UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-	-K
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CURRENT REPORT

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

July 17, 2014
Date of Report (Date of earliest event reported)

CAPITAL ONE FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

Commission File No. 1-13300

Delaware (State or Other Jurisdiction of Incorporation or Organization) 54-1719854 (I.R.S. Employer Identification No.)

1680 Capital One Drive McLean, Virginia (Address of Principal Executive Offices)

22102 (Zip Code)

Registrant's telephone number, including area code: (703) 720-1000

(Former name or former address, if changed since last report)

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following isions (see General Instruction A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On July 17, 2014, Capital One Financial Corporation (the "Company") issued a press release announcing its financial results for the second quarter ended June 30, 2014. Copies of the Company's press release and financial supplement are attached and furnished herewith as Exhibits 99.1 and 99.2 to this Form 8-K and are incorporated herein by reference.

Note: Information in this report (including Exhibits 99.1 and 99.2) furnished pursuant to Item 2.02 shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No. Description of Exhibit

99.1 Press Release, dated July 17, 2014 – Second Quarter 2014

99.2 Financial Supplement – Second Quarter 2014

Earnings Conference Call Webcast Information.

The Company will hold an earnings conference call on July 17, 2014 at 5:00 p.m. Eastern Time. The conference call will be accessible through live webcast. Interested investors and other individuals can access the webcast via the Company's home page (www.capitalone.com). Choose "About Us," then choose "Investors" to access the Investor Center and view and/or download the earnings press release, the financial supplement, including a reconciliation of non-GAAP financial measures, and the earnings release presentation. A replay of the webcast will be archived on the Company's website through July 31, 2014 at 5:00 p.m. Eastern Time.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this Current Report on Form 8-K to be signed on its behalf by the undersigned, hereunto duly authorized.

Dated: July 17, 2014

CAPITAL ONE FINANCIAL CORPORATION

By: /s/ Stephen S. Crawford

Stephen S. Crawford Chief Financial Officer

News Release



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FOR IMMEDIATE RELEASE: July 17, 2014

Capital One Reports Second Quarter 2014 Net Income of \$1.2 billion, or \$2.04 per share

McLean, Va. (July 17, 2014) – Capital One Financial Corporation (NYSE: COF) today announced net income for the second quarter of 2014 of \$1.2 billion, or \$2.04 per diluted common share, compared to the first quarter of 2014 with net income of \$1.2 billion, or \$1.96 per diluted common share, and the second quarter of 2013 with net income of \$1.1 billion, or \$1.85 per diluted common share.

"Capital One posted another quarter of solid growth and profitability, including the return of year-over-year growth in our Domestic Card business, and we continued to return capital to our shareholders as we began to execute our announced \$2.5 billion share repurchase program," said Richard D. Fairbank, Chairman and Chief Executive Officer. "We remain focused on sustaining high returns as we invest to drive future growth and be a leader in digital banking."

All comparisons below are for the second quarter of 2014 compared with the first quarter of 2014 unless otherwise noted.

Second Quarter 2014 Income Highlights:

- Total net revenue increased 2 percent to \$5.5 billion.
- Total non-interest expense increased 2 percent to \$3.0 billion.
- Pre-provision earnings increased 2 percent to \$2.5 billion.
- Provision for credit losses decreased 4 percent to \$704 million.

Capital One Second Quarter 2014 Earnings Page 2

Second Quarter 2014 Balance Sheet Highlights:

- Common equity Tier 1 capital ratio under Basel III Standardized Approach of 12.7 percent at June 30, 2014.
- Net interest margin of 6.55 percent, down 7 basis points.
- Period-end loans held for investment in the quarter increased \$5.6 billion, or 3 percent, to \$198.5 billion.
 - Domestic Card period-end loans increased \$2.9 billion, or 4 percent, to \$71.2 billion.
 - Commercial Banking period-end loans increased \$2.1 billion, or 5 percent, to \$48.3 billion.
 - Consumer Banking:
 - Auto period-end loans increased \$1.7 billion, or 5 percent, to \$34.8 billion.
 - Home loans period-end loans decreased \$1.4 billion, or 4 percent, to \$32.6 billion, driven by run-off of acquired portfolios.
- Average loans held for investment in the quarter increased \$1.3 billion, or less than 1 percent, to \$195.0 billion.
 - Domestic Card average loans decreased \$434 million, or 1 percent, to \$69.4 billion.
 - Commercial Banking average loans increased \$1.6 billion, or 3 percent, to \$47.0 billion.
 - Consumer Banking:
 - Auto average loans increased \$1.6 billion, or 5 percent, to \$34.0 billion.
 - Home loans average loans decreased by \$1.3 billion, or 4 percent, to \$33.3 billion, driven by run-off of acquired portfolios.
- Period-end total deposits decreased \$2.4 billion, or 1 percent, to \$205.9 billion, while average deposits increased \$473 million, or less than 1 percent, to \$206.3 billion.
- Interest-bearing deposit rate remained flat at 0.60 percent.

Earnings Conference Call Webcast Information

The company will hold an earnings conference call on July 17, 2014, at 5:00 PM, Eastern Time. The conference call will be accessible through live webcast. Interested investors and other individuals can access the webcast via the company's home page (www.capitalone.com). Choose "About Us", then choose "Investors" to access the Investor Center and view and/or download the earnings press release, the financial supplement, including a reconciliation of non-GAAP financial measures, and the earnings release presentation. The replay of the webcast will be archived on the company's website through July 31, 2014 at 5:00 PM.

Capital One Second Quarter 2014 Earnings Page 3

Forward Looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks and uncertainties. Capital One cautions readers that any forward-looking information is not a guarantee of future performance and that actual results could differ materially from those contained in the forward-looking information due to a number of factors, including those listed from time to time in reports that Capital One files with the Securities and Exchange Commission, including, but not limited to, the Annual Report on Form 10-K for the year ended December 31, 2013.

About Capital One

Capital One Financial Corporation (www.capitalone.com) is a financial holding company whose subsidiaries, which include Capital One, N.A., and Capital One Bank (USA), N. A., had \$205.9 billion in deposits and \$298.3 billion in total assets as of June 30, 2014. Headquartered in McLean, Virginia, Capital One offers a broad spectrum of financial products and services to consumers, small businesses and commercial clients through a variety of channels. Capital One, N.A. has approximately 900 branch locations primarily in New York, New Jersey, Texas, Louisiana, Maryland, Virginia and the District of Columbia. A Fortune 500 company, Capital One trades on the New York Stock Exchange under the symbol "COF" and is included in the S&P 100 index.

Capital One Financial Corporation Financial Supplement Second Quarter 2014(1)(2)(3) **Table of Contents**

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The information contained in this Financial Supplement is preliminary and based on data available at the time of the earnings presentation, and investors should refer to our Quarterly Report on Form 10-Q for the period ended June 30, 2014 once it is filed with the Securities and Exchange Commission.

References to ING Direct refers to business and assets acquired and liabilities assumed in the February 17, 2012 acquisition. References to the 2012 U.S. card acquisition refer to the May 1, 2012 transaction in which we acquired substantially all of HSBC's credit card and private-label credit card business in the United States.

We adopted ASU 2014-01 "Accounting for Investments in Qualified Affordable Housing Projects" as of January 1, 2014. Prior period results and related metrics have been recast to conform to this presentation.

⁽³⁾ this presentation.

