ф	5,135	ф	5,215	
Total Consumer Banking	\$	34,997	\$	35,313	\$	36,383	\$	38,214	\$	40,149	
Other loans (2)	<u>\$</u> \$	469	\$	470	\$	464	\$	452	\$	659	
Total  Average loans held for investment	\$	126,334	\$	127,255	\$	130,265	\$	136,803	<u>a</u>	140,990	
Ü											
Domestic credit card	\$	54,049	\$	55,252	\$	58,108	\$	60,443	\$	63,299	
International credit card	Φ.	7,342	ď	7,427	¢	7,814	d.	8,300	d.	8,609	
Total Credit Card	<u>\$</u> \$	61,391 13,411	\$	62,679	\$	65,922	\$	68,743	\$	71,908 13,938	
Commercial and multifamily real estate  Middle market	\$	13,411	\$	13,543 10,276	\$	13,716 10,324	\$	13,926 10,052	\$	9,911	
Specialty lending		3,715		3,654		3,609		3,535		3,753	
Total Commercial Lending	\$	27,478	\$	27,473	\$	27,649	\$	27,513	\$	27,602	
Small-ticket commercial real estate	•	1,957		2,060	_	2,074	_	2,354		2,471	
Total Commercial Banking	\$	29,435	\$	29,533	\$	29,723	\$	29,867	\$	30,073	
Automobile	\$	17,397	\$	17,276	\$	17,769	\$	18,768	\$	19,636	
Mortgages		13,024		13,573		15,434		15,170		15,925	
Retail banking		4,669		4,811		5,042		5,176		5,515	
Total Consumer Banking	\$	35,090	\$	35,660	\$	38,245	\$	39,114	\$	41,076	
Other loans (2)	\$	475	\$	463	\$	489	\$	460	\$	483	
Total	\$	126,391	\$	128,335	\$	134,379	\$	138,184	\$	143,540	
Net charge-off rates  Domestic credit card		0.220/		0.400/		10.400/		0.500/		0.640/	
International credit card		8.23% 7.60%		9.49% 8.38%		10.48% 8.83%		9.59% 9.52%		9.64% 9.19%	
Total Credit Card		8.16%		9.36%		10.29%	_	9.58%		9.59%	
Commercial and multifamily real estate (3)		1.78%		1.17%	_	1.45%		3.02%		1.37%	
Middle market (3)		0.43%		0.78%		0.82%		0.75%		0.56%	
Specialty lending		0.64%		0.87%		0.90%		1.85%		1.39%	
Total Commercial Lending (3)		1.11%		0.98%		1.14%		2.04%		1.08%	
Small-ticket commercial real estate		3.48%		4.21%		4.43%		13.08%(7)		5.19%	
Total Commercial Banking (3)		1.27%		1.21%		1.37%		2.91%		1.42%	
Automobile		2.71%		2.09%		2.97%		4.55%		4.38%	
Mortgages (3)		0.41%		0.46%		0.94%		0.72%		0.69%	
Retail banking (3)  Total Consumer Panking (3)		2.20% 1.79%		2.11% 1.47%		2.11% 2.03%		2.93% 2.85%		2.44% 2.69%	
Total Consumer Banking <sup>(3)</sup> Other loans		17.63%		27.95%		18.82%		28.25%	_	28.53%	
Total		4.82%		5.36%		6.02%		6.33%		6.00%	
30+ day performing delinquency rate											
Domestic credit card		4.53%		4.79%		5.30%		5.78%		5.38%	
International credit card		5.84%		6.03%	_	6.39%		6.55%		6.63%	
Total Credit Card		4.69%		4.94%		5.43%		5.88%		5.53%	
Automobile		7.95%		7.74%		7.58%		10.03%		9.52%	
Mortgages <sup>(3)</sup> Retail banking <sup>(3)</sup>		0.69%		0.68% 0.87%		0.93%		1.26%		1.17%	
Total Consumer Banking (3)		1.08% 4.40%		4.15%		1.02% 4.13%		1.23% 5.43%		1.26% 5.19%	
		4.40 /0	_	4.13/0	_	4.13/0	_	<b>3.43</b> /0	_	J.13/0	
Nonperforming asset rates <sup>(5)</sup> <sup>(6)</sup> Commercial and multifamily real estate <sup>(3)</sup>		2.44%		2.82%		3.65%		3.25%		2.66%	
Middle market (3)		1.36%		1.20%		1.15%		1.09%		1.25%	
Specialty lending		1.75%		1.94%		2.18%		2.25%		2.12%	
				2.10%		2.52%		2.33%		2.08%	
Total Commercial Lending (3)		1.94%								11.39%	
<u>e</u>		2.04%	_	3.57%	_	4.18%		4.87%(7)		11.39%	
<u>e</u>						4.18% 2.64%	_	4.87%(7) 2.52%			
Small-ticket commercial real estate  Total Commercial Banking (3)  Automobile (4)	<u> </u>	2.04%		3.57%						2.84%	
Small-ticket commercial real estate  Total Commercial Banking <sup>(3)</sup> Automobile <sup>(4)</sup> Mortgages <sup>(3)</sup>	<u> </u>	2.04% 1.94% 0.60% 4.09%		3.57% 2.20% 0.56% 3.78%		2.64% 0.55% 3.17%		2.52% 0.92% 2.24%		2.84% 0.87% 1.83%	
Small-ticket commercial real estate  Total Commercial Banking (3)  Automobile (4)	<u> </u>	2.04% 1.94% 0.60%		3.57% 2.20% 0.56%		2.64% 0.55%		2.52% 0.92%		2.84% 0.87%	

# CAPITAL ONE FINANCIAL CORPORATION (COF) CREDIT CARD SEGMENT FINANCIAL & STATISTICAL SUMMARY FOR CONTINUING OPERATIONS MANAGED BASIS $^{(1)}$

(Dollars in millions) (unaudited)		2010 Q3	2010 Q2	2010 Q1	2009 Q4		2009 Q3
Credit Card: Earnings							
Net interest income	\$	1,934	\$ 1,977	\$ 2,113	\$ 2,029	\$	2,024
Non-interest income		671	659	718	897		967
Total revenue	\$	2,605	\$ 2,636	\$ 2,831	\$ 2,926	\$	2,991
Provision for loan and lease losses		660	765	1,175	1,204		1,644
Non-interest expense		978	1,002	914	943		897
Income before taxes		967	869	742	779		450
Income tax provision		336	301	253	269		158
Net income	\$	631	\$ 568	\$ 489	\$ 510	\$	292
Selected Metrics							
Period end loans held for investment	\$	61,326	\$ 61,897	\$ 63,806	\$ 68,524	\$	70,369
Average loans held for investment	\$	61,391	\$ 62,679	\$ 65,922	\$ 68,743	\$	71,908
Loans held for investment yield	*	14.27%	 14.24%	 14.88%	 14.21%	•	13.75%
Revenue margin		16.97%	16.82%	17.18%	17.03%		16.649
Net charge-off rate		8.16%	9.36%	10.29%	9.58%		9.59%
30+ day performing delinquency rate		4.69%	4.94%	5.43%	5.88%		5.53%
Purchase volume (8)	\$	27,039	\$ 26,570	\$ 23,924	\$ 26,866	\$	25,982
Domestic Card Sub-segment Earnings							
Net interest income	\$	1,691	\$ 1,735	\$ 1,865	\$ 1,781	\$	1,797
Non-interest income		575	560	618	 794		856
Total revenue	\$	2,266	\$ 2,295	\$ 2,483	\$ 2,575	\$	2,653
Provision for loan and lease losses		577	675	1,096	1,033		1,437
Non-interest expense		844	869	809	833		770
Income before taxes		845	751	578	709		446
Income tax provision		301	268	206	248		156
Net income	\$	544	\$ 483	\$ 372	\$ 461	\$	290
Selected Metrics							
Period end loans held for investment	\$	53,839	\$ 54,628	\$ 56,228	\$ 60,300	\$	61,892
Average loans held for investment	\$	54,049	\$ 55,252	\$ 58,108	\$ 60,443	\$	63,299
Loans held for investment yield		13.95%	13.98%	14.78%	14.08%		13.749
Revenue margin		16.77%	16.61%	17.09%	17.04%		16.76%
Net charge-off rate		8.23%	9.49%	10.48%	9.59%		9.64%
30+ day performing delinquency rate		4.53%	4.79%	5.30%	5.78%		5.38%
Purchase volume (8)	\$	24,858	\$ 24,513	\$ 21,988	\$ 24,593	\$	23,761
International Card Sub-segment							
Earnings							
Net interest income	\$	243	\$ 242	\$ 248	\$ 248	\$	227
Non-interest income		96	 99	100	103		111
Total revenue	\$	339	\$ 341	\$ 348	\$ 351	\$	338
Provision for loan and lease losses		83	90	79	171		207
Non-interest expense		134	133	105	110		127
Income before taxes		122	118	164	70		4
Income tax provision		35	33	47	21		2
Net income	\$	87	\$ 85	\$ 117	\$ 49	\$	2
Selected Metrics							
Period end loans held for investment	\$	7,487	\$ 7,269	\$ 7,578	\$ 8,224	\$	8,477
Average loans held for investment	\$	7,342	\$ 7,427	\$ 7,814	\$ 8,300	\$	8,609
Loans held for investment yield		16.62%	16.21%	15.66%	15.18%		13.80%
Revenue margin		18.47%	18.37%	17.81%	16.92%		15.70%
Net charge-off rate		7.60%	8.38%	8.83%	9.52%		9.19%
30+ day performing delinquency rate		5.84%	6.03%	6.39%	6.55%		6.63%
Purchase volume (8)	\$	2,181	\$ 2,057	\$ 1,936	\$ 2,273	\$	2,221
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# CAPITAL ONE FINANCIAL CORPORATION (COF) COMMERCIAL BANKING SEGMENT FINANCIAL & STATISTICAL SUMMARY FOR CONTINUING OPERATIONS MANAGED BASIS $^{(1)}$