CAPITAL ONE FINANCIAL CORPORATION (COF) Table 1: Financial Summary—Consolidated⁽¹⁾

(Dollars in millions, except per share data and as noted) (unaudited)	2014 O2	2014 Q1	2013 Q4	2013 Q3	2013 Q2	2014 C 2014 Q1	Q2 vs. 2013 Q2
Earnings						_	_
Net interest income	\$ 4,315	\$ 4,350	\$ 4,423	\$ 4,560	\$ 4,553	(1)%	(5)%
Non-interest income(2)	1,153	1,020	1,121	1,091	1,085	13	6
Total net revenue(3)	5,468	5,370	5,544	5,651	5,638	2	(3)
Provision for credit losses	704	735	957	849	762	(4)	(8)
Non-interest expense:	70-4	755	337	043	702	(4)	(0)
Marketing	335	325	427	299	330	3	2
Amortization of intangibles	136	143	166	161	167	(5)	(19)
Acquisition-related(4)	18	23	60	37	50	(22)	(64)
Operating expenses	2,490	2,441	2,582	2,612	2,471	2	1
Total non-interest expense	2,979	2,932	3,235	3,109	3,018	2	(1)
Income from continuing operations before income taxes	1,785	1,703	1,352	1,693	1,858	5	(4)
Income tax provision	581	579	477	575	631	_	(8)
Income from continuing operations, net of tax	1,204	1,124	875	1,118	1,227	7	(2)
Income (loss) from discontinued operations, net of tax(2)	(10)	30	(23)	(13)	(119)	**	92
Net income	1,194	1,154	852	1,105	1,108	3	8
Dividends and undistributed earnings allocated to participating securities(5)	(4)		(4)	(5)	(4)	(20)	_
Preferred stock dividends(5)	(13)		(13)	(13)	(13)		_
Net income available to common stockholders	\$ 1,177	\$ 1,136	\$ 835	\$ 1,087	\$ 1,091	4	8
Common Share Statistics	_						
Basic earnings per common share:(5)	_						
Net income from continuing operations	\$ 2.09	\$ 1.94	\$ 1.50	\$ 1.89	\$ 2.08	8	_
Income (loss) from discontinued operations	(0.02)	0.05	(0.04)	(0.02)	(0.20)	**	(90)
Net income per basic common share	\$ 2.07	\$ 1.99	\$ 1.46	\$ 1.87	\$ 1.88	4	10
Diluted earnings per common share:(5)		\$ 1.00	<u> </u>	<u> </u>	<u> </u>	•	10
Net income from continuing operations	\$ 2.06	\$ 1.91	\$ 1.46	\$ 1.86	\$ 2.05	8	
Income (loss) from discontinued operations	(0.02)		(0.03)	(0.02)	(0.20)	**	(90)
Net income per diluted common share	\$ 2.04	\$ 1.96	\$ 1.43	\$ 1.84	\$ 1.85	4	10
Weighted average common shares outstanding (in millions) for:	<u>ψ 2.04</u>	Ψ 1.50	Ψ 115	Ψ 1.0-	Ψ 1.05		10
Basic common shares	FC7 F	571.0	573.4	582.3	581.5	(1)	(2)
Diluted common shares	567.5 577.6	580.3	582.6	591.1	588.8	(1)	(2) (2)
Common shares outstanding (period end, in millions)	561.8	572.9	572.7	582.0	584.9	(2)	(4)
Dividends per common share	\$ 0.30	\$ 0.30	\$ 0.30	\$ 0.30	\$ 0.30	(-)	(-)
Tangible book value per common share (period end)(6)	47.90	45.88	43.64	43.01	41.41	4	16
Balance Sheet (Period End)		45.00	45.04	45.01	41,41		10
Loans held for investment(7)	\$ 198,528	\$ 192,941	\$ 197,199	\$ 191,814	\$ 191,512	3	4
Interest-earning assets	266,720	259,422	265,170	259,152	265,693	3	
Total assets	298,317	290,500	296,933	289,866	296,524	3	1
Interest-bearing deposits	180,970	184,214	181,880	184,553	187,768	(2)	(4)
Total deposits	205,890	208,324	204,523	206,834	209,865	(1)	(2)
Borrowings	39,114	30,118	40,654	31,845	36,231	30	8
Common equity	42,477	41,948	40,779	40,792	40,094	1	6
Total stockholders' equity	43,815	42,801	41,632	41,645	40,947	2	7
Balance Sheet (Quarterly Average Balances)							
Loans held for investment(7)	\$ 194,996	\$ 193,722	\$ 192,813	\$ 191,135	\$ 190,562	1	2
Interest-earning assets	263,570	262,659	262,957	264,796	266,544	_	(1)
Total assets	294,744	294,275	294,040	294,919	297,748	_	(1)
Interest-bearing deposits	182,053	184,183	184,206	186,752	189,311	(1)	(4)
Total deposits Perrougings	206,315	205,842	205,706	208,340	210,650	- (1)	(2)
Borrowings Common equity	35,658	35,978	36,463	36,355	36,915	(1)	(3)
Total stockholders' equity	42,797 43,767	42,006 42,859	41,502 42,355	40,332 41,185	40,637 41,490	2	5 5
Total stockholders equity	43,707	42,039	42,333	41,103	41,490	2	Э

CAPITAL ONE FINANCIAL CORPORATION (COF) Table 2: Selected Metrics—Consolidated(1)

	2014	2014	2013	2013	2013	2014 Q2 2014	2013
(Dollars in millions) (unaudited) Performance Metrics	Q2	<u>Q1</u>	Q4	Q3	Q2	Q1	<u>Q2</u>
Net interest income growth (quarter over quarter)	(1)%	(2)%	(3)%	0%	0%	**	**
Non-interest income growth (quarter over quarter)	13	(9)	3	1	11	**	**
Total net revenue growth (quarter over quarter)	2	(3)	(2)	0	2	**	**
Total net revenue margin(8)	8.30	8.18	8.43	8.54	8.46	12 bps	(16)bps
Net interest margin(9)	6.55	6.62	6.73	6.89	6.83	(7)	(28)
Return on average assets	1.63	1.53	1.19	1.52	1.65	10	(2)
Return on average tangible assets(10)	1.73	1.61	1.26	1.60	1.74	12	(1)
Return on average common equity(11)	11.09	10.53	8.27	10.91	11.91	56	(82)
Return on average tangible common equity(12)	17.47	16.83	13.38	17.96	19.62	64	(215)
Non-interest expense as a % of average loans held for investment	6.11	6.05	6.71	6.51	6.33	6	(22)
Efficiency ratio(13)	54.48	54.60	58.35	55.02	53.53	(12)	95
Effective income tax rate for continuing operations	32.5	34.0	35.3	34.0	34.0	(150)	(150)
Employees (in thousands), period end(14)	44.6	44.9	45.4	43.5	43.3	(1)%	3%
Credit Quality Metrics(7)							
Allowance for loan and lease losses	\$ 3,998	\$ 4,098	\$ 4,315	\$ 4,333	\$ 4,407	(2)	(9)
Allowance as a % of loans held for investment	2.01%	2.12%	2.19%	2.26%	2.30%	(11)bps	(29)bps
Allowance as a % of loans held for investment (excluding acquired loans)	2.30	2.45	2.54	2.66	2.74	(15)	(44)
Net charge-offs	\$ 812	\$ 931	\$ 969	\$ 917	\$ 969	(13)%	(16)%
Net charge-off rate(15)	1.67%	1.92%	2.01%	1.92%	2.03%	(25)bps	(36)bps
Net charge-off rate (excluding acquired loans)(15)	1.93	2.24	2.37	2.29	2.46	(31)	(53)
30+ day performing delinquency rate	2.24	2.22	2.63	2.54	2.35	2	(11)
30+ day performing delinquency rate (excluding acquired loans)	2.58	2.59	3.08	3.01	2.83	(1)	(25)
30+ day delinquency rate	2.53	2.51	2.96	2.88	2.71	2	(18)
30+ day delinquency rate (excluding acquired loans)	2.91	2.93	3.46	3.41	3.26	(2)	(35)
Capital Ratios(16)							
Common equity Tier 1 capital ratio	12.7%	13.0%	n/a	n/a	n/a	(30)bps	n/a
Tier 1 common ratio	n/a	n/a	12.2%	12.7%	12.0%	n/a	n/a
Tier 1 risk-based capital ratio	13.3%	13.4%	12.6	13.1	12.4	(10)bps	90bps
Total risk-based capital ratio	15.4	15.4	14.7	15.2	14.6	_	80
Tier 1 leverage ratio	10.7	10.4	10.1	10.0	9.7	30	100
Tangible common equity ("TCE") ratio(17)	9.5	9.6	8.9	9.1	8.6	(10)	90

CAPITAL ONE FINANCIAL CORPORATION (COF) Table 3: Consolidated Statements of Income⁽¹⁾

	m)	Three Months Ended				Six M	2014	
				Q2 201		En		2014
(Dollars in millions, except per share data and as noted) (unaudited)	2014	2014	2013	2014	2013	2014	2013	VS.
Interest income:	Q2	Q1	Q2	Q1	Q2	Q2	Q2	2013
Loans, including loans held for sale	\$ 4,279	\$ 4,307	\$ 4,596	(1)%	(7)%	\$ 8,586	\$ 9,245	(7)%
Investment securities	409	416	391	(2)	5	825	765	8
Other	24	30	23	(20)	4	54	51	6
Total interest income	4,712	4,753	5,010	(1)	(6)	9,465	10,061	(6)
Interest expense:		.,		(-)	(*)			(-)
Deposits	272	276	318	(1)	(14)	548	644	(15)
Securitized debt obligations	39	38	45	3	(13)	77	101	(24)
Senior and subordinated notes	78	77	82	1	(5)	155	164	(5)
Other borrowings	8	12	12	(33)	(33)	20	29	(31)
Total interest expense	397	403	457	(1)	(13)	800	938	(15)
Net interest income	4,315	4,350	4,553	(1)	(5)	8,665	9,123	(5)
Provision for credit losses	704	735	762	(4)	(8)	1,439	1,647	(13)
Net interest income after provision for credit losses	3,611	3,615	3,791		(5)	7,226	7,476	(3)
Non-interest income:(2)					(-)			(-)
Service charges and other customer-related fees	460	474	534	(3)	(14)	934	1,084	(14)
Interchange fees, net	535	440	486	22	10	975	931	5
Net other-than-temporary impairment recognized in earnings	(1)	(5)	(4)	(80)	(75)	(6)	(29)	(79)
Other	159	111	69	43	130	270	80	238
Total non-interest income	1,153	1,020	1,085	13	6	2,173	2,066	5
Non-interest expense:								
Salaries and associate benefits	1,125	1,161	1,118	(3)	1	2,286	2,213	3
Occupancy and equipment	447	405	371	10	20	852	728	17
Marketing	335	325	330	3	2	660	647	2
Professional services	296	287	340	3	(13)	583	662	(12)
Communications and data processing	203	196	236	4	(14)	399	452	(12)
Amortization of intangibles	136	143	167	(5)	(19)	279	344	(19)
Other	437	415	456	5	(4)	852	963	(12)
Total non-interest expense	2,979	2,932	3,018	2	(1)	5,911	6,009	(2)
Income from continuing operations before income taxes	1,785	1,703	1,858	5	(4)	3,488	3,533	(1)
Income tax provision	581	579	631	_	(8)	1,160	1,172	(1)
Income from continuing operations, net of tax	1,204	1,124	1,227	7	(2)	2,328	2,361	(1)
Income (loss) from discontinued operations, net of tax(2)	<u>(10)</u>	30	(119)	**	(92)	20	(197)	**
Net income	1,194	1,154	1,108	3	8	2,348	2,164	9
Dividends and undistributed earnings allocated to participating securities(5)	(4)	(5)	(4)	(20)	_	(9)	(9)	_
Preferred stock dividends(5)	(13)	(13)	(13)	_	_	(26)	(26)	_
Net income available to common stockholders	<u>\$ 1,177</u>	\$ 1,136	\$ 1,091	4	8	\$ 2,313	\$ 2,129	9
Basic earnings per common share:(5)	* 2.00	.	A 2.00			A 400	A 400	
Net income from continuing operations Income (loss) from discontinued operations	\$ 2.09	\$ 1.94	\$ 2.08	8 **	(00)	\$ 4.03	\$ 4.00	1
	(0.02)	0.05	(0.20)		(90)	0.03	(0.34)	
Net income per basic common share	<u>\$ 2.07</u>	\$ 1.99	\$ 1.88	4	10	\$ 4.06	\$ 3.66	11
Diluted earnings per common share:(5) Net income from continuing operations	\$ 2.06	\$ 1.91	¢ 2.05	8		\$ 3.97	\$ 3.96	
Income (loss) from discontinued operations	(0.02)	\$ 1.91 0.05	\$ 2.05 (0.20)	**	(90)	\$ 3.97 0.03	\$ 3.96 (0.34)	**
Net income per diluted common share	\$ 2.04	\$ 1.96	\$ 1.85	4	10	\$ 4.00	\$ 3.62	10
Weighted average common shares outstanding (in millions):								
Basic common shares	567.5	571.0	581.5	(1)	(2)	569.2	581.0	(2)
Diluted common shares	577.6	580.3	588.8		(2)	578.9	587.9	(2)
Dividends paid per common share	\$ 0.30	\$ 0.30	\$ 0.30	_	_	\$ 0.60	\$ 0.35	71

CAPITAL ONE FINANCIAL CORPORATION (COF) Table 4: Consolidated Balance Sheets(1)

				June 30, 20	
(Dollars in millions) (unaudited)	June 30, 2014	December 31, 2013	June 30, 2013	December 31, 2013	June 30, 2013
Assets:	2014	2015	2015	2015	2015
Cash and cash equivalents:					
Cash and due from banks	\$ 3,598	\$ 2,821	\$ 2,176	28%	65%
Interest-bearing deposits with banks	2,954	3,131	2,279	(6)	30
Federal funds sold and securities purchased under agreements to resell	180	339	198	(47)	(9)
Total cash and cash equivalents	6,732	6,291	4,653	7	45
Restricted cash for securitization investors	361	874	377	(59)	(4)
Securities available for sale, at fair value	41,113	41,800	62,602	(2)	(34)
Securities held to maturity, at carrying value	20,688	19,132	_	8	**
Loans held for investment:					
Unsecuritized loans held for investment	161,224	157,651	151,231	2	7
Restricted loans for securitization investors	37,304	39,548	40,281	(6)	(7)
Total loans held for investment	198,528	197,199	191,512	1	4
Allowance for loan and lease losses	(3,998)	(4,315)	(4,407)	(7)	(9)
Net loans held for investment	194,530	192,884	187,105	1	4
Loans held for sale, at lower of cost or fair value	709	218	6,248	225	(89)
Premises and equipment, net	3,764	3,839	3,766	(2)	`—`
Interest receivable	1,473	1,418	1,454	4	1
Goodwill	13,977	13,978	13,900	_	1
Other assets	14,970	16,499	16,419	(9)	(9)
Total assets	\$ 298,317	\$ 296,933	\$ 296,524	_	1
Liabilities:					
Interest payable	\$ 309	\$ 307	\$ 324	1	(5)
Customer deposits:					
Non-interest bearing deposits	24,920	22,643	22,097	10	13
Interest-bearing deposits	180,970	181,880	187,768	(1)	(4)
Total customer deposits	205,890	204,523	209,865	1	(2)
Securitized debt obligations	10,010	10,289	10,831	(3)	(8)
Other debt:					
Federal funds purchased and securities loaned or sold under agreements to repurchase	2,030	915	1,766	122	15
Senior and subordinated notes	16,628	13,134	12,406	27	34
Other borrowings	10,446	16,316	11,228	(36)	(7)
Total other debt	29,104	30,365	25,400	(4)	15
Other liabilities	9,189	9,817	9,157	(6)	_
Total liabilities	254,502	255,301	255,577	_	_
Stockholders' equity:	<u> </u>		<u> </u>		
Preferred stock	0	0	0	_	_
Common stock	6	6	6	_	_
Additional paid-in capital, net	27,210	26,526	26,339	3	3
Retained earnings	22,270	20,292	18,710	10	19
Accumulated other comprehensive income ("AOCI")	(371)	(872)	(792)	(57)	(53)
Treasury stock, at cost	(5,300)	(4,320)	(3,316)	23	60
Total stockholders' equity	43,815	41,632	40,947	5	7
Total liabilities and stockholders' equity	\$ 298,317	\$ 296,933	\$ 296,524	_	1
- ·					

CAPITAL ONE FINANCIAL CORPORATION (COF)

Table 5: Notes to Financial & Selected Metrics and Consolidated Financial Statements (Tables 1 — 4)