(Dellans in millions) (on multipl)		2010		2010		2010		2009		2009
(Dollars in millions) (unaudited)		Q3		Q2		Q1		Q4		Q3
Commercial Banking:										
Earnings				240		240	Φ.	210		201
Net interest income	\$	325	\$	319	\$	312	\$	318	\$	301
Non-interest income		30	_	60	_	42		38	_	43
Total revenue	\$	355	\$	379	\$	354	\$	356	\$	344
Provision for loan and lease losses		95		62		238		368		375
Non-interest expense		199		198		192		197		166
Income (loss) before taxes		61		119		(76)		(209)		(197)
Income tax provision (benefit)		22		42		(27)		(73)		(69)
Net income (loss)	\$	39	\$	77	\$	(49)	\$	(136)	\$	(128)
	_		_		_					
Selected Metrics										
Period end loans held for investment	\$	29,542	\$	29,575	\$	29,612	\$	29,613	\$	29,813
Average loans held for investment	\$	29,435	\$	29,533	\$	29,723	\$	29,867	\$	30,073
Loans held for investment yield		5.13%		4.94%		5.03%		5.11%		5.06%
Period end deposits	\$	22,100	\$	21,527	\$	21,605	\$	20,480	\$	18,617
Average deposits	\$	21,899	\$	22,171	\$	21,859	\$	19,420	\$	17,761
Deposit interest expense rate		0.67%		0.67%		0.72%		0.80%		0.75%
Core deposit intangible amortization	\$	14	\$	14	\$	14	\$	14	\$	10
Net charge-off rate (3)		1.27%		1.21%		1.37%		2.91%		1.42%
Nonperforming loans as a percentage of loans held for investment (3)		1.81%		2.04%		2.48%		2.37%		2.65%
Nonperforming asset rate (3)		1.94%		2.20%		2.64%		2.52%		2.84%
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# CAPITAL ONE FINANCIAL CORPORATION (COF) CONSUMER BANKING SEGMENT FINANCIAL & STATISTICAL SUMMARY FOR CONTINUING OPERATIONS MANAGED BASIS (1)

	2010		2010	2010			2009	2009	
(Dollars in millions) (unaudited)	Q3		Q2		Q1		Q4		Q3
Consumer Banking:									
Earnings									
Net interest income	\$ 946	\$	935	\$	896	\$	833	\$	848
Non-interest income	196		162		316		153		212
Total revenue	\$ 1,142	\$	1,097	\$	1,212	\$	986	\$	1,060
Provision for loan and lease losses	114		(112)		50		249		156
Non-interest expenses	757		735		688		749		681
Income (loss) before taxes	271		474		474		(12)		223
Income tax provision (benefit)	96		169		169		(4)		78
Net income (loss)	\$ 175	\$	305	\$	305	\$	(8)	\$	145
		_		_		_			
Selected Metrics									
Period end loans held for investment	\$ 34,997	\$	35,313	\$	36,383	\$	38,214	\$	40,149
Average loans held for investment	\$ 35,090	\$	35,660	\$	38,245	\$	39,114	\$	41,076
Loans held for investment yield	9.28%		8.99%		8.96%		8.83%		8.89%
Auto loan originations	\$ 2,439	\$	1,765	\$	1,343	\$	1,018	\$	1,513
Period end deposits	\$ 79,506	\$	77,407	\$	76,883	\$	74,145	\$	72,253
Average deposits	\$ 78,224	\$	77,082	\$	75,115	\$	72,976	\$	73,284
Deposit interest expense rate	1.18%		1.18%		1.27%		1.41%		1.58%
Core deposit intangible amortization	\$ 36	\$	36	\$	38	\$	40	\$	46
Net charge-off rate (3)	1.79%		1.47%		2.03%		2.85%		2.69%
Nonperforming loans as a percentage of loans held for investment (3)									
(4)	1.92%		1.82%		1.62%		1.45%		1.26%
Nonperforming asset rate (3) (4)	2.11%		2.00%		1.76%		1.60%		1.39%
30+ day performing delinquency rate (3) (4)	4.40%		4.15%		4.13%		5.43%		5.19%
Period end loans serviced for others	\$ 20,298	\$	21,425	\$	26,778	\$	30,283	\$	30,659
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# CAPITAL ONE FINANCIAL CORPORATION (COF) OTHER AND TOTAL SEGMENT FINANCIAL & STATISTICAL SUMMARY FOR CONTINUING OPERATIONS MANAGED BASIS $^{(1)}$

(Dollars in millions) (unaudited)  Other:  Earnings  Net interest income (expense)  Non-interest income (expense)  Total revenue  Provision for loan and lease losses  Restructuring expenses (9)  Non-interest expense  Income (loss) before taxes  Income tax benefit  Net income (loss)  Selected Metrics			2010 Q2		2010 Q1		2009 Q4	2009 Q3	
Earnings Net interest income (expense) Non-interest income (expense)  Total revenue Provision for loan and lease losses Restructuring expenses (9) Non-interest expense Income (loss) before taxes Income tax benefit Net income (loss)  \$ \$			<b>~-</b>		Q.		<b>Q</b> -1		ŲS
Net interest income (expense) Non-interest income (expense)  Total revenue Provision for loan and lease losses Restructuring expenses (9) Non-interest expense Income (loss) before taxes Income tax benefit Net income (loss)									
Non-interest income (expense)  Total revenue  Provision for loan and lease losses  Restructuring expenses (9)  Non-interest expense  Income (loss) before taxes  Income tax benefit  Net income (loss)  \$	(93)	\$	(132)	\$	(91)	\$	(11)	\$	39
Total revenue \$ Provision for loan and lease losses Restructuring expenses (9) Non-interest expense Income (loss) before taxes Income tax benefit Net income (loss) \$	7	Ψ	(74)	Ψ	(14)	Ψ	111	Ψ	151
Provision for loan and lease losses Restructuring expenses (9) Non-interest expense Income (loss) before taxes Income tax benefit Net income (loss) \$	(86)	\$	(206)	\$	(105)	\$	100	\$	190
Restructuring expenses (9) Non-interest expense Income (loss) before taxes Income tax benefit Net income (loss) \$	(2)	Ψ	10	Ψ	18	Ψ	24	Ψ	25
Non-interest expense Income (loss) before taxes Income tax benefit Net income (loss)  \$	(2)		-		-		32		26
Income (loss) before taxes Income tax benefit Net income (loss) \$	62		65		53		27		32
Income tax benefit Net income (loss) \$	(146)	_	(281)	_	(176)	_	17	_	107
Net income (loss)	(119)		(143)		(151)		(21)		(21)
<u>-</u>	(27)	\$	(138)	\$	(25)	\$	38	\$	128
Selected Metrics	(27)	Ψ	(130)	Ψ	(23)	Ψ	30	Ψ	120
Period end loans held for investment (2) \$	469	\$	470	\$	464	\$	452	\$	659
Average loans held for investment (2) \$	475	\$	463	\$	489	\$	460	\$	483
	7,606	\$	18,397	\$	19,299	\$	21,184	\$	23,634
1	8,132	\$	19,231	\$	20,556	\$	22,202	\$	24,837
·									
Total:									
Earnings									
Net interest income \$	3,112	\$	3,099	\$	3,230	\$	3,169	\$	3,212
Non-interest income	904		807		1,062		1,199		1,373
Total revenue \$	4,016	\$	3,906	\$	4,292	\$	4,368	\$	4,585
Provision for loan and lease losses	867		725		1,481		1,845		2,200
Restructuring expenses (9)	-		-		-		32		26
Non-interest expense	1,996		2,000		1,847		1,916		1,776
Income before taxes	1,153		1,181		964		575		583
Income tax provision	335		369		244		171		146
Net income \$	818	\$	812	\$	720	\$	404	\$	437
Selected Metrics									
	6,334	\$	127,255	\$	130,265	\$	136,803	\$	140,990
	6,391	\$	128,335	\$	134,379	\$	138,184	\$	143,540
1	9,212	\$	117,331	\$	117,787	\$	115,809	\$	114,504
Average deposits \$ 13	8,255	\$	118,484	\$	117,530	\$	114,598	\$	115,882
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# CAPITAL ONE FINANCIAL CORPORATION (COF) LOAN DISCLOSURES AND SEGMENT FINANCIAL & STATISTICAL SUMMARY FOR CONTINUING OPERATIONS NOTES

- (1) Prior to the adoption of the new consolidation accounting standards management evaluated the Company and each of its lines of business results on a "managed' basis, which is a non-GAAP measure. With the adoption of the new consolidation accounting standards, the Company's reported results are comparable to the "managed" basis, which now reflect the consolidation of the majority of the Company's credit card securitization trusts. However, the Company's total segment results differs from its reported consolidated results because our segment results include the loans underlying one of our securitization trusts that remains unconsolidated. The Company exercised its clean-up call option on this trust effective September 15, 2010. At this time the trust was called, \$93 million of loans were moved on-balance sheet. The accompanying Exhibit "Reconciliation to GAAP Financial Measures" presents a re conciliation of the Company's non-GAAP "managed" results to its GAAP results for periods prior to January 1, 2010.
- (2) Other loans held for investment includes unamortized premiums and discounts on loans acquired as part of North Fork and Hibernia acquisitions.
- (3) The ratios excluding the impact of loans acquired as part of the CCB acquistion are as follows.

	Q3 2010		Q2 2010	Q1 2010	Q4 2009	Q3 2009
CCB period end acquired loan portfolio (in millions)						
(unaudited)	\$ 5,891	\$	6,381	\$ 6,799	\$ 7,251 \$	7,885
CCB average acquired loan portfolio (in millions)						
(unaudited)	\$ 6,014	\$	6,541	\$ 7,037	\$ 7,512 \$	8,029
Net charge-off rate						
Commercial and Multifamily Real Estate	1.81%		1.19%	1.48%	3.05%	1.38%
Middle Market	0.44%		0.82%	0.87%	0.75%	0.56%
Total Commercial Lending	1.14%		1.01%	1.48%	2.05%	1.08%
Total Commercial Banking	1.30%		1.24%	1.41%	2.93%	1.43%
	0.500/		0 ==0/	4.000/	4.0.407	4.5.407
Mortgage	0.68%		0.77%	1.02%	1.24%	1.24%
Retail Banking	2.29%		2.23%	2.22%	3.20%	2.57%
Total Consumer Banking	2.11%		1.76%	2.28%	3.45%	3.28%
30+ day performing delinquency rate						
Mortgage	1.16%		1.14%	1.58%	2.18%	2.06%
Retail Banking	1.12%		0.91%	1.07%	1.30%	1.33%
Total Consumer Banking	5.19%		4.93%	4.95%	6.56%	6.27%
Nonperforming asset rate						
Commercial and Multifamily Real Estate	2.47%		2.90%	3.71%	3.34%	2.79%
Middle Market	1.42%		1.25%	1.23%	1.13%	1.30%
Total Commercial Lending	1.98%		2.16%	2.60%	2.39%	2.15%
Total Commercial Banking	1.98%		2.26%	2.72%	2.62%	2.95%
Mortgage	6.83%		6.30%	5.36%	3.88%	3.24%
Retail Banking	2.51%		2.37%	2.17%	2.23%	2.09%
Total Consumer Banking	2.49%	_	2.38%	2.11%	1.93%	1.68%
Nonperforming loans as a percentage of loans held for investment						
Commercial Banking	1.84%		2.09%	2.55%	2.43%	2.72%
Consumer Banking	2.26%		2.16%	1.93%	1.75%	1.53%

- (4) Includes nonaccrual consumer auto loans 90+ days past due.
- (5) Nonperforming assets consist of nonperforming loans and real estate owned ("REO") and foreclosed assets. The nonperforming asset ratios are calculated based on nonperforming assets for each segment divided by the combined total of loans held for investment, REO and foreclosed assets for the segment.
- (6) The Company's policy is not to classify delinquent credit card loans as nonperforming as permitted by regulatory guidance. Instead, we continue to accrue finance charges and fees on credit card loans until the loan is charged off, typically when the account becomes 180 days past due. Billed finance charges and fees considered uncollectible are not recognized in income.
- (7) During Q4 2009, the Company reclassified \$128 million of small ticket commercial real estate from loans held for investment to loans held for sale and recognized charge-offs of \$80 million.
- (8) Includes all purchase transactions net of returns. Excludes cash advance transactions.
- (9) The Company completed its 2007 restructuring initiative during 2009.

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Capital One Reports Third Quarter 2010 Net Income of \$803 million, or \$1.76 per diluted share, up from net income of \$0.87 in the third quarter of 2009

The company will host a conference call at 8:15 a.m. ET October 19 to review financial and operating performance for the Third Quarter

Ending loans declined less than 1 percent in the quarter, the slowest pace of contraction since the second quarter of 2009

Excluding the impact of run-off portfolios, total loan balances would have been up modestly in the quarter

Credit performance continues to improve – charge-offs down almost \$200 million in the quarter Domestic Card charge-off rate improved 126 basis points in the quarter to 8.23 percent

Company completed successful conversion to Capital One Bank brand in metro Washington, DC

**McLean, Va. (October 18, 2010)** – Capital One Financial Corporation (NYSE: COF) today announced net income for the third quarter of 2010 of \$803 million, or \$1.76 per diluted common share, a 32.1 percent increase compared to second quarter 2010 net income of \$608 million, or \$1.33 per diluted common share. Third quarter 2010 net income increased 103.8 percent compared to third quarter 2009 net income of \$394 million, or \$0.87 per diluted share.

Income from continuing operations of \$818 million increased \$6 million, or 0.7 percent, from \$812 million in the second quarter of 2010 and increased \$381 million, or 87.2 percent, from \$437 million in the third quarter of 2009.

"Strong third quarter revenues, credit results, and profits continue to demonstrate our resilience in the face of ongoing economic and regulatory uncertainty," said Richard D. Fairbank, Capital One's Chairman and Chief Executive Officer. "We're well positioned to take advantage of emerging opportunities and deliver shareholder value over the long-

Capital One – Third Quarter 2010 Results Page 2

#### **Conference Call Details**

The company will host a conference call at 8:15 a.m. ET October 19 to review financial and operating performance for the quarter ending September 30, 2010. The call will be webcast live, and the earnings release will be available on the company's homepage at <a href="https://www.capitalone.com">www.capitalone.com</a>. A replay of the webcast will be available 24 hours a day, beginning 2 hours after the conference call, until 5:00 p.m. ET on November 2, 2010, through the company's homepage. Capital One will also make an MP3 file available for download the next business day following the conference call.

#### **Total Company Results**

- Total revenue in the third quarter of 2010 of \$4.0 billion increased \$112 million, or 2.9 percent, from \$3.9 billion in the second quarter of 2010, reflecting a modest increase in net interest income and a \$100 million increase in non-interest income.
  - Net interest income increased \$12 million as net interest margin improved to 7.21 percent from 7.09 percent. This improvement was partially offset by a 1.3 percent decline in average interest-earning assets.
  - o Non-interest income increased \$100 million in the third quarter relative to the prior quarter driven by a smaller addition to the Rep and Warranty reserve.
- Provision expense increased \$144 million from the prior quarter driven by a smaller allowance release in the third quarter compared to the second quarter. The allowance release in the third quarter totaled \$624 million for the company, compared with a release of \$1.0 billion in the second quarter of 2010. Continued improvement in credit loss and delinquency performance in the portfolio was the primary driver of the third quarter allowance release. The allowance as a percentage of outstanding loans was 4.89 percent at the end of the third quarter of 2010 compared with 5.35 percent at the end of the prior quarter.
- Period-end total assets decreased by \$557 million, or 0.28 percent, during the third quarter, to \$196.9 billion at the end of the third quarter of 2010. Loans held for investment at September 30, 2010, were \$126.3 billion, a decline of 0.6 percent from the prior quarter. Excluding the expected run-off in our Installment Loan portfolio in Domestic Card, our Mortgage portfolio in Consumer Banking, and our Small-Ticket CRE portfolio in Commercial Banking, loan balances were modestly higher than the prior quarter.

#### Capital One – Third Quarter 2010 Results Page 3

- Average total deposits during the quarter were \$118.3 billion, essentially even with the prior quarter. Period-end total deposits increased by \$1.9 billion, or 1.6 percent, to \$119.2 billion.
- The cost of funds decreased to 1.64 percent in the third quarter from 1.69 percent in the prior quarter, driven by the continuing replacement of higher cost wholesale funding with lower cost liquid deposits.
- Non-interest expense of \$2.0 billion in the third quarter of 2010 was essentially flat compared with the prior quarter, as declining operating expenses were offset by an increase in marketing expenses.
- The company's TCE ratio increased to 6.6 percent, up 50 basis points from the second quarter 2010 ratio of 6.1 percent. The Tier 1 risk-based capital ratio of 11.2 percent increased 130 basis points relative to the ratio of 9.9 percent in the prior quarter.

"Our tangible common equity ratio is higher than it was at the end of 2009, even with improving credit and a substantially higher loan loss allowance," said Gary L. Perlin, Capital One's Chief Financial Officer. "We expect to reach currently defined Basel III levels and definitions in 2011, well ahead of the phase-in requirements."

#### **Segment Results**

The company reports the results of its business through three operating segments: Credit Card, Commercial Banking, and Consumer Banking. Please refer to the Financial Supplement for additional details.

#### Credit Card Highlights

For more lending information and statistics on the segment results, please refer to the Financial Supplement.

- Period-end loans in the Domestic Card segment were \$53.8 billion in the third quarter, a decline of \$789 million, or 1.4 percent, from the prior quarter, driven by \$746 million in expected run-off from the Installment Loan portfolio. International credit card loans increased in the quarter by \$218 million, or 3.0 percent, to \$7.5 billion, driven by foreign exchange movements.
- Domestic Card revenue margin rose 16 basis points to 16.77 percent in the third quarter from 16.61 percent in the prior quarter.
- Domestic Card provision expense decreased \$98 million in the third quarter relative to the prior quarter, driven by lower charge-offs in the quarter.
- Net charge-off rates relative to the prior quarter:
  - Domestic Card improved 126 basis points to 8.23 percent from 9.49 percent
  - International Card improved 78 basis points to 7.60 percent from 8.38 percent
- Delinquency rates relative to the prior quarter:
  - Domestic Card improved 26 basis points to 4.53 percent from 4.79 percent
  - International Card improved 19 basis points to 5.84 percent from 6.03 percent
- Purchase volumes in Domestic Card increased \$345 million, or 1.4 percent, relative to the prior quarter and 4.6 percent relative to the third quarter of 2009.