- ** Not meaningful.
- (1) Certain prior period amounts have been recast to conform to the current period presentation.
- (2) We recorded the following related to the mortgage representation and warranty reserve: a benefit of \$18 million in Q2 2014 (which includes a provision of \$11 million before taxes in discontinued operations and a benefit of \$29 million before taxes in continuing operations), a benefit of \$33 million in Q1 2014 (which includes a benefit of \$47 million before taxes in discontinued operations and a provision of \$14 million before taxes in continuing operations), a provision of \$33 million in Q4 2013, a benefit of \$4 million in Q3 2013, and a provision of \$183 million in Q2 2013. Historically, the majority of the provision for representation and warranty losses is generally included net of tax in discontinued operations, with the remaining amount included pre-tax in non-interest income. The mortgage representation and warranty reserve was \$1.0 billion as of June 30 2014, and \$1.2 billion as of both December 31, 2013 and June 30, 2013.
- (3) Total net revenue was reduced by \$153 million in Q2 2014, \$163 million in Q1 2014, \$185 million in Q4 2013, \$154 million in Q3 2013 and \$192 million in Q2 2013 for the estimated uncollectible amount of billed finance charges and fees.
- (4) Acquisition-related costs include transaction costs, legal and other professional or consulting fees, restructuring costs, and integration expense.
- (5) Dividends and undistributed earnings allocated to participating securities, earnings per share, and preferred stock dividends are computed independently for each period. Accordingly, the sum of each quarter may not agree to the year-to-date total.
- (6) Tangible book value per common share is a non-GAAP measure calculated based on tangible common equity divided by common shares outstanding. See "Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for additional information.
- (7) Loans held for investment includes acquired loans accounted for based on cash flows expected to be collected. We use the term "acquired loans" to refer to a limited portion of the credit card loans acquired in the 2012 U.S. card acquisition and the substantial majority of loans acquired in the ING Direct and Chevy Chase Bank acquisitions, which were recorded at fair value at acquisition and subsequently accounted for based on estimated cash flows expected to be collected over the life of the loans (under the accounting standard formerly known as "SOP 03-3"). The table below presents amounts related to acquired loans accounted for under SOP 03-3:

		2014	2014	2013	2013	2013	
_	(Dollars in millions) (unaudited)	Q2	Q1	Q4	Q3	Q2	
_	Acquired loans accounted for under SOP 03-3:						
	Period-end unpaid principal balance	\$ 27,117	\$ 28,549	\$ 29,761	\$ 31,377	\$ 33,620	
	Period-end loans held for investment	26,019	27,390	28,550	30,080	32,275	
	Average loans held for investment	26,491	27,760	29,055	30,713	33,144	

- (8) Calculated based on annualized total net revenue for the period divided by average interest-earning assets for the period.
- 9) Calculated based on annualized net interest income for the period divided by average interest-earning assets for the period.
- (10) Calculated based on annualized income from continuing operations, net of tax, for the period divided by average tangible assets for the period. See "Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for additional information.
- 11) Calculated based on the annualized sum of (i) income from continuing operations, net of tax; (ii) less dividends and undistributed earnings allocated to participating securities; (iii) less preferred stock dividends, for the period, divided by average common equity for the period. Our calculation of return on average common equity may not be comparable to similarly titled measures reported by other companies.
- (12) Calculated based on the annualized sum of (i) income from continuing operations, net of tax; (ii) less dividends and undistributed earnings allocated to participating securities; (iii) less preferred stock dividends, for the period, divided by average tangible common equity for the period. Our calculation of return on average tangible common equity may not be comparable to similarly titled measures reported by other companies. See "Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for additional information.
- (13) Calculated based on non-interest expense for the period divided by total net revenue for the period.
- (14) Effective Q2 2014, we changed our presentation from total full-time equivalent employees to total employees. All prior periods have been recast to conform to the current presentation. During this change, we determined that we had previously understated the total number of full-time equivalent employees by approximately 7%.
- (15) Calculated based on annualized net charge-offs for the period divided by average loans held for investment for the period.
- (16) Beginning on January 1, 2014, we calculate our regulatory capital under Basel III Standardized Approach subject to transition provisions. We calculated regulatory capital measures for periods prior to the first quarter of 2014 under Basel I. Ratios as of the end of Q2 2014 are preliminary and therefore subject to change. See "Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for information on the calculation of each of these ratios.
- (17) TCE ratio is a non-GAAP measure calculated based on TCE divided by tangible assets. See "Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures" for additional information.

CAPITAL ONE FINANCIAL CORPORATION (COF)

Table 6: Average Balances, Net Interest Income and Net Interest Margin

	2014 Q2			2014 Q1				2013 Q2				
	Interest Average Income/ Yield/ A			Average	Interest verage Income/ Yield/			Interest Average Income/ Yiel			Yield/	
(Dollars in millions) (unaudited)	Balance		ense(1)	Rate(1)	Balance		pense(1)	Rate(1)	Balance		pense(1)	Rate(1)
Interest-earning assets:												
Loans, including loans held for sale	\$ 195,322	\$	4,279	8.76%	\$ 194,020	\$	4,307	8.88%	\$ 196,874	\$	4,596	9.34%
Investment securities	62,518		409	2.62	62,124		416	2.68	63,907		391	2.45
Cash equivalents and other	5,730		24	1.68	6,515		30	1.84	5,763	_	23	1.60
Total interest-earning assets	\$ 263,570	\$	4,712	7.15	\$ 262,659	\$	4,753	7.24	\$ 266,544	\$	5,010	7.52
Interest-bearing liabilities:												
Interest-bearing deposits	\$ 182,053	\$	272	0.60	\$ 184,183	\$	276	0.60	\$ 189,311	\$	318	0.67
Securitized debt obligations	10,731		39	1.45	10,418		38	1.46	10,942		45	1.65
Senior and subordinated notes	16,004		78	1.95	14,162		77	2.17	12,692		82	2.58
Other borrowings	8,923		8	0.36	11,398		12	0.42	13,281		12	0.36
Total interest-bearing liabilities	\$ 217,711	\$	397	0.73	\$ 220,161	\$	403	0.73	\$ 226,226	\$	457	0.81
Net interest income/spread		\$	4,315	6.42		\$	4,350	6.51		\$	4,553	6.71
Impact of non-interest bearing funding				0.13				0.11				0.12
Net interest margin				6.55%				6.62%				6.83%

	Six Months Ended June 30,								
		2013							
(Dollars in millions) (unaudited)	Average Balance				Average Balance		nterest ncome/ xpense(1)	Yield/ Rate(1)	
Interest-earning assets: Loans, including loans held for sale	\$ 194,674	¢	8,586	8.82%	\$ 198,648	\$	9,245	9.31%	
Louis, including tools field for safe	62,322	\$	825	2.65	63,930	Ф	765	2.39	
Cash equivalents and other	6,123		54	1.76	6,430		51	1.59	
Total interest-earning assets	\$ 263,119	\$	9,465	7.19	\$ 269,008	\$	10,061	7.48	
Interest-bearing liabilities:									
Interest-bearing deposits	\$ 182,431	\$	548	0.60	\$ 189,958	\$	644	0.68	
Securitized debt obligations	10,576		77	1.46	11,348		101	1.78	
Senior and subordinated notes	15,088		155	2.05	12,340		164	2.66	
Other borrowings	10,153		20	0.39	15,544		29	0.37	
Total interest-bearing liabilities	\$ 218,248	\$	800	0.73	\$ 229,190	\$	938	0.82	
Net interest income/spread		\$	8,665	6.46		\$	9,123	6.66	
Impact of non-interest bearing funding				0.13				0.12	
Net interest margin				6.59%				6.78%	

¹⁾ Interest income and interest expense and the calculation of average yields on interest-earning assets and average rates on interest-bearing liabilities include the impact of hedge accounting.