#### Commercial Banking Highlights

For more lending information and statistics on the segment results, please refer to the Financial Supplement.

The Commercial Banking segment consists of commercial and multi-family real-estate, middle market lending, and specialty lending, which are summarized under Commercial Lending and Small Ticket Commercial Real Estate.

- Commercial Banking reported net income of \$39 million in the third quarter compared to \$77 million in the second quarter. The decline is largely attributable to higher provision expense which resulted from a smaller allowance release.
- Period-end loans in Commercial Banking were \$29.5 billion, essentially even with the prior quarter.
- Average deposits decreased by \$272 million, or 1.2 percent, to \$21.9 billion during the third quarter. The deposit interest expense rate remained at 67 basis points.
- Provision expense increased \$33 million primarily due to a smaller allowance release in the third quarter.

## Capital One – Third Quarter 2010 Results Page 5

- Charge-off rate relative to the prior quarter:
  - Total Commercial Banking 1.27 percent, an increase of 6 basis points
  - Commercial lending 1.11 percent, an increase of 13 basis points
  - Small ticket commercial real estate 3.48 percent, a decline of 73 basis points
- Non-performing asset rate relative to the prior quarter:
  - Total Commercial Banking 1.94 percent, a decline of 26 basis points
  - Commercial lending 1.94 percent, a decline of 16 basis points
  - Small ticket commercial real estate 2.04 percent, a decline of 153 basis points

#### Consumer Banking highlights

For more lending information and statistics on the segment's results, please refer to the Financial Supplement.

- Provision expense increased \$226 million relative to the prior quarter as a result a smaller allowance release in the third quarter and seasonally higher charge-offs in auto
- Period-end loans relative to the prior quarter:
  - Auto increased \$422 million, or 2.5 percent, to \$17.6 billion.
  - Mortgage declined \$559 million, or 4.2 percent, to \$12.8 billion. Mortgage loans continued to reflect expected run-off in the portfolio.
  - Retail banking declined \$179 million, or 3.8 percent, to \$4.6 billion.
- Auto loan originations increased 38.2 percent over the prior quarter to \$2.4 billion in the third quarter.
- Average deposits in Consumer Banking increased \$1.1 billion, or 1.5 percent, to \$78.2 billion during the third quarter.
- Net charge-off rates relative to the prior quarter:
  - Auto 2.71 percent, an increase of 62 basis points
  - Mortgage 0.41 percent, a decrease of 5 basis points
  - Retail banking 2.20 percent, an increase of 9 basis points

TCE and related ratios, as used throughout this release, are non-GAAP financial measures. For additional information, see "Regulatory and Non-GAAP Capital Ratios" in the Financial Supplement.

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#### Forward looking statements

The company cautions that its current expectations in this release dated October 18, 2010, and the company's plans, objectives, expectations, and intentions, are forward-looking statements. Actual results could differ materially from current expectations due to a number of factors, including: general economic conditions in the U.S., the UK, or the company's local markets, including conditions affecting consumer income, confidence, spending, and savings which may affect consumer bankruptcies, defaults, charge-offs, deposit activity, and interest rates; changes in the labor and employment market; changes in the credit environment; the company's ability to execute on its strategic and operational plans; competition from providers of products and services that compete with the company's businesses; increases or decrea ses in the company's aggregate accounts and balances, or the growth rate and/or composition thereof; changes in the reputation of or expectations regarding the financial services industry or the company with respect to practices, products, or financial condition; financial, legal, regulatory (including the impact of the Dodd-Frank Act and the regulations to be promulgated thereunder), tax or accounting changes or actions, including with respect to any litigation matter involving the company; and the success of the company's marketing efforts in attracting or retaining customers. A discussion of these and other factors can be found in the company's annual report and other reports filed with the Securities and Exchange Commission, including, but not limited to, the company's report on Form 10-K for the fiscal year ended December 31, 2009 and report on Form 10-Q for the quarters ended March 31, 2010, and June 30, 2010.

#### **About Capital One**

Capital One Financial Corporation (<a href="www.capitalone.com">www.capitalone.com</a>) is a financial holding company whose subsidiaries, which include Capital One, N.A. and Capital One Bank (USA), N. A., had \$119.2 billion in deposits and \$196.9 billion in total assets outstanding as of September 30, 2010. Headquartered in McLean, Virginia, Capital One offers a broad spectrum of financial products and services to consumers, small businesses and commercial clients. Capital One, N.A. has approximately 1,000 branch locations primarily in New York, New Jersey, Texas, Louisiana, Maryland, Virginia, and the District of Columbia. A Fortune 500 company, Capital One trades on the New York Stock Exchange under the symbol "COF" and is included in the S&P 100 index.

###

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#### NOTE:

Third quarter 2010 financial results, SEC Filings, and earnings conference call slides will are accessible on Capital One's home page (<a href="www.capitalone.com">www.capitalone.com</a>). Choose "Investors" on the bottom of the home page to view and download the earnings press release, slides, and other financial information. Additionally, a podcast and webcast of the earnings conference call is accessible through the same link.



# **Third Quarter 2010 Results**

October 19, 2010

#### Forward looking statements

Please note that the following materials containing information regarding Capital One's financial performance speak only as of the particular date or dates indicated in these materials. Capital One does not undertake any obligation to update or revise any of the information contained herein whether as a result of new information, future events or otherwise.

Certain statements in this presentation and other oral and written statements made by Capital One from time to time are forward-looking statements, including those that discuss, among other things, strategies, goals, outlook or other non-historical matters; projections, revenues, income, returns, accruals for claims in litigation and for other claims against us, earnings per share or other financial measures for Capital One; future financial and operating results; and Capital One's plans, objectives, expectations and intentions; and the assumptions that underlie these matters. To the extent that any such information is forward-looking, it is intended to fit within the safe harbor for forward-looking information provided by the Private Securities Litigation Reform Act of 1995. Numerous factors could cause our actual results to differ materially from those described in such forward-looking statements, including, among other things: general economic and business conditions in the U.S., the UK, or Capital One's local markets, including conditions affecting employment levels, interest rates, consumer income and confidence, spending and savings that may affect consumer bankruptcies. defaults, charge-offs and deposit activity; an increase or decrease in credit losses (including increases due to a worsening of general economic conditions in the credit environment); financial, legal, regulatory (including the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the regulations to be promulgated thereunder), tax or accounting changes or actions, including with respect to any litigation matter involving Capital One; increases or decreases in interest rates; the success of Capital One's marketing efforts in attracting and retaining customers; the ability of Capital One to securitize our credit cards and consumer loans and to otherwise access the capital markets at attractive rates and terms to capitalize and fund its operations and future growth; with respect to financial and other products, increases or decreases in Capital One's aggregate loan balances and/or the number of customers and the growth rate and composition thereof, including increases or decreases resulting from factors such as a shifting product mix, the amount of actual marketing expenses made by Capital One and attrition of loan balances; the level of future repurchase or indemnification requests Capital One may receive, the actual future performance of loans relating to such requests, the success rates of claimants against Capital One, any developments in litigation, and the actual recoveries Capital One may make on any collateral relating to claims against us; the amount and rate of deposit growth; Capital One's ability to control costs; changes in the reputation of or expectations regarding the financial services industry and/or Capital One with respect to practices, products or financial condition; any significant disruption in Capital One's operations or technology platform, Capital One's ability to maintain a compliance infrastructure suitable for its size and complexity; the amount of, and rate of growth in, Capital One's expenses as Capital One's business develops or changes or as it expands into new market areas; Capital One's ability to execute on its strategic and operational plans; any significant disruption of, or loss of public confidence in, the United States Mail service affecting our response rates and consumer payments; Capital One's ability to recruit and retain experienced personnel to assist in the management and operations of new products and services; changes in the labor and employment markets; the risk that cost savings and any other synergies from Capital One's acquisitions may not be fully realized or may take longer to realize than expected; disruptions from Capital One's acquisitions negatively impacting Capital One's ability to maintain relationships with customers, employees or suppliers; competition from providers of products and services that compete with Capital One's businesses; and other risk factors listed from time to time in reports that Capital One files with the Securities and Exchange Commission (the "SEC"), including, but not limited to, the Annual Report on Form 10-K for the year ended December 31, 2009. You should carefully consider the factors discussed above in evaluating these forwardlooking statements. All information in these slides is based on the consolidated results of Capital One Financial Corporation, unless otherwise noted. A reconciliation of any non-GAAP financial measures included in this presentation can be found in Capital One's most recent Form 10-K concerning annual financial results and in our most recent Form 8-K filed July 22, 2010, available on Capital One's website at www.capitalone.com under "Investors"

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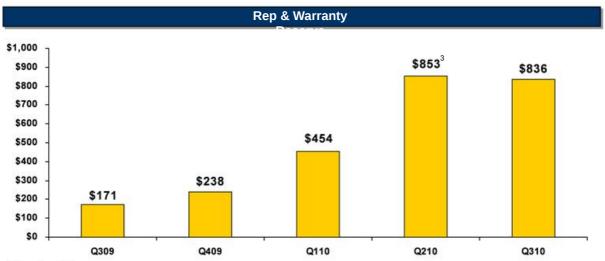
# Third quarter 2010 earnings were \$803MM or \$1.76 per share, compared with \$608MM, or \$1.33 per share in the second quarter