CAPITAL ONE FINANCIAL CORPORATION (COF) Table 7: Loan Information and Performance Statistics⁽¹⁾

Collars in millions) (unaudited) 2014 2014 2013 2013 2013 2014 2014 2015	2013 Q2 1%
Period-end Loans Held For Investment Credit card: Some stic credit card \$ 71,165 \$ 68,275 \$ 73,255 \$ 69,936 \$ 70,490 4%	
Credit card: Domestic credit card \$ 71,165 \$ 68,275 \$ 73,255 \$ 69,936 \$ 70,490 4%	1% —
Domestic credit card \$ 71,165 \$ 68,275 \$ 73,255 \$ 69,936 \$ 70,490 4%	1% —
T 1-3-10 T 103-10 T 1	_
Total credit card 79,018 75,850 81,305 77,967 78,310 4	1
Consumer banking:	
Auto 34,792 33,080 31,857 30,803 29,369 5	18
Home loan 32,644 34,035 35,282 36,817 39,163 (4)	(17)
Retail banking 3,626 3,612 3,623 3,665 3,686 —	(2)
Total consumer banking 71,062 70,727 70,762 71,285 72,218 —	(2)
Commercial banking:	
Commercial and multifamily real estate 22,040 21,256 20,750 19,523 18,570 4 Commercial and industrial 25,402 24,064 23,309 21,848 21,170 6	19
	20
Total commercial lending 47,442 45,320 44,059 41,371 39,740 5 Small-ticket commercial real estate 879 910 952 1,028 1,065 (3)	19 (17)
Total commercial banking 48,321 46,230 45,011 42,399 40,805 5	18
<u> </u>	(29)
Other loans 127 134 121 163 179 (5) Total loans held for investment \$ 198,528 \$ 192,941 \$ 197,199 \$ 191,814 \$ 191,512 3	(29)
	4
Average Loans Held For Investment	
Credit card: \$ 69,376 \$ 69,810 \$ 70,368 \$ 69,947 \$ 69,966 (1)	(1)
International credit card 9,570 9,510 9,760 9,594 9,590 (1)	(4)
Total credit card 76,997 77,502 78,267 77,729 77,946 (1)	(1)
Consumer banking:	(1)
Auto 33,972 32,387 31,424 30,157 28,677 5	18
Home loan 33,299 34,646 35,974 37,852 40,532 (4)	(18)
Retail banking <u>3,613</u> 3,630 3,635 3,655 3,721 —	(3)
Total consumer banking 70,884 70,663 71,033 71,664 72,930 —	(3)
Commercial banking:	
Commercial and multifamily real estate 21,484 20,962 19,928 19,047 18,084 2	19
Commercial and industrial 24,611 23,541 22,445 21,491 20,332 5	21
Total commercial lending 46,005 44,503 42,373 40,538 38,416 4	20
Small-ticket commercial real estate 896 932 986 1,038 1,096 (4)	(18)
Total commercial banking 46,991 45,435 43,359 41,576 39,512 3	19
Other loans 124 122 154 166 174 2	(29)
Total average loans held for investment <u>\$ 194,996</u> <u>\$ 193,722</u> <u>\$ 192,813</u> <u>\$ 191,135</u> <u>\$ 190,562</u> <u>1</u>	2
Net Charge-off Rates	
Credit card:	(50)
Domestic credit card 3.52% 4.01% 3.89% 3.67% 4.28% (49)bps International credit card 3.93 4.17 4.74 4.71 5.08 (24)	(76)bps (115)
Total credit card 3.56 4.02 3.98 3.78 4.36 (46)	(80)
Consumer banking: 3.30 4.02 3.30 3.70 4.30 (40)	(00)
Auto 1.31 1.66 2.30 2.01 1.28 (35)	3
Home loan 0.05 0.06 0.03 0.06 0.03 (1)	2
Retail banking 0.70 0.95 1.09 1.38 1.50 (25)	(80)
Total consumer banking 0.69 0.84 1.09 0.95 0.60 (15) Commercial banking:	9
Commercial banking: Commercial and multifamily real estate 0.00 0.01 (0.11) 0.04 (1)	(4)
Commercial and industrial 0.04 0.03 (0.11) (0.11) 0.04 (1) Commercial and industrial 0.04 0.03 0.04 0.18 0.03 1	1
Total commercial lending 0.02 0.02 (0.03) 0.04 0.03 —	(1)
Small-ticket commercial real estate 0.61 0.67 (0.81) 1.26 0.45 (6)	16
Total commercial banking 0.03 0.04 (0.05) 0.07 0.04 (1)	(1)
Other loans 2.18 (0.68) 4.68 12.17 13.10 ***	**
Total charge-off 1.67 1.92 2.01 1.92 2.03 (25)	(36)

						2014 Q2	2 vs.
(Dollars in millions) (unaudited)	2014	2014	2013	2013	2013	2014	2013
30+ Day Performing Delinquency Rates	Q2	Q1	Q4	<u>Q3</u>	Q2	<u>Q1</u>	Q2
Credit card:							
Domestic credit card	2.83%	3.02%	3.43%	3.46%	3.05%	(10)bps	(22)bas
International credit card	3.40	3.59	3.71	3.86	3.84	(19)bps (19)	(22)bps (44)
Total credit card	2.89	3.08	3.46	3.51	3.13	(19)	(24)
Consumer banking:	2.03	5.00	3.40	5.51	5.15	(13)	(24)
Auto	5.77	5.29	6.85	6.29	6.03	48	(26)
Home loan	0.13	0.12	0.16	0.14	0.12	1	1
Retail banking	0.48	0.74	0.69	0.68	0.68	(26)	(20)
Total consumer banking	2.91	2.57	3.20	2.82	2.55	34	36
Nonperforming Assets Rates(2)	2.51	2.07	5.20	2.02	2.00	54	30
Credit card:							
International credit card	1.03	1.07	1.10	1.16	1.20	(4)	(17)
Total credit card	0.10	0.11	0.11	0.12	0.12	(1)	(2)
Consumer banking:							
Auto(3)	0.88	0.81	1.11	0.92	0.81	7	7
Home loan	1.16	1.17	1.14	1.08	1.08	(1)	8
Retail banking	0.79	1.15	1.13	1.10	1.11	(36)	(32)
Total consumer banking	1.01	1.00	1.12	1.01	0.97	1	4
Commercial banking:							
Commercial and multifamily real estate	0.32	0.31	0.29	0.40	0.56	1	(24)
Commercial and industrial	0.45	0.40	0.44	0.65	0.65	5	(20)
Total commercial lending	0.39	0.35	0.37	0.53	0.61	4	(22)
Small-ticket commercial real estate	1.40	0.73	0.43	1.49	1.11	67	29
Total commercial banking	0.41	0.36	0.37	0.56	0.62	5	(21)
Total nonperforming assets	0.55	0.54	0.58	0.60	0.58	1	(3)

CAPITAL ONE FINANCIAL CORPORATION (COF) Table 8: Financial Summary—Business Segments⁽¹⁾

	_	Three Months Ended June 30, 2014								
	_				Consumer Commercia					
(Dollars in millions) (unaudited)	, ,	Total		Credit Card		Banking Banking		ng		Other
Earnings:										
Net interest income (expense)	\$	4,3	15 \$	2,461	\$	1,431	\$	436	\$	(13)
Non-interest income		1,1	53	839		170		109		35
Total net revenue(4)		5,4	68	3,300		1,601		545		22
Provision for credit losses		7	04	549		143		12		_
Non-interest expense	_	2,9	<u>79</u>	1,719		938		267	_	55
Income (loss) from continuing operations before taxes		1,7	85	1,032		520		266		(33)
Income tax provision (benefit)		5	81	364		186		95		(64)
Income from continuing operations, net of tax	\$	1,2	04 \$	668	\$	334	\$	171	\$	31
								_		

		Three Months Ended March 31, 2014												
Dollars in millions) (unaudited)		Total		Total Credit Card		Consumer Banking				Other				
Earnings:														
Net interest income (expense)	\$	4,	350	\$ 2,52	5	\$ 1,433	\$	421	\$	(29)				
Non-interest income (expense)		1,)20	78	5	150		87		(2)				
Total net revenue (loss)(4)	_	5,	370	3,31	0	1,583		508		(31)				
Provision (benefit) for credit losses		Í	735	55	8	140		40		(3)				
Non-interest expense		2,	932	1,72	6	930		255		21				
Income (loss) from continuing operations before taxes	_	1,	703	1,02	6	513		213		(49)				
Income tax provision (benefit)			579	35	8	183		76		(38)				
Income (loss) from continuing operations, net of tax	5	5 1.	124	\$ 66	8	\$ 330	\$	137	\$	(11)				

	Three Months Ended June 30, 2013									
(Dollars in millions) (unaudited)	Total Credit Card		Consumer Banking		Commercial Banking			Other		
Earnings:										
Net interest income (expense)	\$	4,553	\$	2,804	\$	1,478	\$	402	\$	(131)
Non-interest income (expense)		1,085		832		189		93		(29)
Total net revenue (loss)(4)		5,638		3,636		1,667		495		(160)
Provision (benefit) for credit losses		762		713		67		(14)		(4)
Non-interest expense		3,018		1,819		910		228		61
Income (loss) from continuing operations before taxes		1,858		1,104		690		281		(217)
Income tax provision (benefit)		631		385		246		100		(100)
Income (loss) from continuing operations, net of tax	\$	1,227	\$	719	\$	444	\$	181	\$	(117)

CAPITAL ONE FINANCIAL CORPORATION (COF) Table 9: Financial & Statistical Summary—Credit Card Business(1)

						2014 Q2	vs.
(D-11	2014	2014	2013	2013	2013	2014	2013
(Dollars in millions) (unaudited) Credit Card	Q2	Q1	Q4	Q3	Q2	Q1	Q2
Earnings:							
Net interest income	\$ 2,461	\$ 2,525	\$ 2,576	\$ 2,757	\$ 2,804	(3)%	(12)%
Non-interest income	839	785	833	834	832	7	1
Total net revenue	3,300	3,310	3,409	3,591	3,636	_	(9)
Provision for credit losses	549	558	751	617	713	(2)	(23)
Non-interest expense	1,719	1,726	1,868	1,904	1,819	_	(5)
Income from continuing operations before taxes	1,032	1,026	790	1,070	1,104	1	(7)
Income tax provision	364	358	274	376	385	2	(5)
Income from continuing operations, net of tax	<u>\$ 668</u>	\$ 668	\$ 516	\$ 694	\$ 719	_	(7)
Selected performance metrics:							
Period-end loans held for investment	\$ 79,018	\$ 75,850	\$ 81,305	\$ 77,967	\$ 78,310	4	1
Average loans held for investment	76,997	77,502	78,267	77,729	77,946	(1)	(1)
Average yield on loans held for investment(5)	14.22%	14.43%	14.64%	15.72%	15.94%	(21)bps	(172)bps
Total net revenue margin(6)	17.14	17.08	17.43	18.48	18.66	6	(152)
Net charge-off rate 30+ day performing delinquency rate	3.56	4.02	3.98	3.78	4.36	(46)	(80)
30+ day delinquency rate	2.89 2.97	3.08 3.16	3.46 3.54	3.51 3.60	3.13 3.22	(19) (19)	(24) (25)
Nonperforming loan rate	0.10	0.11	0.11	0.12	0.12	(1)	(23)
Card loan premium amortization and other intangible accretion(7)	\$ 31	\$ 37	\$ 39	\$ 45	\$ 57	(16)%	(46)%
PCCR intangible amortization	94	98	102	106	110	(4)	(15)
Purchase volume(8)	56,358	47,434	54,245	50,943	50,788	19	11
Domestic Card							
Earnings:							
Net interest income	\$ 2,193	\$ 2,255	\$ 2,303	\$ 2,492	\$ 2,536	(3)	(14)
Non-interest income	768	702	747	749	737	9	4
Total net revenue	2,961	2,957	3,050	3,241	3,273	_	(10)
Provision for credit losses	504	486	679	529	647	4	(22)
Non-interest expense	1,513	1,545	1,664	1,713	1,635	(2)	(7)
Income from continuing operations before taxes	944	926	707	999	991	2	(5)
Income tax provision	337	331	252	355	353	2	(5)
Income from continuing operations, net of tax	<u>\$ 607</u>	\$ 595	\$ 455	\$ 644	\$ 638	2	(5)
Selected performance metrics:							
Period-end loans held for investment	\$ 71,165	\$ 68,275	\$ 73,255	\$ 69,936	\$ 70,490	4	1
Average loans held for investment	69,376	69,810	70,368	69,947	69,966	(1)	(1)
Average yield on loans held for investment(5)	13.95%	14.19%	14.44%	15.65%	15.91%	(24)bps	(196)bps
Total net revenue margin(6) Net charge-off rate	17.07 3.52	16.94 4.01	17.34 3.89	18.53	18.71 4.28	13	(164)
30+ day performing delinquency rate	2.83	3.02	3.43	3.67 3.46	3.05	(49) (19)	(76) (22)
30+ day delinquency rate	2.83	3.02	3.43	3.46	3.05	(19)	(22)
Purchase volume(8)	\$ 52,653	\$ 44,139	\$ 50,377	\$ 47,420	\$ 47,273	19%	11%
International Card	ψ 52,055	Ψ 44,155	ψ 30,377	Ψ 47,420	Ψ 47,273	1570	1170
Earnings:							
Net interest income	\$ 268	\$ 270	\$ 273	\$ 265	\$ 268	(1)	_
Non-interest income	71	83	86	85	95	(14)	(25)
Total net revenue	339	353	359	350	363	(4)	(7)
Provision for credit losses	45	72	72	88	66	(38)	(32)
Non-interest expense	206	181	204	191	184	14	12
Income from continuing operations before taxes	88	100	83	71	113	(12)	(22)
Income tax provision	27	27	22	21	32		(16)
Income from continuing operations, net of tax	\$ 61	\$ 73	\$ 61	\$ 50	\$ 81	(16)	(25)
Selected performance metrics:			· · · · · · · · · · · · · · · · · · ·				
Period-end loans held for investment	\$ 7,853	\$ 7,575	\$ 8,050	\$ 8,031	\$ 7,820	4%	—%
Average loans held for investment	7,621	7,692	7,899	7,782	7,980	(1)	(4)
Average yield on loans held for investment	16.74%	16.64%	16.48%	16.35%	16.19%	10bps	55bps
Total net revenue margin	17.76	18.38	18.20	17.99	18.20	(62)	(44)
Net charge-off rate	3.93	4.17	4.74	4.71	5.08	(24)	(115)
30+ day performing delinquency rate	3.40	3.59	3.71	3.86	3.84	(19)	(44)
30+ day delinquency rate	4.20	4.41	4.56	4.78	4.79	(21)	(59)
Nonperforming loan rate Purchase volume(8)	1.03	1.07	1.10	1.16	1.20	(4)	(17)
i urchase volume(o)	\$ 3,705	\$ 3,295	\$ 3,868	\$ 3,523	\$ 3,515	12%	5%

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 10: Financial & Statistical Summary—Consumer Banking Business⁽¹⁾