		Q310	Q210	Change	Highlights
\$ММ	1.53				
	Net Interest	3,109	3,097	12	Revenue increased \$112MM, or 3%
	Mendaterest Income	907	<u>807</u>	<u>100</u>	<ul> <li>1.5% decline in average loans</li> </ul>
Reveni	ue	4,016	3,904	112	<ul> <li>Net interest margin expansion</li> <li>Increase in non-interest income driven by</li> </ul>
	Marketing	250	219	31	reduced Rep & Warranty expense and
	<b>©</b> реавед Expense	<u>1,746</u>	<u>1,781</u>	<u>(35)</u>	improved fee reversals
Non-In Expen		<u>1,996</u>	<u>2,000</u>	<u>(4)</u>	<ul> <li>Non-interest expense flat</li> <li>Operating expense decreased slightly due to</li> </ul>
•	ovision Earnings (before	2,020	1,904	116	absence of Q210 one-time expenses
tax)	Net Charge-offs	1,522	1,717	(195)	<ul> <li>Marketing expenses up \$31MM</li> </ul>
	Other Allowance Build	(31) (624)	12 (1,006)	(43) 382	<ul> <li>Pre-provision earnings up 6.1%</li> </ul>
Provis Expens	•	<u>867</u>	<u>723</u>	<u>144</u>	<ul> <li>Provision expense increased \$144MM, or 20%, due to lower allowance release than in Q210</li> </ul>
Pretax		1,153	1,181	(28)	·
recent	pense	<u>335</u>	<u>369</u>	( <u>34)</u>	Income from Continuing Operations up 1% quarter over quarter
Operat	ing Earnings (after	818	812	6	over quarter
ax)	Discontinued Operations, net of	<u>(15)</u>	<u>(204)</u>	<u>189</u>	Loss from Discontinued Operations reduced by low     Pop & Warranty expanse.
Total C	tax company (after tax)	803	608	195	Rep & Warranty expense
	vailable to Common olders	\$1.76	\$1.33	\$0.43	

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## Our mortgage rep & warranty reserve remains around \$850MM

Original principal of hom	e loans oriç	ginated a	nd sold t	o others	s betwee	n 200	05 & 2008 <sup>1,2</sup>
	2005	2006	2007	2008	<u>Total</u>		
Sold to GSE	\$3B	\$3B	\$4B	\$1B	\$11B		Significant majority of
Sold to monoline wrapped securitizations	\$9B	\$8B	\$1B	\$0	\$18B	}	reserve
Sold to unwrapped securitizations & other	\$33B	\$30B	\$16B	\$3B	\$82B		



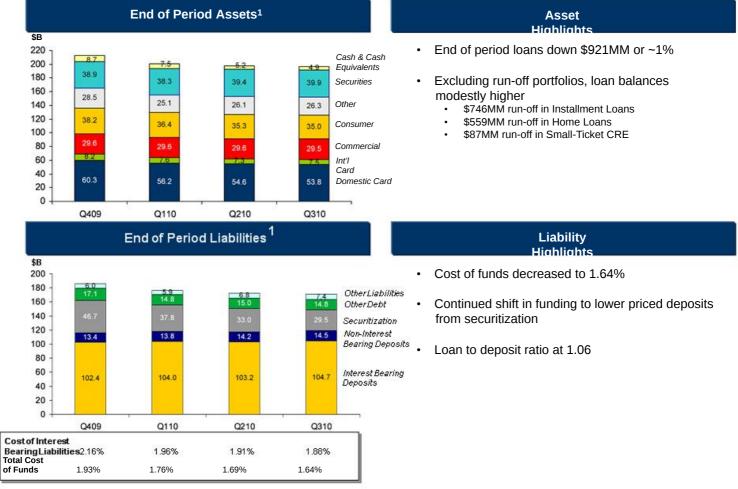
<sup>&</sup>lt;sup>1</sup>Estimates only - COF services 36%

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<sup>&</sup>lt;sup>2</sup> Includes loans originated and sold to others by Greenpoint, Chevy Chase, and Capital One Home Loans (shut down GreenPoint originations August 2007)

<sup>3</sup> Wherever possible moved to estimated the total repurchase liability over the full life of the loans sold by our subsidiaries

# The pace of loan contraction slowed in the quarter, and funding costs continued to improve

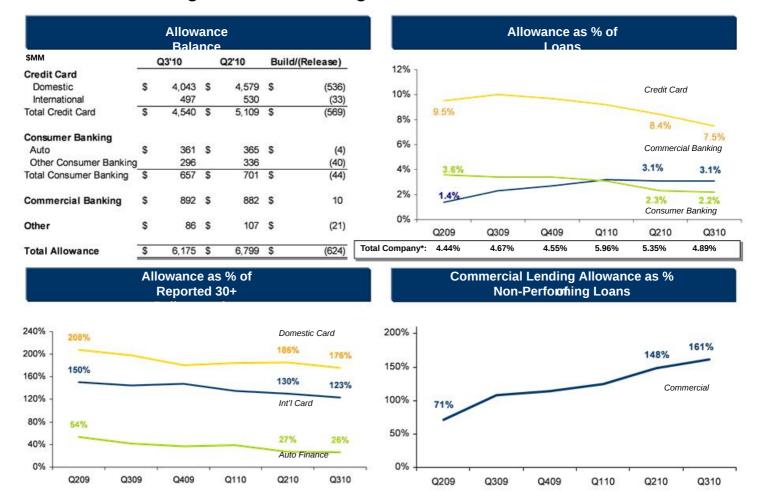


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<sup>1</sup> Managed portfolio data Q409

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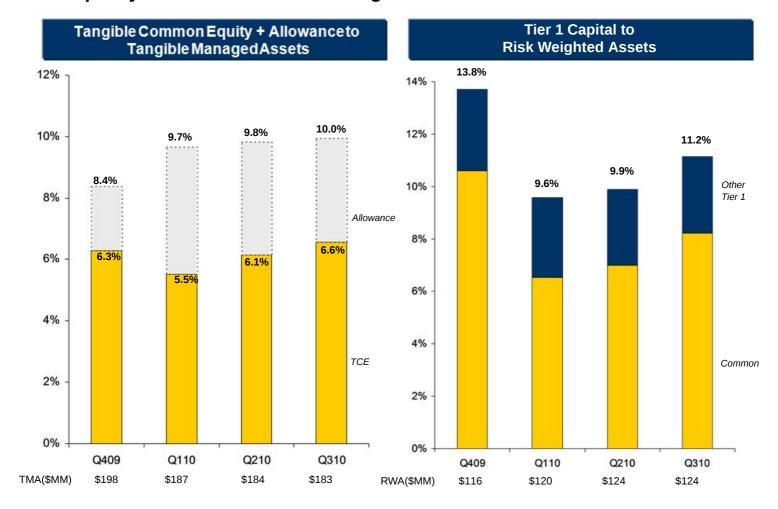
### Allowance coverage ratios remain high



\*These ratios, other than the Total Company ratio, exclude the impact of loans acquired as part of the CCB acquisition.

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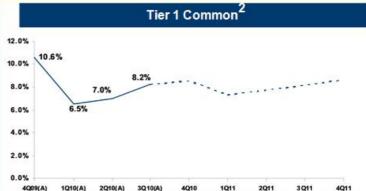
## Our capacity to absorb risk remains high



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# The impact on regulatory capital ratios from consolidation will be fully realized in the first quarter of 2011



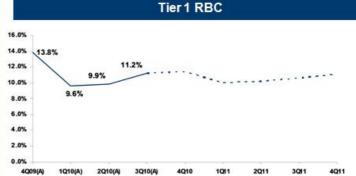


#### **Comments**

- Tier 1 ratios expected to dip in Q1 2011 due to consolidation impacts:
  - •Final phase in of RWA

4.0%

- •Impact of disallowed DTA impact due to allowance build
- We expect TCE to continue to accrete; Tier 1 ratios accrete faster than TCE after Q1 2011 dip
- We expect to reach known BASEL III levels & definitions in 2011, well ahead of the phase-in requirements



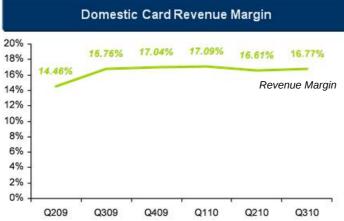
<sup>1</sup>Analyst net income consensus represents mean estimate as available as of October 18, 2010 from ThomsonOne and includes 18 analysts through 2011. Balance sheet assumptions consistent with current expectations. DTA impact calculated using Y-9 formula on net income consensus; OCI assumed in portfolios as it relates to forward curve. Regulatory changes are assumed to be incorporated in the analyst estimates. Capital One does not endorse any analyst estimates or projections. The information presented here does not reflect (i) any change in current dividend or repurchase strategies, (ii) the effect of any acquisitions, divestitures or similar transactions after the date of this presentation or (iii) any changes in laws, regulations or regulatory interpretations after the date of this presentation. Information presented here relating to future periods constitutes forward-looking statements and is based on our current expectations regarding our outlook for our financial results and business strategies - see "Forward Looking Statements" in this presentation.

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<sup>&</sup>lt;sup>2</sup> TCE and Tier 1 Common ratios are non-GAAP financial measures. See "Regulatory and Non-GAAP Capital Measures" in accompanying materials.

### Margins increased in the quarter





#### **Modest NIM expansion**

- Lower funding costs with mix shift from wholesale funding to bank deposits
- Small increase in asset yields with higher day count vs.
   Q2

#### **Revenue Margin increased**

- · Lower Rep & Warranty Reserve build
- · Higher Domestic Card Revenue Margin

#### **Domestic Card Revenue Margin increased**

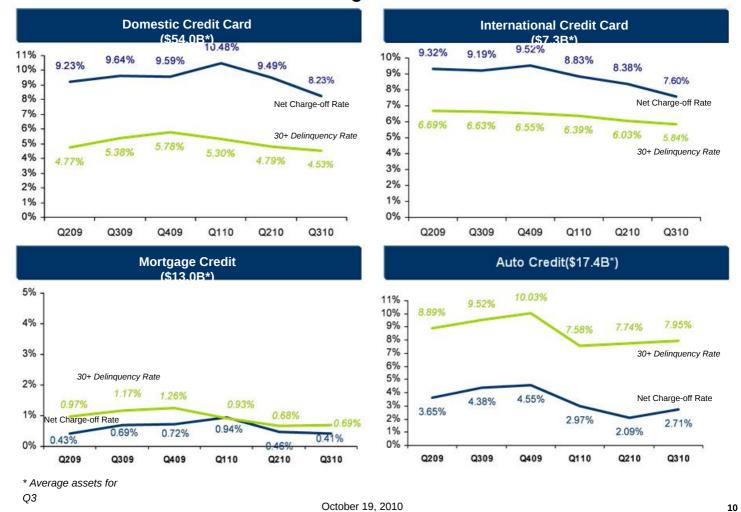
- Favorable credit drove most of the increase, as improved collectability enabled us to:
  - Recognize revenue for a greater portion of Q3 billings ("lower suppression") vs. Q2
- Recognize Q3 revenue for prior finance charge and fee billings

that had been "suppressed" from revenue in earlier quarters

- Higher finerchanger revenue on purchase volume strength
- Partially offset by:
  - Late fee revenue declined, as expected
    - Modest attrition of higher margin loans, as expected

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## Continuing cyclical improvement and expected seasonal patterns drove credit results in our consumer lending businesses



### Commercial Banking credit metrics remain elevated and choppy, but are showing signs of improvement



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# Despite elevated uncertainty, we expect near-term trends to be consistent with what we've articulated for several quarters

### **Elevated Uncertainty**

- Modest and fragile economic recovery
- Mortgage Industry Issues
- Financial Regulatory Reform

#### **Near-Term Trends**

- Expect lower preprovision earnings into 2011
- Expect Pre-Provision Earnings to stabilize in 2011

# While loan demand remains weak, we are well positioned for an extended period of consumer de-leveraging

- Significant credit benefits from consumer de-leveraging enable attractive and sustainable economics, even with very modest growth
- Well positioned to tap broad set of growth opportunities if consumer de-leveraging delays the return of consumer demand
  - Recession has, and will continue, to create opportunities to acquire businesses, portfolios and origination platforms with attractive economics
  - Strong and resilient balance sheet
  - Profitable businesses
  - Leading Brand
  - Improved infrastructure and expertise for broader approach to growth
  - Domestic Card Examples: Sony partnership, expected Kohl's partnership
  - Consumer and Commercial Banking Example: Chevy Chase brand conversion
- As consumer demand returns, we're well positioned to take share organically as well
  - New level playing field in Domestic Card
  - Product innovation, e.g. Venture Card, Rewards Checking
  - Return to growth in repositioned Auto Finance business











### Appendix

### Loan balances continued to decline but at a slower pace



#### Commentary

- Expected run off continues in ILs, Mortgages and Small-ticket CRE
- Consumer and Commercial demand remains weak

Partially offset by:

- Lower charge-offs
- Pockets of origination growth in Domestic Card, Auto Finance





### **Domestic Card profits increased from improving credit**

	Domestic		
(in millions)	Q3 2010	Q2 2010	Q3 2009
Earnings			
Net interest income	1,691	1,735	1,797
Non-interest income	<u>575</u>	<u>560</u>	<u>856</u>
Total revenue	2,266	2,295	2,653
Provision for loan and lease losses	577	675	1,437
Non-interest expenses	<u>844</u>	<u>869</u>	<u>770</u>
Income before taxes	845	751	446
Income taxes	<u>301</u>	<u>268</u>	<u>156</u>
Net income	544	483	290
Selected Metrics			
Period end loans held for investment	53,839	54,628	61,892
Average loans held for investment	54,049	55,252	63,299
Loans held for investment yield	13.95%	13.98%	13.74%
Revenue Margin	16.77%	16.61%	16.76%
Net charge-off rate	8.23%	9.49%	9.64%
30+ day performing delinquency rate	4.53%	4.79%	5.38%
Purchase Volume	24,858	24,513	23,761

#### Highlights

- · Revenue margin increased 16bps
  - Improving credit drove less suppression in Q3
  - Lower late fee revenue from implementation of new Card Act

#### rules

- · Positive credit trends
- Lower provision on declining charge-
  - **Offsi**inquency rate improved 26bps from Q210
- Loan decrease of ~ \$800M due to continued run-off of the IL portfolio
- Purchase volumes increased vs. Q210 and Q309

## International Card net income was stable in Q3 as positive credit trends continued

International									
(in million)	Q3 2010	Q2 2010	Q3 2009						
Earnings									
Net interest income	243	242	227						
Non-interest income	<u>96</u>	<u>99</u>	<u>111</u>						
Total revenue	339	341	338						
Provision for loan and lease losses	83	90	207						
Non-interest expenses	<u>134</u>	<u>133</u>	<u>127</u>						
Income before taxes	122	118	4						
Income taxes	<u>35</u>	<u>33</u>	<u>2</u>						
Net income	87	85	2						
Selected Metrics									
Period end loans held for investment	7,487	7,269	8,477						
Average loans held for investment	7,342	7,427	8,609						
Loans held for investment yield	16.62%	16.21%	13.80%						
Revenue Margin	18.47%	18.37%	15.70%						
Net charge-off rate	7.60%	8.38%	9.19%						
30+ day performing delinquency rate	5.84%	6.03%	6.63%						
Purchase Volume	2,181	2,057	2,221						

#### Highlights

- Revenue and non-interest expenses were relatively unchanged in Q3 versus Q2
- · Continued improving credit
  - Lower charge-offs driving less Provision Expense
  - Delinquency rate improved 19bps from Q210
- Ending Loans increased this quarter driven by foreign exchange rates
- · Purchase volumes increased modestly

## Commercial Banking net profits were lower in Q3 driven by a loss on a sale of loans and higher provision expense

	Commercial		
(in millions) Earnings	Q3 2010	Q2 2010	Q3 2009
Net interest income	325	319	301
Non-interest income	<u>30</u>	<u>60</u>	<u>43</u>
Total revenue	355	379	344
Provision for loan and lease losses	95	62	375
Non-interest expenses	<u>199</u>	<u>198</u>	<u>166</u>
Income (loss) before taxes	61	119	(197)
Income taxes (benefit)	<u>22</u>	<u>42</u>	<u>(69)</u>
Net income (loss)	39	77	(128)
<u> </u>			
Selected Metrics			
Period end loans held for investment	29,542	29,575	29,813
Average loans held for investment	29,435	29,533	30,073
Loans held for investment yield	5.13%	4.94%	5.06%
Period end deposits	22,100	21,527	18,617
Average deposits	21,899	22,171	17,761
Deposit interest expense rate	0.67%	0.67%	0.75%
Core deposit intangible amortization	14	14	10
Net charge-off rate	1.27%	1.21%	1.42%
Non-performing loans as a % of loans HFI	1.81%	2.04%	2.65%
Non-performing asset rate	1.94%	2.20%	2.84%

- 10	ып	ghts
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- · Revenues decreased from Q2 to Q3
- Net Interest Income was higher due
- Normightertexatringiolds decreased due

to a loss on the sale of

#### GreenPoint

- Provision Hin Sressed \$33M in Q3 primarily due to the absence of Q2 allowance release
- Non-performing loans as a % of loans HFI improved 26 bps compared to Q210
- Stable loan and deposit balances

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## Consumer Banking net income decreased due to a lower allowance release in Q3 compared to the prior quarter

Consumer									
(in millions) Earnings	Q3 2010	Q2 2010	Q3 2009						
Net interest income	946	935	848						
Non-interest income	<u>196</u>	<u>162</u>	<u>212</u>						
Total revenue	1,142	1,097	1,060						
Provision for loan and lease losses	114	(112)	156						
Non-interest expenses	<u>757</u>	<u>735</u>	<u>681</u>						
Income (loss) before taxes	271	474	223						
Income taxes (benefit)	<u>96</u>	<u>169</u>	<u>78</u>						
Net income (loss)	175	305	145						
Selected Metrics									
Period end loans held for investment	34,997	35,313	40,149						
Average loans held for investment	35,090	35,660	41,076						
Loans held for investment yield	9.28%	8.99%	8.89%						
Auto loan originations	2,439	1,765	1,513						
Period end deposits	79,506	77,407	72,253						
Average deposits	78,224	77,082	73,284						
Deposit interest expense rate	1.18%	1.18%	1.58%						
Core deposit intangible amortization	36	36	46						
Net charge-off rate	1.79%	1.47%	2.69%						
Non-performing loans as a %									
of loans HFI	1.92%	1.82%	1.26%						
Non-performing asset rate	2.11%	2.00%	1.39%						
30+ day performing delinquency rate	4.40%	4.15%	5.19%						
Period end loans serviced for others	20,298	21,425	30,659						