						2014 Q2	vs.
(Dollars in millions) (unaudited)	2014 Q2	2014 Q1	2013 Q4	2013 Q3	2013 Q2	2014 Q1	2013 Q2
Consumer Banking	<u>Q²</u>	<u> </u>	<u>Q4</u>	Q3	- Q2	<u> </u>	- Q2
Earnings:							
Net interest income	\$ 1,431	\$ 1,433	\$ 1,468	\$ 1,481	\$ 1,478	—%	(3)%
Non-interest income	170	150	195	184	189	13	(10)
Total net revenue	1,601	1,583	1,663	1,665	1,667	1	(4)
Provision for credit losses	143	140	212	202	67	2	113
Non-interest expense	938	930	1,018	927	910	1	3
Income from continuing operations before taxes	520	513	433	536	690	1	(25)
Income tax provision	186	183	154	191	246	2	(24)
Income from continuing operations, net of tax	\$ 334	\$ 330	\$ 279	\$ 345	\$ 444	1	(25)
Selected performance metrics:							
Period-end loans held for investment	\$ 71,062	\$ 70,727	\$ 70,762	\$ 71,285	\$ 72,218	_	(2)
Average loans held for investment	70,884	70,663	71,033	71,664	72,930	_	(3)
Average yield on loans held for investment	6.22%	6.18%	6.30%	6.21%	5.99%	4bps	23bps
Auto loan originations	\$ 5,376	\$ 4,727	\$ 4,322	\$ 4,752	\$ 4,525	14%	19%
Period-end deposits	169,153	171,529	167,652	168,437	169,789	(1)	_
Average deposits	169,694	168,676	167,870	169,082	170,733	1	(1)
Average deposit interest rate	0.57%	0.57%	0.60%	0.63%	0.64%	—bps	(7)bps
Core deposit intangible amortization	\$ 28	\$ 30	\$ 32	\$ 34	\$ 35	(7)%	(20)%
Net charge-off rate	0.69%	0.84%	1.09%	0.95%	0.60%	(15)bps	9bps
30+ day performing delinquency rate	2.91	2.57	3.20	2.82	2.55	34	36
30+ day delinquency rate	3.49	3.14	3.89	3.46	3.15	35	34
Nonperforming loan rate	0.75	0.74	0.86	0.79	0.78	1	(3)
Nonperforming asset rate(2)	1.01	1.00	1.12	1.01	0.97	1	4
Period-end loans serviced for others	\$ 6,944	\$ 6,868	\$ 7,665	\$ 14,043	\$ 14,313	1%	(51)%

CAPITAL ONE FINANCIAL CORPORATION (COF)
Table 11: Financial & Statistical Summary—Commercial Banking Business⁽¹⁾

											2014 C	2 vs.
		2014		2014		2013		2013		2013	2014	2013
(Dollars in millions) (unaudited)	_	Q2		Q1	_	Q4	_	Q3	Q2		Q1	Q2
Commercial Banking												
Earnings:												
Net interest income	\$	436	\$	421	\$	447	\$	424	\$	402	4%	8%
Non-interest income		109		87		131		87		93	25	17
Total net revenue(4)(9)		545		508		578		511		495	7	10
Provision (benefit) for credit losses		12		40		(6)		31		(14)	(70)	**
Non-interest expense	_	267		255	_	281		228		228	5	17
Income from continuing operations before taxes		266		213		303		252		281	25	(5)
Income tax provision		95		76		108		90		100	25	(5)
Income from continuing operations, net of tax	\$	171	\$	137	\$	195	\$	162	\$	181	25	(6)
Selected performance metrics:	_				_				_			
Period-end loans held for investment	\$	48,321	\$	46,230	\$	45.011	\$	42,399	\$	40,805	5	18
Average loans held for investment		46,991		45,435		43,359		41,576		39,512	3	19
Average yield on loans held for investment(9)		3.50%		3.47%		3.92%		3.87%		3.84%	3bps	(34)bps
Period-end deposits	\$	31,440	\$	31,485	\$	30,567	\$	30,592	\$	30,869	%	2%
Average deposits		31,238		31,627		31,033		30,685		30,746	(1)	2
Average deposit interest rate		0.24%		0.25%		0.25%		0.27%		0.26%	(1)bps	(2)bps
Core deposit intangible amortization	\$	5	\$	6	\$	6	\$	6	\$	8	(17)%	(38)%
Net charge-off rate		0.03%		0.04%		(0.05)%		0.07%		0.04%	(1)bps	(1)bps
Nonperforming loan rate		0.38		0.33		0.33		0.47		0.60	5	(22)
Nonperforming asset rate(2)		0.41		0.36		0.37		0.56		0.62	5	(21)
Risk category:(10)												
Noncriticized	\$	46,689	\$	44,904	\$		\$		\$		4%	19%
Criticized performing		1,234		952		1,007		968		1,087	30	14
Criticized nonperforming	_	181	_	150	_	149		201	_	244	21	(26)
Total risk-rated loans		48,104		46,006		44,749		42,109		40,499	5	19
Acquired commercial loans		217	_	224	_	262	_	290	_	306	(3)	(29)
Total commercial loans	\$	48,321	\$	46,230	\$	45,011	\$	42,399	\$	40,805	5	18
% of period-end commercial loans held for investment:												
Noncriticized		96.6%		97.1%		96.9%		96.5%		96.0%	(50)bps	60bps
Criticized performing		2.6		2.1		2.2		2.3		2.7	50	(10)
Criticized nonperforming		0.4		0.3		0.3		0.5		0.6	10	(20)
Total risk-rated loans		99.6		99.5		99.4		99.3		99.3	10	30
Acquired commercial loans		0.4		0.5		0.6		0.7		0.7	(10)	(30)
Total commercial loans	_	100.0%		100.0%	_	100.0%	_	100.0%	_	100.0%	_	_

CAPITAL ONE FINANCIAL CORPORATION (COF) Table 12: Financial & Statistical Summary—Other and Total⁽¹⁾

											2014 Q	
(Dollars in millions) (unaudited)		2014 Q2		2014 Q1		2013 Q4		2013 Q3		2013 Q2	2014 Q1	2013 Q2
Other	_			4.	_	<u> </u>	_	Q 3				<u> </u>
Earnings:												
Net interest expense	\$	(13)	\$	(29)	\$	(68)	\$	(102)	\$	(131)	(55)%	(90)%
Non-interest income		35		(2)		(38)		(14)	_	(29)	**	**
Total net revenue (loss)(4)		22		(31)		(106)		(116)		(160)	**	**
Provision (benefit) for credit losses		_		(3)		_		(1)		(4)	**	**
Non-interest expense		55		21		68		50		61	162	(10)
Loss from continuing operations before taxes		(33)		(49)		(174)		(165)		(217)	(33)	(85)
Income tax benefit		(64)		(38)		(59)		(82)		(100)	68	(36)
Income (loss) from continuing operations, net of tax	\$	31	\$	(11)	\$	(115)	\$	(83)	\$	(117)	**	**
Selected performance metrics:												
Period-end loans held for investment	\$	127	\$	134	\$	121	\$	163	\$	179	(5)	(29)
Average loans held for investment		124		122		154		166		174	2	(29)
Period-end deposits		5,297		5,310		6,304		7,805		9,207	_	(42)
Average deposits		5,383		5,539		6,803		8,573		9,171	(3)	(41)
Total												
Earnings:												
Net interest income	\$	4,315	\$	4,350	\$	4,423	\$	4,560	\$	4,553	(1)	(5)
Non-interest income		1,153		1,020		1,121		1,091		1,085	13	6
Total net revenue		5,468		5,370		5,544		5,651		5,638	2	(3)
Provision for credit losses		704		735		957		849		762	(4)	(8)
Non-interest expense		2,979		2,932		3,235	_	3,109	_	3,018	2	(1)
Income from continuing operations before taxes		1,785		1,703		1,352		1,693		1,858	5	(4)
Income tax provision		581		579		477		575	_	631	_	(8)
Income from continuing operations, net of tax	\$	1,204	\$	1,124	\$	875	\$	1,118	\$	1,227	7	(2)
Selected performance metrics:		,				,				,		
Period-end loans held for investment	\$ 1	198,528	\$:	192,941	\$ 1	197,199	\$ 1	191,814	\$	191,512	3	4
Average loans held for investment	1	194,996		193,722	1	192,813	1	191,135		190,562	1	2
Period-end deposits	2	205,890	:	208,324	2	204,523	2	206,834	1	209,865	(1)	(2)
Average deposits	2	206,315	:	205,842	2	205,706	2	208,340	7	210,650	_	(2)

CAPITAL ONE FINANCIAL CORPORATION (COF)

Table 13: Notes to Loan and Business Segments Disclosures (Tables 7—12)

- ** Not meaningful.
- (1) Certain prior period amounts have been recast to conform to the current period presentation.
- (2) Nonperforming assets consist of nonperforming loans, real estate owned ("REO") and other foreclosed assets. The nonperforming asset ratios are calculated based on nonperforming assets for each category divided by the combined period-end total of loans held for investment, REO and other foreclosed assets for each respective category. Nonperforming assets related to acquired loans are excluded from the calculation for our home loans and auto businesses.
- (3) Includes the net realizable value of auto loans that have been charged down as a result of a bankruptcy filing and repossessed assets obtained in satisfaction of auto loans.
- (4) Commercial Banking revenue related to qualified housing credits is presented on a taxable-equivalent basis. As a result of the adoption of ASU 2014-01 "Accounting for Investments in Qualified Affordable Housing Projects" as of January 1, 2014, losses related to these investments are now recognized, along with the associated tax benefits, as a component of income taxes attributable to continuing operations instead of non-interest expense. As such, losses related to these investments decrease the overall tax benefits recognized as a component of income taxes attributable to continuing operations and taxable-equivalent revenue in the Commercial Banking segment. This decrease in revenue is offset by an increase in revenue in the Other segment. Prior period amounts have been recast to conform to this presentation.
- (5) The transfer of the Best Buy Stores, L.P. ("Best Buy") portfolio to held for sale resulted in an increase in the average yield for Domestic Card and Total Credit Card of 121 basis points and 110 basis points, respectively, in Q3 2013, 168 basis points and 152 basis points, respectively, in Q2 2013 and 107 basis points and 97 basis points, respectively, in Q1 2013. The sale of the Best Buy portfolio was completed on September 6, 2013.
- (6) The transfer of the Best Buy portfolio to held for sale resulted in an increase in the net revenue margin for Domestic Card and Total Credit Card of 136 basis points and 123 basis points, respectively, in Q3 2013, 188 basis points and 169 basis points, respectively, in Q2 2013 and 123 basis points and 112 basis points, respectively, in Q1 2013. The sale of the Best Buy portfolio was completed on September 6, 2013.
- (7) Represents the net reduction in interest income attributable to non-SOP 03-3 card loan premium amortization and other intangible accretion associated with the 2012 U.S. card acquisition.
- (8) Includes credit card purchase transactions, net of returns for both loans classified as held for investment and held for sale. Excludes cash advance and balance transfer transactions.
- (9) Some of our tax-related commercial investments generate tax-exempt income or tax credits. Accordingly, we make certain reclassifications within our Commercial Banking business results to present revenues and yields on a taxable-equivalent basis, calculated assuming an effective tax rate approximately equal to our federal statutory tax rate of 35%.
- (10) Criticized exposures correspond to the "Special Mention," "Substandard" and "Doubtful" asset categories defined by bank regulatory authorities.

CAPITAL ONE FINANCIAL CORPORATION (COF)

Table 14: Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures

Beginning on January 1, 2014, we calculate our regulatory capital under Basel III Standardized Approach subject to transition provisions. Prior to January 1, 2014, we calculated regulatory capital under Basel I as shown below:

	Basel III Standardized					Basel I					
(Dollars in millions) (unaudited)		2014 Q2	:	2014 Q1	20 C	13		2013 Q3	201 Q2		
Regulatory Capital Metrics(3)		~ -		4-		-		ŲS	<u> </u>		
Common equity Tier 1 capital	\$	28,774	\$	28,434		n/a		n/a		n/a	
Tier 1 common capital		n/a		n/a	\$ 2	7,375	\$	27,383	\$ 26	5,458	
Tier 1 capital	\$	30,111	\$	29,257	2	8,230		28,238	27.	7,313	
Total risk-based capital(1)		34,737		33,784	3	2,987		32,881	32	2,210	
Risk-weighted assets(2)		226,221	2	219,047	22	4,556		215,809	220),150	
Average assets for the leverage ratio		281,345	2	280,907	28	0,574		281,978	282	2,962	
Capital Ratios(3)											
Common equity Tier 1 capital ratio(4)		12.7%	ò	13.0%		n/a		n/a		n/a	
Tier 1 common ratio		n/a		n/a		12.2%	ó	12.7%		12.0%	
Tier 1 risk-based capital ratio(5)		13.3%	ò	13.4%		12.6		13.1		12.4	
Total risk-based capital ratio(6)		15.4		15.4		14.7		15.2		14.6	
Tier 1 leverage ratio(7)		10.7		10.4		10.1		10.0		9.7	
Tangible common equity ("TCE") ratio(8)		9.5		9.6		8.9		9.1		8.6	

Reconciliation of Non-GAAP Measures

We report certain non-GAAP capital measures that management uses in assessing its capital adequacy. These non-GAAP measures include tangible common equity ("TCE") and tangible assets. The tables below provide the details of the calculation of our non-GAAP capital measures and regulatory capital. While our non-GAAP capital measures are widely used by investors, analysts and bank regulatory agencies to assess the capital position of financial services companies, they may not be comparable to similarly titled measures reported by other companies.

(Dollars in millions) (unaudited) Tangible Common Equity (Average)	2014 2014 Q2 Q1		2013 Q4	2013 Q3	2013 Q2
Average stockholders' equity	\$ 43,767	\$ 42,859	\$ 42,355	\$ 41,185	\$ 41,490
Average goodwill and other intangible assets(9)	(15,615)	(15,727)	(15,847)	(15,829)	(15,974)
Noncumulative perpetual preferred stock(10)	(970)	(853)	(853)	(853)	(853)
Average tangible common equity	\$ 27,182	\$ 26,279	\$ 25,655	\$ 24,503	\$ 24,663
Tangible Common Equity (Period End)					
Stockholders' equity	\$ 43,815	\$ 42,801	\$ 41,632	\$ 41,645	\$ 40,947
Goodwill and other intangible assets(9)	(15,564)	(15,666)	(15,784)	(15,760)	(15,872)
Noncumulative perpetual preferred stock(10)	(1,338)	(853)	(853)	(853)	(853)
Tangible common equity	\$ 26,913	\$ 26,282	\$ 24,995	\$ 25,032	\$ 24,222
Tangible Assets (Average)					
Average total assets	\$ 294,744	\$ 294,275	\$ 294,040	\$ 294,919	\$ 297,748
Average goodwill and other intangible assets(9)	(15,615)	(15,727)	(15,847)	(15,829)	(15,974)
Average tangible assets	\$ 279,129	\$ 278,548	\$ 278,193	\$ 279,090	\$ 281,774
Tangible Assets (Period End)					
Total assets	\$ 298,317	\$ 290,500	\$ 296,933	\$ 289,866	\$ 296,524
Goodwill and other intangible assets(9)	(15,564)	(15,666)	(15,784)	(15,760)	(15,872)
Tangible assets	\$ 282,753	\$ 274,834	\$ 281,149	\$ 274,106	\$ 280,652

Common Equity Tier 1 Capital Ratio Under Basel III Standardized Approach(3)

(Dollars in millions) (unaudited)	2014 Q2	2014 Q1
Common equity excluding AOCI	\$ 42,848	\$ 42,658
Adjustments:		
AOCI(11)(12)	6	(182)
Goodwill(9)	(13,811)	(13,811)
Intangible assets(9)(12)	(289)	(314)
Other	20	83
Common equity Tier 1 capital	\$ 28,774	\$ 28,434
Risk-weighted assets	\$ 226,221	\$ 219,047
Common equity Tier 1 capital ratio(4)	12.7%	13.0%

- 1) Total risk-based capital equals the sum of Tier 1 capital and Tier 2 capital.
- (2) Risk-weighted assets continue to be calculated based on Basel I in 2014.
- (3) Regulatory capital metrics as of the end of Q2 2014 are preliminary and therefore subject to change.
- (4) Common equity Tier 1 capital ratio is a regulatory measure calculated based on Common equity Tier 1 capital divided by risk-weighted assets.
- (5) Tier 1 risk-based capital ratio is a regulatory capital measure calculated based on Tier 1 capital divided by risk-weighted assets.
- (6) Total risk-based capital ratio is a regulatory capital measure calculated based on Total risk-based capital divided by risk-weighted assets.
- (7) Tier 1 leverage ratio is a regulatory capital measure calculated based on Tier 1 capital divided by average assets, after certain adjustments.
- (8) TCE ratio is a non-GAAP measure calculated based on TCE divided by tangible assets.
- (9) Includes impact of related deferred taxes.
- (10) Includes related surplus.
- (11) Amounts presented are net of tax.
- $(12) \quad Amounts \ based \ on \ transition \ provisions \ for \ regulatory \ capital \ deductions \ and \ adjustments \ of \ 20\% \ for \ 2014.$