Llie	ahli	ah	+-

- Revenue increased in Q3 as Q2 was reduced by an MSR write-down
- Provision expense increased
  - Increase mainly due to lower allowance release in Q3 versus

Q2 - Seasonally higher Auto chargeoffs

- Non-interest expenses increased due to higher retail marketing and higher Home Loans expenses
- Loans continued declined slightly
- Continuing mortgage run off drove
  - Ahrothirm mumths পদর্ভাশক্ত ed \$0.7 billion in the third quarter

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### Capital One Financial Corporation Reconciliation of Reported GAAP Measures to Managed Basis Non-GAAP Measures

We refer to our consolidated financial statements prepared in accordance with U.S. generally accepted accounting principles ("GAAP") as our "reported" or GAAP financial statements. Effective January 1, 2010, we prospectively adopted two new consolidation accounting standards that resulted in the conolidation of the substantial majority of our securitization trusts that had been previously treated as off-balance sheet. Prior to our adoption of these new consolidation accounting standards, management evaluated the company's performance on a non-GAAP "managed" basis, which assumed that securitized loans were not sold and the earnings from securitized loans were classified in our results of operations in the same manner as the earnings from loans that we owned. We believed that our managed basis information is usefult to investors because it portrays the results of both on- and off-balance sheet loans that we manage, which enables investors to understand and evaluate the credit risks associated with the portfolio of loans reported on our consolidated balance sheet and our retained interests in securitized loans. Our non-GAAP managed basis measures may not be comparable to similarly titled measures used by other companies.

As a result of the January 1, 2010 adoption of the new consolidation accounting standards, the accounting for the loans in our securitization trusts in our reported GAAP financial statements is similar to how we accounted for these loans on a managed basis prior to January 1, 2010. Consequently, we believe our managed basis presentations for periods prior to January 1, 2010 are generally comparable to our reported basis presentations for periods beginning after January 1, 2010. In periods prior to January 1, 2010, certain of our non-GAAP managed basis measures differed from our comparable reported measures because we assumed, for our managed basis presentation, that securitized loans that were accounted for as sales in our GAAP financial statements remained on our balance sheet.

The following tables, which are described below, provide a reconciliation of reported GAAP financial measures for each quarter of 2009 to our non-GAAP managed basis financial measures included in our filing. The year-to-date earnings results for each reported period included in our filing can be derived by adding the respective earnings results for each quarter. We also provide a reconciliation of our tangible common equity ratios calculated based on our reported results to ratios calculated based on our non-GAAP managed results.

- Table 1: Reported GAAP Measures
- Reflects selected financial measures from our consolidated GAAP financial statements or metrics calculated based on our consolidated GAAP financial statements.
- Table 2: Non GAAP Securitization Reconciliation Adjustments
- Presents the reconciling differences between our reported GAAP financial measures and our non-GAAP managed basis financial
  measures. These differences include certain reclassifications that assume loans securitized by Capital One and accounted for as sales
  and off-balance sheet transactions in our GAAP financial statements remain on our balance sheet. These adjustments do not impact net
  income as reported by our lines of business or the company as a whole.
- Table 3: Non GAAP Managed Basis Measures
- Reflects selected financial measures and related metrics based on our non-GAAP managed basis results.
- Table 4: Financial & Statistical Summary Explanatory Footnotes
- Includes explanatory footnotes that provide additional information for certain financial and statistical measures presented in Tables 1, 2 and 3.
- Table 5: Average Balances and Net Interest Margin Non-GAAP Reconciliation
- Presents a reconciliation of our average balances and net interest margin on a reported basis to our average balances and net interest margin on a non-GAAP managed basis.
- Table 6: Tangible Common Equity Non-GAAP Reconciliation
- Presents a reconciliation of tangible common equity ratios calculated based on our reported results to our tangible common equity ratios calculated on a non-GAAP managed basis.

#### CAPITAL ONE FINANCIAL CORPORATION (COF) FINANCIAL & STATISTICAL SUMMARY TABLE 1: REPORTED GAAP MEASURES

04		03					
Q4		Q3		Q2		Q1 <sup>(7)</sup>	
\$ 1,954	\$	2,005	\$	1,945	\$	1,793	
1,412		1,553		1,232(5)		1,090	
3,366		3,558		3,177		2,883	
844		1,173		934		1,279	
\$ 94,732	\$	99,354	\$	104,682	\$	103,242	
143,663		145,280		150,804		145,172	
169,856		173,428		177,628		168,489	
0.95%		1.01%		0.52%		(0.20)	
\$ 90,619	\$	96,714	\$	100,940	\$	104,921	
169,622		168,432		171,948		177,431	
155,516		154,315		157,782		163,230	
8.03%		7.82%		7.10% (6)		5.75%	
(3)%	ó	3%		8%		(1)9	
(9)%	ó	26%		13%		(20)9	
(5)%	ó	12%		10%		(9)9	
5.44%		5.52%		5.16%		4.94%	
9.37%		9.80%		8.43%		7.94%	
6.07%		6.69%		5.46%		4.81%	
8.23%		7.25%		7.34%		6.76%	
56.92%		49.92%		59.11%		59.93%	
\$ 1,185	\$	1,128	\$	1,117	\$	1,138	
5.00%		4.54%		4.28%		4.41%	
4.13%		4.12%		3.71%		3.65%	
\$	\$ 94,732 143,663 169,856 0.95% \$ 90,619 169,622 155,516 8.03% (3)% (9)% (5)% 5.44% 9.37% 6.07% 8.23% 56.92%	\$ 94,732 \$ 143,663 169,856 0.95% \$ 90,619 \$ 169,622 155,516 8.03% \$ (3)% (9)% (5)% 5.44% 9.37% 6.07% 8.23% 56.92% \$ 1,185 \$ 5.00%	1,412 1,553 3,366 3,558 844 1,173  \$ 94,732 \$ 99,354 143,663 145,280 169,856 173,428 0.95% 1.01%  \$ 90,619 \$ 96,714 169,622 168,432 155,516 154,315 8.03% 7.82%  (3)% 3% (9)% 26% (5)% 12% 5.44% 5.52% 9.37% 9.80% 6.07% 6.69% 8.23% 7.25% 56.92% 49.92%  \$ 1,185 \$ 1,128 5.00% 4.54%	1,412     1,553       3,366     3,558       844     1,173       \$ 94,732     \$ 99,354     \$ 143,663       169,856     173,428       0.95%     1.01%       \$ 90,619     \$ 96,714     \$ 169,622       168,432     155,516     154,315       8.03%     7.82%       (3)%     3%       (9)%     26%       (5)%     12%       5.44%     5.52%       9.37%     9.80%       6.07%     6.69%       8.23%     7.25%       56.92%     49.92%       \$ 1,185     1,128     \$       5.00%     4.54%	1,412     1,553     1,232(5)       3,366     3,558     3,177       844     1,173     934       \$ 94,732     \$ 99,354     \$ 104,682       143,663     145,280     150,804       169,856     173,428     177,628       0.95%     1.01%     0.52%       \$ 90,619     \$ 96,714     \$ 100,940       169,622     168,432     171,948       155,516     154,315     157,782       8.03%     7.82%     7.10% (6       (3)%     3%     8%       (9)%     26%     13%       (5)%     12%     10%       5.44%     5.52%     5.16%       9.37%     9.80%     8.43%       6.07%     6.69%     5.46%       8.23%     7.25%     7.34%       56.92%     49.92%     59.11%       \$ 1,185     \$ 1,128     \$ 1,117       5.00%     4.54%     4.28%	1,412     1,553     1,232(5)       3,366     3,558     3,177       844     1,173     934       \$ 94,732     \$ 99,354     \$ 104,682     \$ 143,663       143,663     145,280     150,804       169,856     173,428     177,628       0.95%     1.01%     0.52%       \$ 90,619     \$ 96,714     \$ 100,940     \$ 169,622       168,432     171,948       155,516     154,315     157,782       8.03%     7.82%     7.10% (6)       \$ 1,3%     3%     8%       (9)%     26%     13%       (5)%     12%     10%       5.44%     5.52%     5.16%       9.37%     9.80%     8.43%       6.07%     6.69%     5.46%       8.23%     7.25%     7.34%       56.92%     49.92%     59.11%       \$ 1,185     \$ 1,128     \$ 1,117     \$ 5.00%	

## CAPITAL ONE FINANCIAL CORPORATION (COF) FINANCIAL & STATISTICAL SUMMARY TABLE 2: NON-GAAP SECURITIZATION RECONCILIATION ADJUSTMENTS

	2009								
(Dollars in millions, except per share data and as noted)	Q4		Q3			Q2		Q1	
Earnings									
Net interest income	\$	1,216	\$	1,207	\$	1,013	\$	957	
Non-interest Income (1)		(213)		(180)		(43)		(104)	
Total revenue <sup>(2)</sup>		1,003		1,027		970		853	
Provision for loan and lease losses		1,003		1,027		970		853	
Balance Sheet Statistics (Period Average)									
Average loans held for investment	\$	43,452	\$	44,186	\$	43,331	\$	43,940	
Average earning assets		40,236		40,594		40,404		41,442	
Average assets		40,569		41,227		40,774		41,680	
Return on average assets (ROA)		(0.18)%	ı	(0.20)%	)	(0.10)%	ò	0.04%	
Balance Sheet Statistics (Period End)									
Loans held for investment	\$	46,184	\$	44,275	\$	45,177	\$	44,809	
Total assets		42,767		41,251		42,230		42,527	
Tangible assets (A)		42,767		41,251		42,230		42,526	
Tangible common equity to tangible assets ratio <sup>(B)</sup>		(1.73)%		(1.65)%		(1.50)%		(1.19)	
Performance Statistics									
Net interest income growth		2%		6%		-%		-%	
Non-interest income growth		(4) %	ó	(11) %		8%		3%	
Revenue growth		-%		(1) %		1%		4%	
Net interest margin		1.46%		1.39%		1.03%		0.95%	
Revenue margin		0.13%		0.07%		0.25%		0.07%	
Risk-adjusted margin		(1.33)%		(1.46)%	)	(1.15)%	)	$(1.07)^{\circ}$	
Non-interest expense as a % of average loans held for investment		(2.59)%		(2.23)%	)	(2.15)%	)	$(2.02)^{\circ}$	
Efficiency ratio		(13.07)%		(11.19)%	)	(13.82)%	)	(13.68)	
Asset Quality Statistics									
Net charge-offs	\$	1,003	\$	1,027	\$	970	\$	853	
Net charge-off rate		1.33%		1.46%		1.36%		1.00%	
30+ day performing delinquency rate		0.60%		0.43%		0.39%		0.45%	

## CAPITAL ONE FINANCIAL CORPORATION (COF) FINANCIAL & STATISTICAL SUMMARY TABLE 3: NON-GAAP MANAGED BASIS MEASURES

(Dollars in millions, except per share data and as noted)		Q4		Q3		Q2		Q1 <sup>(7)</sup>	
Earnings (Managed Basis)				ı		,			
Net interest income	\$	3,170	\$	3,212	\$	2,957	\$	2,750	
Non-interest income (1)		1,199		1,373		1,190(5)		986	
Total revenue (2)		4,369		4,585		4,147		3,736	
Provision for loan and lease losses		1,847		2,200		1,904		2,132	
Managed Balance Sheet Statistics (Period Average)									
Average loans held for investment	\$	138,184	\$	143,540	\$	148,013	\$	147,182	
Average earning assets		183,899		185,874		191,208		186,614	
Average assets		210,425		214,655		218,402		210,169	
Return on average assets (ROA)		0.77%		0.81%		0.42%		(0.16)	
Managed Balance Sheet Statistics (Period End)									
Loans held for investment	\$	136,803	\$	140,990	\$	146,117	\$	149,730	
Total assets		212,389		209,683		214,178		219,958	
Tangible assets (A)		198,283		195,566		200,012		205,756	
Tangible common equity to tangible assets ratio (B)		6.30%		6.17%		5.60% (6)		4.56%	
Managed Performance Statistics (Quarter over Quarter)									
Net interest income growth (3)		(1)%	ó	9%		8%		(1)	
Non-interest income growth (3)		(13)%	ó	15%		21%		(17)	
Revenue growth		(5)%	ó	11%		11%		(5)	
Net interest margin		6.90%		6.91%		6.19%		5.89%	
Revenue margin		9.50%		9.87%		8.68%		8.01%	
Risk-adjusted margin (C)		4.74%		5.23%		4.31%		3.74%	
Non-interest expense as a % of average loans held for investment (annualized)		5.64%		5.02%		5.19%		4.74%	
Efficiency ratio <sup>(D)</sup>		43.85%		38.73%		45.29%		46.25%	
Asset Quality Statistics									
Net charge-offs (4)	\$	2,188	\$	2,155	\$	2,087	\$	1,991	
Net charge-off rate (4)		6.33%		6.00%		5.64%		5.41%	
30+ day performing delinquency rate (4)		4.73%		4.55%		4.10%		4.10%	

### CAPITAL ONE FINANCIAL CORPORATION (COF) TABLE 4: FINANCIAL & STATISTICAL SUMMARY EXPLANATORY NOTES

- (1) Includes the impact from the change in fair value of retained interests, including the interest-only strips, which totaled \$55 million in Q4 2009, \$37 million in Q3 2009, \$(115) million in Q2 2009 and \$(128) million in Q1 2009.
- (2) Billed finance charges and fees not included in revenue totaled: \$490 million in Q4 2009, \$517 million in Q3 2009, \$572 million in Q2 2009 and \$544 million in Q1 2009.
- (3) Prior period amounts have been reclassified to conform with the current period presentation and adjusted to reflect purchase accounting refinements related to the acquisition of Chevy Chase Bank, FSB ("CCB").
- (4) The denominator used in calculating the allowance as a % of loans held for investment, the net charge-off rate and the 30+ day performing delinquency rate includes loans acquired as part of the CCB acquisition. These metrics, calculated excluding CCB loans, are presented below.

( <u>Dollars in millions)</u>	 Q4 2009	Q3 2009	Q2 2009	Q1 2009
CCB period end acquired loan portfolio (unaudited)	\$ 7,251	\$ 7,885	\$ 8,644	8,859
CCB average acquired loan portfolio (unaudited)	\$ 7,512	\$ 8,029	\$ 8,499	\$ 3,073
Allowance as a % of loans held for investment, excluding CCB	4.95%	5.08%	4.86%	4.84%
Net charge-off rate (Reported), excluding CCB	5.44%	4.94%	4.65%	4.54%
Net charge-off rate (Managed), excluding CCB	6.70%	6.36%	5.98%	5.53%
30+ day performing delinquency rate (Reported), excluding CCB	4.49%	4.48%	4.06%	3.99%
30+ day performing delinquency rate (Managed), excluding CCB	4.99%	4.82%	4.36%	4.36%

- (5) In Q2 2009, the Company elected to convert and sell 404,508 shares of MasterCard class B common stock, which resulted in a gain of \$66 million that is included in non-interest income.
- (6) Includes the impact of the issuance of 56,000,000 common shares at \$27.75 per share on May 14, 2009.
- (7) Effective February 27, 2009, the Company acquired Chevy Chase Bank, FSP for \$476 million, which included a cash payment of \$445 million and the issuance of 2.6 million common shares valued at \$31 million. The acquistion of Chevy Chase Bank included \$10 billion in loans and \$13.6 billion in deposits.

#### STATISTICS / METRIC CALCULATIONS

- (A) Tangible assets represents total assets from continuing operations less identifiable intangible assets and goodwill. See Table 6: Tangible Common Equity Non-GAAP Reconciliation.
- (B) Tangible common equity ("TCE") represents common stockholders' equity (total stockholders' equity less preferred stock) less identifable intangible assets and goodwill. See Table 6: Tangible Common Equity Non-GAAP Reconciliation.
- (C) Calculated based on total revenue less net charge-offs divided by average earning assets, expressed as a percentage.
- (D) Calculated based on non-interest expense less restructuring expense divided by total revenue.

### CAPITAL ONE FINANCIAL CORPORATION TABLE 5: AVERAGE BALANCES AND NET INTEREST MARGIN NON-GAAP RECONCILIATION $^{\!(1)}$

(Dollars in millions)	Quarter Ended 06/30/09							
Reported Basis	<u>-</u> _	Average Balance		Income/ Expense	Yield/ Rate			
Interest-earning assets:	_		_					
Loans held for investment Other	\$	104,682 8,623	\$	2,237 68	8.55% 3.15%			
Other		0,023		08	3.13%			
Total interest-earning assets	\$	150,804	\$	2,717	7.21%			
Interest-bearing liabilities:								
Securitization liability		5,876		74	5.04%			
Total interest-bearing liabilities	\$	131,631	\$	772	2.35%			
Net interest spread				<u> </u>	4.86%			
Interest income to average interest-earning assets					7.21%			
Interest expense to average interest-earning assets				_	2.05%			
Net interest margin				=	5.16%			
Non-GAAP Securitization Reconciliation Adjustments	_	Ç	)uarte	er Ended 06/30/09				
	_	Average		Income/	Yield/			
Interest-earning assets:	=	Balance	_	Expense	Rate			
Loans held for investment Other	\$		\$	1,331	1.09%			
Other		(2,927)		(51)	(1.96)%			
Total interest-earning assets	\$	40,404	\$	1,280	1.15%			
Interest-bearing liabilities:								
Securitization liability		40,806		268	(2.11)%			
Total interest-bearing liabilities	\$	40,806	\$	268	0.06%			
Net interest spread				<u> </u>	1.09%			
Interest income to average interest-earning assets					1.15%			
Interest expense to average interest-earning assets					0.12%			
Net interest margin					1.03%			
Non-GAAP Managed Basis		(	Quart	er Ended 06/30/09				
	_	Average		Income/	Yield/			
Interest-earning assets:	_	Balance		Expense	Rate			
Loans held for investment	\$		\$	3,568	9.64%			
Other		5,696		17	1.19%			
Total interest-earning assets	\$	191,208	\$	3,997	8.36%			
Interest-bearing liabilities:								
Securitization liability		46,682		342	2.93%			
Total interest-bearing liabilities	\$	172,437	\$	1,040	2.41%			
Net interest spread					5.95%			
Interest income to average interest earning assets				_	0.260/			
Interest income to average interest-earning assets Interest expense to average interest-earning assets					8.36% 2.17%			
Net interest margin				_	6.19%			
				=				
(1) Reflects amounts based on continuing operations.								